



August 4, 2023

MLS WEEKLY NEWS & INFO

Spokane REALTORS® will be closed on Thursday and Friday, August 10th and 11th.

TOTAL MLS VOLUME FOR THE MONTH OF JULY, 2023

Net Closed Volume for the month of July, 2023 was \$335,264,529. There were 1,549 listings processed, 759 closed sales. Compared to last month, Net Closed Volume is down \$59,039,972. Listings are down 216, sales are down 125. Compared to last year, Net Closed Volume is down \$49,959,721. Listings are down 259, sales are down 94. Mandatory sales volume was \$318,632,595. Non-Mandatory sales volume was \$16,631,934. Pending sales (figured on list price) were \$411,974,969. There were 977 pending sales processed.

**MANDATORY* MLS PROPERTIES
JULY LEADERS**

TOP TEN SALES

Ryan Fowler, eXp Realty	\$1,580,000	Marc Nilson, Keller Williams Spokane	\$1,050,000
Erik Dordal, Windermere City Group	1,278,500	Amber Gifford, Spokane Real Estate Brokers	1,047,000
Brandi Graham-Snow, Windermere North	1,272,700	Barbara Frye, Professional Realty Services	1,029,500
Amanda Witthauer, Keller Williams Spokane	1,223,000	Scott Lovinger, Realty Northwest	1,009,750
Mike Crowley, Spokane Home Buyers	1,200,000	Melissa Murphy, Prime Real Estate Group	994,999

TOP TEN LISTINGS SOLD

Tracy Penna, Windermere North	\$2,199,200	Randy Wells, Windermere City Group	\$1,451,000
Brandon Marchand, Keller Williams Spokane	1,930,000	Thomas Curran, Keller Right Real Estate	1,424,000
Brad Boswell, RE/MAX of Spokane	1,814,265	Ryan Fowler, eXp Realty	1,342,450
Heidi Bollum, Windermere City Group	1,563,593	Pam Fredrick, John L. Scott Valley	1,339,000
Lisa Thome, John L. Scott, Inc.	1,470,000	Brandi Graham-Snow, Windermere North	1,134,900

MOST SALES

Erik Dordal, Windermere City Group 3

MOST LISTINGS SOLD

Brandon Marchand, Keller Williams Spokane 4.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Nichole Andreasen, 4 Degrees Real Estate	\$5,665,975	Pam Fredrick, John L. Scott Valley	\$3,834,541
Tanya Starkel, Keller Williams Spokane	4,944,607	Tracy Penna, Windermere North	3,830,483
Steve Wright, Redfin	4,754,898	Mollie Sweat, Coldwell Banker Tomlinson	3,777,404
Ryan Fowler, eXp Realty	4,534,172	Shane Bangle, Keller Williams Spokane	3,737,500
Randy Wells, Windermere City Group	4,206,122	Aaron Beal, Professional Realty Services	3,644,600

TOP TEN LISTINGS SOLD YEAR TO DATE

Brad Boswell, RE/MAX of Spokane	\$11,356,476	Kristi Green, Greenstone Real Estate	\$5,713,329
Nichole Andreasen, 4 Degrees Real Estate	7,890,763	Tracy Penna, Windermere North	5,270,015
Brandon Marchand, Keller Williams Spokane	7,784,425	Randy Wells, Windermere City Group	5,125,925
Jeremy Nichols, Greenstone Real Estate	6,316,654	Gayle Terry, Windermere Manito	5,124,000
Kyleigh Carbon, DR Horton America's Builder	6,029,239	Seth Maefsky, Keller Williams Coeur d'Alene	4,840,200



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NON- MANDATORY** MLS PROPERTIES JULY LEADERS

TOP TEN SALES

Khalil Beznaiguia, Windermere Manito	\$1,200,000	Natalya Romanov, Haven Real Estate Group	\$287,500
Scott Smith, Windermere Coeur d'Alene	687,500	Joel Elgee, Avalon 24 Real Estate	275,000
Chris Di Cicco, RE/MAX Centennial	340,000	Justin Thoet, Haven Real Estate Group	165,000
Stephen Barbieri, Goodale and Barbieri	335,000	Nick Canger, REAL Broker	87,250
Rick Sawyer, Katz Realty	301,740	Melissa O'Bannon, Kelly Right Real Estate	84,975

TOP TEN LISTINGS SOLD

Joel Pearl, Joel Pearl Group	\$1,886,000	Trevor Windhorst, Windermere Valley	\$335,000
Khalil Beznaiguia, Windermere Manito	1,200,000	Heather Larson, Keller Williams Coeur d'Alene	316,000
Scott Smith, Windermere Coeur d'Alene	975,000	Rick Sawyer, Katz Realty	301,740
Phil Konynenbelt, Plese Realty	385,000	Jim Elgee, Avalon 24 Real Estate	299,995
Chris Di Cicco, RE/MAX Centennial	340,000	Joel Elgee, Avalon 24 Real Estate	275,000

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Jordan Tampien, 4 Degrees Real Estate	\$12,925,000	Farrah Kaufman, Professional Realty Services	\$1,062,500
Joe Dinnison, John L. Scott, Inc.	5,332,407	Joel Pearl, Joel Pearl Group	800,000
Khalil Beznaiguia, Windermere Manito	1,562,500	Scott Smith, Windermere Coeur d'Alene	687,500
Karl Wilkinson, Kelly Right Real Estate	1,130,000	Patrick Stevers, Citibrokers	647,500
Monique Thielman, Century 21 Waterfront	1,103,000	Rick Sawyer, Katz Realty	621,740

TOP TEN LISTINGS SOLD YEAR TO DATE

Jordan Tampien, 4 Degrees Real Estate	\$24,050,000	Brenda Burk, Coldwell Banker Schneidmiller	\$2,154,000
Joel Pearl, Joel Pearl Group	7,333,250	Joel Elgee, Avalon 24 Real Estate	2,013,450
Aaron Farr, 4 Degrees Real Estate	4,175,000	Khalil Beznaiguia, Windermere Manito	1,200,000
Dayna Chisum, Windermere Valley	3,250,000	Lisa Ciraulo, eXp Realty	1,199,990
Luke Brown, Keller Williams Coeur d'Alene	2,987,500	Monique Thielman, Century 21 Waterfront	1,103,000

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.