



# August 5, 2022

# **TOTAL MLS VOLUME FOR THE MONTH OF JULY, 2022**

Net Closed Volume for the month of July, 2022 was \$385,224,250. There were 1,808 listings processed, 853 closed sales. Compared to last month, Net Closed Volume is down \$139,986,875. Listings are down 60, sales are down 251. Compared to last year, Net Closed Volume is down \$98,604,828. Listings are up 61, sales are down 318. Mandatory sales volume was \$360,506,751. Non-Mandatory sales volume was \$26,067,399. Pending sales (figured on list price) were \$446,040,173. There were 1,029 pending sales processed.

# MANDATORY\* MLS PROPERTIES JULY LEADERS

### **TOP TEN SALES**

Brad Boswell, RE/MAX of Spokane	\$1,565,948	Wendy Kennedy, Windermere City Group	\$1,150,000
Lee Ferrari, Redfin	1,442,500	Mike Bass, Century 21 Beutler & Assoc.	1,125,000
Julianne Lease, Professional Realty Servi	ces 1,393,500	Tessa Migrala, John L Scott Valley	1,107,750
Tanya Starkel, Keller Williams Spokar	ne 1,330,000	Abbey Parsons, Coldwell Banker Tomlinson	V1,078,500
Peter Enkema, Coldwell Banker Tomlinso	n N 1,328,450	Hunter Mackay, eXp Realty	1,044,975

#### TOP TEN LISTINGS SOLD

Brad Boswell, RE/MAX of Spokane	\$2,666,436	Suzette Alfonso, Windermere North	\$1,247,500
Gayle Terry, Windermere Manito	2,107,500	Abbey Parsons, Coldwell Banker Tomlinson V	1,247,499
Brynn Rea, Redfin	1,756,125	Maria Walker, Windermere Manito	1,190,000
Kevin Appleton, Source Real Estate	1,612,733	Richard Bockemuehl, Century 21 Waterfront	1,142,500
Brandon Marchand, Keller Williams Spokane	1,494,500	Seth Maefsky, Keller Williams Spokane	1,112,250

### MOST SALES MOST LISTINGS SOLD

WOST SALES		MOST LISTINGS SOLD	
Elizabeth Boykins, Keller Williams Spokane	2.5	Ken Barcus, RE/MAX Select Assoc.	4
Julianne Lease, Professional Realty Services	2.5		
Hunter Mackay, eXp Realty	2.5		

2.5

#### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Melissa Murphy, Prime Real Estate Gro	up\$6,264,332	Chelsea McFarland, Prime Real Estate Group	\$4,741,000
Steve Jones, Windermere Valley	5,082,925	Darcy McMurray, 4 Degrees Real Estate	4,623,700
Patrick McHenry-Kroetch, Tamarack Re	alty 4,909,595	Pam Fredrick, John L Scott Valley	4,541,736
Aaron Farr, 4 Degrees Real Estate	4,854,400	Stuart Prey, Prime Real Estate Group	4,451,747
Suzy Dix, Windermere Manito	4,835,000	Chase Baxter, 4 Degrees Real Estate	4,193,122

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Brandon Marchand, Keller Williams Spokane \$11,127,645	Gayle Terry, Windermere Manito	\$6,935,852
Jennifer Kaiser, Lexington Homes-DRH 10,888,860	Pam Fredrick, John L Scott Valley	6,930,710
Brad Boswell, RE/MAX of Spokane 10,691,099	Suzy Dix, Windermere Manito	6,772,000
Kathy Bixler, Coldwell Banker Tomlinson S 7,727,538	Rachael Meyer, Lexington Homes-DRH	6,617,744
Ken Barcus, RE/MAX Select Assoc. 7,579,200	Julian Stewart, New Home Star Washington	6,522,775



Tessa Migrala, John L Scott Valley







# August 5, 2022

# NON- MANDATORY\*\* MLS PROPERTIES JULY LEADERS

# **TOP TEN SALES**

Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	\$2,021,999	Jim Powers, Century 21 Beutler & Assoc. \$425,000
Derek Raivio, LT Real Estate	1,425,000	Alan Plese, Plese Realty 387,500
Devin Mecham, NAI Black	937,500	Carla Bonney, Professional Realty Services320,000
Dallas Lightner, LT Real Estate	675,000	Khalil Beznaiguia, Windermere Manito 289,200
Jim Orcutt, NAI Black	507,500	Bill Shine, Team Real Estate 280,000

# **TOP TEN LISTINGS SOLD**

Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	\$2,022,000	Luke Brown, Keller Williams CDA	\$482,500
Joel Pearl, Joel Pearl Group	1,843,000	Tye Scott, Avalon 24 Real Estate	422,500
Dayna Chisum, Windermere Valley	1,425,000	Bernice Tobeck, Citibrokers	387,500
Devin Mecham, NAI Black	937,500	Latisha Morris, Century 21 Beutler & Assoc.	320,000
Dan Hilton, Hilton Real Estate	675,000	Brian Strobel, John L. Scott, Inc.	289,200

#### **YEAR TO DATE LEADERS**

# **TOP TEN SALES YEAR TO DATE**

Jodi Long, Windermere City Group	\$2,575,000	Devin Mecham, NAI Black	\$1,187,500
John Beutler, Century 21 Beutler & Association	c. 2,527,500	Jim Orcutt, NAI Black	1,082,500
Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	2,021,999	Luke Brown, Keller Williams CDA	979,950
Derek Raivio, LT Real Estate	1,625,000	Jay Overholser, SDS Realty	925,000
Joel Pearl, Joel Pearl Group	1,413,950	Ryan Towner, LT Real Estate	917,500

# **TOP TEN LISTINGS SOLD YEAR TO DATE**

Joel Pearl, Joel Pearl Group	\$9,845,400	Jennifer Ivey, Tomlinson Sotheby's Intrntl RE	\$2,022,000
Robert Milliron, Windermere North	6,450,000	Jay Overholser, SDS Realty	1,622,500
Joel Elgee, Avalon 24 Real Estate	3,600,500	Dayna Chisum, Windermere Valley	1,425,000
Jordan Tampien, 4 Degrees Real Estate	2,575,000	Devin Mecham, NAI Black	1,372,500
Luke Brown, Keller Williams CDA	2,446,950	Anne Anderson, Lakeshore Realty	1,183,500

<sup>\*</sup> The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.





<sup>\*\*</sup> Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.