



February 3, 2023

## TOTAL MLS VOLUME FOR THE MONTH OF JANUARY, 2023

Net Closed Volume for the month of January, 2023 was \$135,234,872. There were 934 listings processed, 361 closed sales. Compared to last month, Net Closed Volume is down \$106,416,425. Listings are up 387, sales are down 208. Compared to last year, Net Closed Volume is down \$125,044,040. Listings are up 64, sales are down 305. Mandatory sales volume was \$ 138,029,717. Non-Mandatory sales volume was \$6,776,078. Pending sales (figured on list price) were \$261,763,653. There were 663 pending sales processed.

### MANDATORY MLS PROPERTIES JANUARY LEADERS

#### TOP TEN SALES

Jonathan Bich, Coldwell Banker Tomlinson N	\$1,024,166	David Uhlenkott, Dees Real Estate	\$607,500
Danny Pontius, Citibrokers	850,000	Shane Bangle, Keller Williams Spokane	592,000
Jeff Jordan, Professional Realty Services	755,000	Tasha Terry, New Home Star Washington	527,128
Olivia Bone, Synergy Properties	625,000	Emily Denison, Coldwell Banker Tomlinson N	524,300
Jeff Thomas, 4 Degrees Real Estate	617,500	Hollie Smith, Windermere Manito	513,750

#### TOP TEN LISTINGS SOLD

Jeff Hornberger, The Hornberger Group	\$1,001,250	Brandon Marchand, Keller Williams Spokane	\$787,750
Wendy Hughes, Professional Realty Services	959,550	Jeremy Nichols, Greenstone Real Estate	756,370
Warren Schick, Real Estate Marketplace NW	850,000	Ken Barcus, RE/MAX Select Assoc.	683,450
Kristi Green, Greenstone Real Estate	836,935	Chris Christensen, Citibrokers	657,000
Tasha Terry, New Home Star Washington	803,183	Jeff Jordan, Professional Realty Services	650,000

#### MOST SALES

Shane Bangle, Keller Williams Spokane	1.5
Jonathan Bich, Coldwell Banker Tomlinson N	1.5
Elizabeth Boykin, Keller Williams Spokane	1.5

#### MOST LISTINGS SOLD

Brandon Marchand, Keller Williams Spokane	3
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### NON-MANDATORY MLS PROPERTIES JANUARY LEADERS

#### TOP TEN SALES

Monique Thielman, Century 21 Beutler & Assoc.	\$699,000	Rich King, Keller Williams Spokane	\$99,444
Khalil Beznaiguia, Windermere Manito	362,500	Heather Schulz, Professional Realty Services	95,475
Megan Leary, Windermere Coeur d'Alene	265,000	Pam Fredrick, John L. Scott Valley	87,500
Victoria Smartt, Keller Williams Spokane	115,000	John White, Windermere Valley	78,000
Aaron Dahmen, Professional Realty Services	100,000	Karen Williamson, Realty One Group Eclipse	67,500

#### TOP TEN LISTINGS SOLD

Monique Thielman, Century 21 Beutler & Assoc.	\$699,000	John Leland, RE/MAX Inland Empire	\$202,500
Joel Elgee, Avalon 24 Real Estate	515,000	Sean Tobin, RE/MAX Inland Empire	202,500
Brian Smith, Windermere Manito	362,500	Bernadette Pillar, Bernadette Pillar Real Estate	150,000
Joel Pearl, Joel Pearl Group	265,000	Rust Brown, Amplify Real Estate Services	124,100
Lisa Ciraulo, eXp Realty	229,995	Chase Baxter, 4 Degrees Real Estate	115,000