



January 6, 2023

TOTAL MLS VOLUME FOR THE MONTH OF DECEMBER, 2022

Net Closed Volume for the month of December 2022 was \$237,822,490. There were 547 listings processed, 552 closed sales. Compared to last month, Net Closed Volume is down \$13,406,973. Listings are down 318, sales are down 41. Compared to last year, Net Closed Volume is down \$198,677,597. Listings are down 140, sales are down 479. Mandatory sales volume was \$214,552,272. Non-Mandatory sales volume was \$23,270,218. Pending sales (figured on list price) were \$213,790,279. There were 494 pending sales processed.

MANDATORY* MLS PROPERTIES DECEMBER LEADERS

TOP TEN SALES

Brad Boswell, RE/MAX of Spokane	\$1,502,659	Katie Finch, New Home Star WA	\$887,109
Mollie Sweat, Coldwell Banker Tomlinson S	1,299,500	Angela Foote, Keller Williams Spokane	867,500
Todd Spencer, Avalon 24 Real Estate	960,000	Kathryn McInturff, Windermere City Group	851,175
Ken Fry, Windermere Valley	919,747	Kathy Bixler, Coldwell Banker Tomlinson S	825,000
Michael Kiter, Keller Williams CDA	895,808	Shannon Beckner, Coldwell Banker Tomlinson S	815,000

TOP TEN LISTINGS SOLD

Brad Boswell, RE/MAX of Spokane	\$2,674,512	Jeremy Nichols, Greenstone Real Estate	\$1,043,987
Katie Finch, New Home Star WA	2,301,709	Sue Wolford, John L Scott SH	960,000
Kathy Bixler, Coldwell Banker Tomlinson S	1,286,250	Sharla Jones, Greenstone Real Estate	895,809
Tasha Terry, New Home Star WA	1,271,458	Chris Christensen, Citibrokers	883,750
Tracy Penna, Windermere North	1,148,800	Taelor Fayette, Professional Realty Services	805,000

MOST SALES

Edward Springer, eXp Realty 2.5

MOST LISTINGS SOLD

Katie Finch, New Home Star WA 5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott, Inc	\$8,507,400	Brad Boswell, RE/MAX of Spokane	\$6,921,952
Melissa Murphy, Prime Real Estate Group	8,243,557	Elizabeth Boykin, Keller Williams Spokane	6,600,987
Steve Jones, Windermere Valley	8,051,375	Mollie Sweat, Coldwell Banker Tomlinson S	6,585,746
Gayle Terry, Windermere Manito	7,299,450	Aaron Farr, 4 Degrees Real Estate	6,535,197
Chase Baxter, 4 Degrees Real Estate	7,135,572	Pam Fredrick, John L Scott Valley	6,500,258

TOP TEN LISTINGS SOLD YEAR TO DATE

Brad Boswell, RE/MAX of Spokane	\$19,831,819	Kathy Bixler, Coldwell Banker Tomlinson S	\$11,042,413
Brandon Marchand, Keller Williams Spokane	16,439,605	Tracy Penna, Windermere North	11,022,415
Jennifer Kaiser, Lexington Home-DRH	15,751,010	Pam Fredrick, John L Scott Valley	10,982,160
Gayle Terry, Windermere Manito	13,972,102	Rachael Mehring, Windermere North	10,782,560
Ken Barcus, RE/MAX Select Assoc.	11,342,175	Seth Maefsky, Keller Williams CDA	10,468,665



January 6, 2023

NON- MANDATORY** MLS PROPERTIES DECEMBER LEADERS

TOP TEN SALES

Joe Dinnison, John L. Scott, Inc.	\$3,672,500	Dallas Lightner, LT Real Estate	\$235,000
Kathy Amistoso Main, RE/MAX of Spokane	1,450,000	Cammie Bigham, Century 21 Beutler & Assoc.	125,000
Stephen Barbieri, Goodale & Barbieri	625,000	Samantha Jordan, Real Estate Marketplace	121,750
Stacy Jacobsen, Coldwell Banker Tomlinson V	267,500	Jennifer Barnhart, Synergy Properties	109,998
Blanca Lent, Coldwell Banker Tomlinson V	240,000	Shane Bangle, Keller Williams Spokane	104,500

TOP TEN LISTINGS SOLD

Bill Richard, Keller Williams Spokane	\$1,350,000	Luke Brown, Keller Williams CDA	\$300,000
Brian Monk, Keller Williams Spokane	1,050,000	Stacy Jacobsen, Coldwell Banker Tomlinson V	267,500
Joel Pearl, Joel Pearl Group	751,250	Paula Kamp, Paula's Pocket LLC	250,000
Cory Barbieri, Goodale & Barbieri	312,500	Natalia Seefeldt, Regal Real Estate	240,000
Stephen Barbieri, Goodale & Barbieri	312,500	Miki Demopolos, Professional Realty Services	235,000

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Joe Dinnison, John L. Scott, Inc.	\$3,672,500	Jay Overholser, SDS Realty	\$2,095,625
John Beutler, Century 21 Beutler & Assoc.	3,372,500	Devin Mecham, NAI Black	1,847,500
Joel Pearl, Joel Pearl Group	2,666,450	Ryan Towner, LT Real Estate	1,780,000
Jodi Long, Windermere City Group	2,575,000	Kathy Amistoso Main, RE/MAX of Spokane	1,687,500
Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	2,460,749	Derek Raivio, LT Real Estate	1,625,000

TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$13,418,050	Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	\$2,460,750
Robert Milliron, Windermere North	6,450,000	Brenda Burk, Coldwell Banker Schneidmiller	1,905,000
Luke Brown, Keller Williams CDA	5,272,950	Lisa Ciraulo, eXp Realty	1,757,480
Jordan Tampien, 4 Degrees Real Estate	4,725,000	Tye Scott, Avalon 24 Real Estate	1,689,750
Joel Elgee, Avalon 24 Real Estate	4,251,875	Jay Overholser, SDS Realty	1,622,500

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.