



September 9, 2022

TOTAL MLS VOLUME FOR THE MONTH OF AUGUST 2022

Net Closed Volume for the month of August 2022 was \$385,022,410. There were 1,636 listings processed, 895 closed sales. Compared to last month, Net Closed Volume is down \$201,840. Listings are down 172, sales are up 42. Compared to last year, Net Closed Volume is down \$47,829,489. Listings are down 16, sales are down 164. Mandatory sales volume was \$375,495,060. Non-Mandatory sales volume was \$10,624,350. Pending sales (figured on list price) were \$482,186,841. There were 1,094 pending sales processed.

MANDATORY* MLS PROPERTIES AUGUST LEADERS

TOP TEN SALES

| | | | |
|--|-------------|---|-------------|
| Mike Bass, Century 21 Beutler & Assoc. | \$1,724,950 | Joel Elgee, Avalon 24 Real Estate | \$1,075,000 |
| Erik Dordal, Windermere City Group | 1,616,750 | Jacob Beal, Park Place Spokane | 1,066,250 |
| Lisa Thome, John L. Scott, Inc. | 1,494,950 | Perry Domini, 4 Degrees Real Estate | 1,017,500 |
| Steve Wright, Redfin | 1,205,000 | Patti Marcotte, Kelly Right Real Estate | 979,500 |
| Chris Canning, Coldwell Banker Tomlinson S | 1,190,000 | Lisa Tawney, Professional Realty Services | 964,950 |

TOP TEN LISTINGS SOLD

| | | | |
|--------------------------------------|-------------|--|-------------|
| Pam Fredrick, John L. Scott Valley | \$2,159,950 | Matt Raby, 4 Degrees Real Estate | \$1,721,700 |
| Erik Dordal, Windermere City Group | 1,890,139 | Kevin Appleton, Source Real Estate | 1,652,500 |
| Jennifer Kaiser, Lexington Homes-DRH | 1,872,473 | Seth Maefsky, Keller Williams Spokane | 1,648,875 |
| Rachael Meyer, Lexington Homes-DRH | 1,790,807 | Chris Canning, Coldwell Banker Tomlinson S | 1,617,500 |
| Lisa Thome, John L. Scott, Inc. | 1,782,550 | Tanya Starkel, Keller Williams Spokane | 1,555,500 |

MOST SALES

| | |
|---|-----|
| Erik Dordal, Windermere City Group | 2.5 |
| David Lancaster, Source Real Estate | 2.5 |
| Lisa Tawney, Professional Realty Services | 2.5 |
| Lisa Thome, John L. Scott, Inc. | 2.5 |

MOST LISTINGS SOLD

| | |
|--------------------------------------|---|
| Ken Barcus, RE/MAX Select Associates | 5 |
|--------------------------------------|---|

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

| | | | |
|--|-------------|--|-------------|
| Melissa Murphy, Prime Real Estate Group | \$6,264,332 | Suzy Dix, Windermere Manito | \$5,385,000 |
| Steve Jones, Windermere Valley | 5,934,925 | Chelsea McFarland, Prime Real Estate Group | 5,093,500 |
| Aaron Farr, 4 Degrees Real Estate | 5,456,350 | Pam Fredrick, John L. Scott Valley | 4,818,736 |
| Chase Baxter, 4 Degrees Real Estate | 5,435,572 | Darcy McMurray, 4 Degrees Real Estate | 4,800,700 |
| Patrick McHenry-Kroetch, Tamarack Realty | 5,404,095 | Lisa Thome, John L. Scott, Inc. | 4,755,900 |

TOP TEN LISTINGS SOLD YEAR TO DATE

| | | | |
|---|--------------|---|-------------|
| Jennifer Kaiser, Lexington Homes-DRH | \$13,123,577 | Rachael Meyer, Lexington Homes-DRH | \$8,770,794 |
| Brandon Marchand, Keller Williams Spokane | 11,840,895 | Gayle Terry, Windermere Manito | 8,357,102 |
| Brad Boswell, RE/MAX of Spokane | 11,071,667 | Seth Maefsky, Keller Williams Spokane | 8,176,499 |
| Pam Fredrick, John L. Scott Valley | 9,320,660 | Kathy Bixler, Coldwell Banker Tomlinson S | 7,727,538 |
| Ken Barcus, RE/MAX Select Associates | 9,030,975 | Julian Stewart, New Home Star WA | 7,424,457 |



September 9, 2022

NON- MANDATORY** MLS PROPERTIES AUGUST LEADERS

TOP TEN SALES

| | | | |
|---|-----------|--|-----------|
| Jennifer Ivey, Tomlinson Sotheby's Intrntl RE | \$438,750 | Jessica Sewell, Prime Real Estate Group | \$275,000 |
| Jim Orcutt, NAI Black | 437,500 | Samantha Stephens, RE/MAX Select Assoc. | 192,500 |
| Brenda Burk, Coldwell Banker Schneidmiller | 386,000 | Joel Pearl, Joel Pearl Group | 180,000 |
| Latrice Williams, Realty One Group Eclipse | 292,500 | Sassy Rodriguez, Keller Williams Spokane | 107,500 |
| Lexi Witherwax, eXp Realty | 290,000 | Kevin Appleton, Source Real Estate | 97,500 |

TOP TEN LISTINGS SOLD

| | | | |
|---|-----------|--|-----------|
| Jennifer Ivey, Tomlinson Sotheby's Intrntl RE | \$438,750 | Lee Arnold, Keller Williams Spokane | \$275,000 |
| Jim Orcutt, NAI Black | 437,500 | Rachel Moore, Professional Realty Services | 245,000 |
| Beth Mulligan, Avalon 24 Real Estate | 399,500 | Andrew Graham, Avalon 24 Real Estate | 193,000 |
| Marie Pence, Windermere North | 347,650 | Zac Scott, Avalon 24 Real Estate | 193,000 |
| Luke Brown, Keller Williams CDA | 290,000 | Tammy Ringer, Windermere Colville | 192,500 |

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

| | | | |
|---|-------------|---------------------------------|-------------|
| Jodi Long, Windermere City Group | \$2,575,000 | Jim Orcutt, NAI Black | \$1,520,000 |
| John Beutler, Century 21 Beutler & Assoc. | 2,527,500 | Devin Mecham, NAI Black | 1,187,500 |
| Jennifer Ivey, Tomlinson Sotheby's Intrntl RE | 2,460,749 | Luke Brown, Keller Williams CDA | 979,950 |
| Derek Raivio, LT Real Estate | 1,625,000 | Jay Overholser, SDS Realty | 925,000 |
| Joel Pearl, Joel Pearl Group | 1,593,950 | Ryan Towner, LT Real Estate | 917,500 |

TOP TEN LISTINGS SOLD YEAR TO DATE

| | | | |
|---------------------------------------|-------------|---|-------------|
| Joel Pearl, Joel Pearl Group | \$9,845,400 | Jennifer Ivey, Tomlinson Sotheby's Intrntl RE | \$2,460,750 |
| Robert Milliron, Windermere North | 6,450,000 | Jay Overholser, SDS Realty | 1,622,500 |
| Joel Elgee, Avalon 24 Real Estate | 3,753,000 | Dayna Chisum, Windermere Valley | 1,425,000 |
| Luke Brown, Keller Williams CDA | 2,736,950 | Devin Mecham, NAI Black | 1,372,500 |
| Jordan Tampien, 4 Degrees Real Estate | 2,575,000 | Anne Anderson, Lakeshore Realty | 1,183,500 |

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.