



July 8, 2022

# **TOTAL MLS VOLUME FOR THE MONTH OF JUNE, 2022**

Net Closed Volume for the month of June 2022 was \$525,211,125. There were 1,868 listings processed, 1,104 closed sales. Compared to last month, Net Closed Volume is up \$91,884,961. Listings are up 79, sales are up 123. Compared to last year, Net Closed Volume is up \$72,007,586. Listings are up 153, sales are down 49. Mandatory sales volume was \$490,823,375. Non-Mandatory sales volume was \$34,387,750. Pending sales (figured on list price) were \$493,502,791. There were 1,100 pending sales processed.

# MANDATORY\* MLS PROPERTIES JUNE LEADERS

#### **TOP TEN SALES**

| Shanann Bragg, Keller Williams                   | \$2,057,950 | Jessica Shaeffer, Professional Realty Services\$1,448,113 |
|--|-------------|---|
| Isaac Lanctot, Keller Williams                   | 1,787,500   | Aaron Farr, 4 Degrees Real Estate 1,310,000               |
| Patrick McHenry-Kroetch, Tamarack Realty         | 1,769,250   | Cynthia Gustafson, John L Scott, Inc. 1,282,500           |
| Suzy Dix, Windermere Manito                      | 1,727,500   | Chase Baxter, 4 Degrees Real Estate 1,205,000             |
| Dean McConnachie, Tomlinson Sotheby's Intrntl RE | 1,659,500   | Joel Elgee, Avalon 24 Real Estate 1,170,500               |

### **TOP TEN LISTINGS SOLD**

| Suzy Dix, Windermere Manito             | \$3,027,500 | Dawn McKenna, Windermere Manito         | \$1,834,130 |
|---|-------------|---|-------------|
| Gayle Terry, Windermere Manito          | 2,196,852   | Julian Stewart, New Home Star WA        | 1,789,326   |
| Kathy Bixler, Coldwell Banker Tomlinson | S 2,131,500 | Melissa Murphy, Prime Real Estate Group | 1,555,250   |
| Brandon Marchand, Keller Williams       | 2,018,250   | Kristina Carlson, Synergy Properties    | 1,553,750   |
| Tracy Penna, Windermere North           | 1,980,250   | Erik Dordal, Windermere City Group      | 1,532,500   |

MOST SALES MOST LISTINGS SOLD

Patrick McHenry-Kroetch, Tamarack Realty 3.5 Brandon Marchand, Keller Williams 6.5

#### YEAR TO DATE LEADERS

### **TOP TEN SALES YEAR TO DATE**

| Melissa Murphy, Prime Real Estate GroupS | \$5,514,332 | Steve Jones, Windermere Valley             | \$4,337,975 |
|--|-------------|--|-------------|
| Suzy Dix, Windermere Manito              | 4,835,000   | Chelsea McFarland, Prime Real Estate Group | p4,139,000  |
| Patrick McHenry-Kroetch, Tamarack Realty | 4,643,345   | BranDen Tipton, Century 21 Beutler & Assoc | . 3,846,250 |
| Aaron Farr, 4 Degrees Real Estate        | 4,604,400   | Chase Baxter, 4 Degrees Real Estate        | 3,816,622   |
| Darcy McMurray, 4 Degrees Real Estate    | 4,375,200   | Kathryn McInturff, Windermere City Group   | 3,809,350   |

### TOP TEN LISTINGS SOLD YEAR TO DATE

| Jennifer Kaiser, Lexington Homes-DRH      | \$9,767,168 | Ken Barcus, RE/MAX Select Assoc.   | \$6,360,820 |
|---|-------------|------------------------------------|-------------|
| Brandon Marchand, Keller Williams         | 8,853,145   | Rachael Meyer, Lexington Homes-DRH | 5,912,664   |
| Brad Boswell, RE/MAX of Spokane           | 7,962,163   | Suzy Dix, Windermere Manito        | 5,815,000   |
| Kathy Bixler, Coldwell Banker Tomlinson S | 6,791,038   | Nathalie Batty, Redfin             | 5,689,726   |
| Pam Fredrick, John L Scott Valley         | 6,381,210   | Julian Stewart, New Home Star WA   | 5,590,757   |









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# NON- MANDATORY\*\* MLS PROPERTIES **LEADERS**

### **TOP TEN SALES**

| Jay Overholser, SDS Realty                   | \$925,000 | Brandi Graham-Snow, Windermere North S    | \$402,500 |
|--|-----------|---|-----------|
| Ron Parker, All Star Property Mgmt           | 700,000   | Mark Anderson, Keller Williams Spokane    | 312,500   |
| Amy Delducco, Tomlinson Sotheby's Intrntl RE | 484,500   | Bobby Koczon, The Rothrock Company        | 304,750   |
| Sherri Dotts, Keller Williams Colville       | 437,500   | Tiffany Roll, Best Choice Realty          | 240,000   |
| Ray Cross, Kelly Right Real Estate           | 424,950   | Darren Crossman, Keller Williams Colville | 225,000   |

### **TOP TEN LISTINGS SOLD**

| Robert Milliron, Windermere North \$6    | 6,450,000 | Amy Delducco, Tomlinson Sotheby's Intrntl RE | \$484,500 |
|--|-----------|--|-----------|
| Jay Overholser, SDS Realty               | 925,000   | Jodi Long, Windermere City Group             | 462,500   |
| Luke Brown, Keller Williams CDA          | 849,450   | Sherri Dotts, Keller Williams Colville       | 437,500   |
| Joel Pearl, Joel Pearl Group             | 605,000   | Molly O Cline, Keller Williams Spokane       | 337,450   |
| Robyn Westergard, Westergard Real Estate | 500,000   | Jonathan Bich, Coldwell Banker Tomlinson     | N 312,500 |

### **YEAR TO DATE LEADERS**

## **TOP TEN SALES YEAR TO DATE**

| Jodi Long, Windermere City Group               | \$2,575,000  | Jay Overholser, SDS Realty         | \$925,000 |
|--|--------------|------------------------------------|-----------|
| John Beutler, Century 21 Beutler & Association | c. 2,527,500 | Ryan Towner, LT Real Estate        | 917,500   |
| Bruce Baldwin, Windermere Cornerstor           | ne 1,625,000 | Ron Parker, All Star Property Mgmt | 700,000   |
| Joel Pearl, Joel Pearl Group                   | 1,413,950    | Tim Todd, Windermere North         | 700,000   |
| Luke Brown, Keller Williams CDA                | 979,950      | Jon Ehrlich, 4 Degrees Real Estate | 625,000   |

## TOP TEN LISTINGS SOLD YEAR TO DATE

| Joel Pearl, Joel Pearl Group          | \$7,552,400 | Bruce Baldwin, Windermere Cornerstone      | \$1,625,000 |
|---------------------------------------|-------------|--|-------------|
| Robert Milliron, Windermere North     | 6,450,000   | Jay Overholser, SDS Realty                 | 1,622,500   |
| Joel Elgee, Avalon 24 Real Estate     | 3,420,500   | Anne Anderson, Lakeshore Realty            | 1,183,500   |
| Jordan Tampien, 4 Degrees Real Estate | 2,575,000   | Brenda Burk, Coldwell Banker Schneidmiller | 1,100,000   |
| Luke Brown, Keller Williams CDA       | 1,964,450   | Mark Shapori, City Asset Group             | 899,500     |

<sup>\*</sup> The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.





<sup>\*\*</sup> Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.