



June 3, 2022

## TOTAL MLS VOLUME FOR THE MONTH OF MAY, 2022

Net Closed Volume for the month of May, 2022 was \$433,326,164. There were 1,789 listings processed, 981 closed sales. Compared to last month, Net Closed Volume is up \$82,314,982. Listings are up 168, sales are up 158. Compared to last year, Net Closed Volume is up \$27,308,520. Listings are up 248, sales are down 74. Mandatory sales volume was \$416,688,364. Non-Mandatory sales volume was \$16,637,800. Pending sales (figured on list price) were \$564,807,511. There were 1,260 pending sales processed.

### MANDATORY\* MLS PROPERTIES MAY LEADERS

#### TOP TEN SALES

BranDen Tipton, Century 21 Beutler & Assoc.	\$2,280,000	David Lawrence, Windermere North	\$992,500
Loriann Brown, Coldwell Banker Tomlinson S	1,712,500	Chelsea McFarland, Prime Real Estate Group	984,500
Aaron Farr, 4 Degrees Real Estate	1,633,000	Joel Elgee, Avalon 24 Real Estate	961,500
Nichole Andreasen, 4 Degrees Real Estate	1,100,000	Robert Murphy, Tomlinson Sotheby's Intrntl RE	950,000
Melissa Murphy, Prime Real Estate Group	1,002,000	Tracy Penna, Windermere North	936,500

#### TOP TEN LISTINGS SOLD

Brandon Marchand, Keller Williams Spokane	\$2,454,509	Cody Irons, Coldwell Banker Tomlinson S	\$1,897,500
Tanya Starkel, Keller Williams Spokane	2,160,250	Lisa Thome, John L. Scott, Inc.	1,725,440
Jennifer Kaiser, Lexington Homes-DRH	2,022,763	Rachael Meyer, Lexington Homes-DRH	1,664,617
Ken Barcus, RE/MAX Select Assoc.	1,950,000	Shane Delaney, Coldwell Banker Tomlinson S	1,601,750
Todd Spencer, Windermere Valley	1,915,325	Susan Wolford, John L. Scott SH	1,566,500

#### MOST SALES

Aaron Farr, 4 Degrees Real Estate 3

#### MOST LISTINGS SOLD

Ken Barcus, RE/MAX Select Assoc. 6

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Melissa Murphy, Prime Real Estate Group	\$4,578,132	Suzy Dix, Windermere Manito	\$3,107,500
Darcy McMurray, 4 Degrees Real Estate	3,620,250	Barbara Frye, Exit Real Estate North	3,100,057
Aaron Farr, 4 Degrees Real Estate	3,294,400	Jon Ehrlich, 4 Degrees Real Estate	3,004,950
BranDen Tipton, Century 21 Beutler & Assoc.	3,259,000	Steve Jones, Windermere Valley	2,970,500
Chelsea McFarland, Prime Real Estate Group	3,229,250	Patrick McHenry-Kroetch, Tamarack Realty	2,874,095

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Jennifer Kaiser, Lexington Homes-DRH	\$8,099,217	Jessica Rule, John L. Scott, Inc.	\$4,637,729
Brad Boswell, RE/MAX of Spokane	6,558,837	Nathalie Batty, Redfin	4,482,226
Brandon Marchand, Keller Williams Spokane	6,032,895	Rachael Meyer, Lexington Homes-DRH	4,408,082
Ken Barcus, RE/MAX Select Assoc.	5,387,150	Pam Fredrick, John L. Scott, Valley	4,263,960
Kathy Bixler, Coldwell Banker Tomlinson S	4,659,538	Karen O'Donnell, Coldwell Banker Tomlinson N	4,108,234



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**NON- MANDATORY\*\* MLS PROPERTIES  
MAY LEADERS**

**TOP TEN SALES**

Ryan Towner, LT Real Estate	\$917,500	Jim Orcutt, NAI Black	\$225,000
Joel Pearl, Joel Pearl Group	669,000	Luke Mischke, Coldwell Banker Tomlinson N	190,000
Luke Brown, Keller Williams CDA	615,000	Chris Ennis, Century 21 Beutler & Assoc.	185,000
Amanda Johnson, Professional Realty Services	500,000	Theresa Hiesener, Keller Williams Spokane	179,500
Kevin Scherer, Professional Realty Services	257,500	Terena Garlock, Professional Realty Services	167,450

**TOP TEN LISTINGS SOLD**

Luke Brown, Keller Williams CDA	\$1,115,000	Angela Newcomb, EXIT Real Estate Professionals	\$533,000
Joel Elgee, Avalon 24 Real Estate	757,750	Katie Melun, Professional Realty Services	355,000
Amanda Johnson, Professional Realty Services	700,000	Lacey Brown, Keller Williams Spokane	310,000
Jay Overholser, SDS Realty	697,500	Ron Snyder, Windermere Kettle Falls	272,500
Chris Mokrey, Berkshire Hathaway HomeService	562,500	Dale Smith, Coldwell Banker Tomlinson V	260,000

**YEAR TO DATE LEADERS**

**TOP TEN SALES YEAR TO DATE**

John Beutler, Century 21 Beutler & Assoc.	\$2,527,500	Tim Todd, Windermere North	\$700,000
Bruce Baldwin, Windermere Cornerstone	1,625,000	Jon Ehrlich, 4 Degrees Real Estate	625,000
Joel Pearl, Joel Pearl Group	1,413,950	Jim Orcutt, NAI Black	575,000
Luke Brown, Keller Williams CDA	979,950	Anne Anderson, Lakeshore Realty	571,000
Ryan Towner, LT Real Estate	917,500	Gene Arger, G. Arger Company	532,500

**TOP TEN LISTINGS SOLD YEAR TO DATE**

Joel Pearl, Joel Pearl Group	\$6,947,400	Brenda Burk, Coldwell Banker Schneidmiller	\$987,500
Joel Elgee, Avalon 24 Real Estate	3,233,000	Marc Shapori, City Asset Group	899,500
Bruce Baldwin, Windermere Cornerstone	1,625,000	Amanda Johnson, Professional Realty Services	700,000
Anne Anderson, Lakeshore Realty	1,183,500	Tim Todd, Windermere North	700,000
Luke Brown, Keller Williams CDA	1,115,000	Jay Overholser, SDS Realty	697,500

\* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

\*\* Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.