



May 5, 2023

TOTAL MLS VOLUME FOR THE MONTH OF APRIL, 2023

Net Closed Volume for the month of April 2023 was \$250,129,088. There were 1,433 listings processed, 606 closed sales. Compared to last month, Net Closed Volume is down \$6,820,421. Listings are up 114, sales are down 30. Compared to last year, Net Closed Volume is down \$100,882,094. Listings are down 188, sales are down 217. Mandatory sales volume was \$239,214,889. Non-Mandatory sales volume was \$10,914,199. Pending sales (figured on list price) were \$397,914,520. There were 927 pending sales processed.

MANDATORY* MLS PROPERTIES APRIL LEADERS

TOP TEN SALES

Nichole Andreasen, 4 Degrees Real Estate	\$2,192,275	Michael Shannon, Coldwell Banker Tomlinson	\$902,500
Desiree Renshaw, eXp Realty	1,592,500	Marcy Martin, R.H. Cooke & Assoc.	866,000
Kathi Pate, Windermere Manito	1,165,000	Colton Vining, C-21 Kelly Davis	833,750
John Kirsch, New Home Star Washington	936,230	Tanya Starkel, Keller Williams Spokane	803,687
Isaac Lanctot, Keller Williams Spokane	912,500	Robert Bond, Synergy Properties	800,000

TOP TEN LISTINGS SOLD

Nichole Andreasen, 4 Degrees Real Estate	\$2,219,775	John Kirsch, New Home Star Washington	\$1,091,879
David Lawrence, Windermere North	1,678,500	Seth Maefsky, Keller Williams Coeur d'Alene	1,002,500
Randy Wells, Windermere City Group	1,239,975	Kyleigh Carbon, Lexington Home-DRH	965,219
Brandon Marchand, Keller Williams Spokane	1,210,450	David Reynolds, Source Real Estate	952,000
Lisa Thome, John L. Scott, Inc.	1,129,000	Brad Boswell, RE/MAX of Spokane	942,219

MOST SALES

Nichole Andreasen, 4 Degrees Real Estate 5

MOST LISTINGS SOLD

Nichole Andreasen, 4 Degrees Real Estate 5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Nichole Andreasen, 4 Degrees Real Estate	\$3,160,175	Aaron Beal, Professional Realty Services	\$2,148,000
Tanya Starkel, Keller Williams Spokane	2,411,832	Steve Wright, Redfin	2,128,698
Shane Bangle, Keller Williams Spokane	2,257,000	Desiree Renshaw, eXp Realty	1,855,000
Kathi Pate, Windermere Manito	2,243,000	Blake Nelson, Synergy Properties	1,783,522
Kathryn McInturff, REAL Broker	2,168,353	Ross Hamilton, Redfin	1,771,798

TOP TEN LISTINGS SOLD YEAR TO DATE

Brad Boswell, RE/MAX of Spokane	\$5,523,251	David Lawrence, Windermere North	\$3,041,000
Jeremy Nichols, Greenstone Real Estate	4,620,534	Gayle Terry, Windermere Manito	2,658,750
Kristi Green, Greenstone Real Estate	4,261,109	Tasha Terry, New Home Star Washington	2,557,563
Nichole Andreasen, 4 Degrees Real Estate	3,930,150	Chris Christensen, Citibrokers	2,499,400
Brandon Marchand, Keller Williams Spokane	3,797,050	John Kirsch, New Home Star Washington	2,460,433



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NON- MANDATORY MLS PROPERTIES
APRIL LEADERS**

TOP TEN SALES

Kelly Stravens, Century 21 Beutler & Assoc.	\$400,000	Kenneth House, Keller Williams Colville	\$175,000
Joel Pearl, Joel Pearl Group	365,000	Samantha Stephens, RE/MAX Select Assoc.	175,000
Jessica Sewell, Prime Real Estate Group	282,500	Kim McCracken, Plese Realty	165,000
Benji Estrellado, Cheney Realty	245,949	Stacy Montoya, Heartwarming Homes Realty	136,250
Trevan Estrellado, Cheney Realty	245,949	Jason Henry, Realty One Group Eclipse	127,500

TOP TEN LISTINGS SOLD

Ronald McIntire, Choice Realty	\$550,000	Benji Estrellado, Cheney Realty	\$277,200
Jessica Shaeffer, Professional Realty Services	400,000	Trevan Estrellado, Cheney Realty	277,200
Joel Pearl, Joel Pearl Group	365,000	Joel Elgee, Avalon 24 Real Estate	262,500
Tye Scott, Avalon 24 Real Estate	282,500	Karen O'Donnell, Coldwell Banker Tomlinson	240,000
Jeremy Lemm, Coldwell Banker Tomlinson	279,950	Kenneth House, Keller Williams Colville	175,000

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Jordan Tampien, 4 Degrees Real Estate	\$12,925,000	Kelly Stravens, Century 21 Beutler & Assoc.	\$400,000
Farrah Kaufman, Professional Realty Services	1,062,500	Joel Pearl, Joel Pearl Group	365,000
Monique Thielman, Century 21 Waterfront	1,003,500	Khalil Beznaiguia, Windermere Manito	362,500
Devin Nagel, Keller Williams Coeur d'Alene	600,000	Robin Bundy, Joel Pearl Group	362,500
Ryan Towner, LT Real Estate	550,000	Steve Jones, Windermere Valley	312,500

TOP TEN LISTINGS SOLD YEAR TO DATE

Jordan Tampien, 4 Degrees Real Estate	\$24,050,000	Brenda Burk, Coldwell Banker Schneidmiller	\$1,104,000
Aaron Farr, 4 Degrees Real Estate	4,175,000	Monique Thielman, Century 21 Waterfront	1,003,500
Joel Pearl, Joel Pearl Group	2,914,750	Lisa Ciraulo, eXp Realty	887,490
Luke Brown, Keller Williams Coeur d'Alene	1,555,000	Devin Nagel, Keller Williams Coeur d'Alene	600,000
Joel Elgee, Avalon 24 Real Estate	1,138,750	Bretta Vigue, RE/MAX Centennial	599,500

* The mandatory reports include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.