



April 8, 2022

## TOTAL MLS VOLUME FOR THE MONTH OF MARCH, 2022

Net Closed Volume for the month of March 2022 was \$340,772,305. There were 1,373 listings processed, 823 closed sales. Compared to last month, Net Closed Volume is up \$120,042,088. Listings are up 459, sales are up 283. Compared to last year, Net Closed Volume is up \$27,197,839. Listings are up 27, sales are down 86. Mandatory sales volume was \$326,542,055. Non-Mandatory sales volume was \$14,230,250. Pending sales (figured on list price) were \$401,541,284. There were 943 pending sales processed.

### MANDATORY\* MLS PROPERTIES MARCH LEADERS

#### TOP TEN SALES

Jeff Hornberger, The Hornberger Group	\$2,076,250	Tim Olsen, John L Scott Valley	\$972,400
Randy Wells, Windermere City Group	1,267,500	Jodi Mouchett, John L. Scott, Inc.	953,330
Jesse Miller, Haven Real Estate Group	1,184,997	Samara Behler, Windermere Valley	940,750
Patrick McHenry-Kroetch, Tamarack Realty	1,098,000	Nathalie Batty, Redfin	926,250
Susan Conner, Professional Realty Services	990,500	Melissa Blaine, Coldwell Banker Tomlinson S	922,000

#### TOP TEN LISTINGS SOLD

Brad Boswell, RE/MAX of Spokane	\$2,919,443	Nathalie Batty, Redfin	\$1,559,500
Ken Barcus, RE/MAX Select Assoc.	1,937,950	Jennifer Kaiser, Lexington Homes-DRH, LLC	1,450,722
Pam Fredrick, John L. Scott Valley	1,664,945	Doc Williams, American RE Assoc.	1,217,515
Chase Baxter, 4 Degrees Real Estate	1,581,000	Kristi Green, Greenstone Real Estate	1,211,016
Brandon Marchand, Keller Williams Spokane	1,572,000	Kathy Bixler, Coldwell Banker Tomlinson S	1,075,000

#### MOST SALES

Tina Craig, Windermere City Group	3.5
Jeff Hornberger, The Hornberger Group	3.5

#### MOST LISTINGS SOLD

Ken Barcus, RE/MAX Select Assoc.	5
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### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Darcy McMurray, 4 Degrees Real Estate	\$2,412,750	Jon Ehrlich, 4 Degrees Real Estate	\$1,772,450
Jeff Hornberger, The Hornberger Group	2,230,250	Molly O Cline, Keller Williams Spokane	1,714,125
Barbara Frye, Exit Real Estate North	2,049,700	Patrick McHenry-Kroetch, Tamarack Realty	1,702,595
Chase Baxter, 4 Degrees Real Estate	1,929,122	Chelsea McFarland, Prime Real Estate Group	1,637,250
Cynthia Gustafson, John L. Scott, Inc.	1,884,950	Lisa Thome, John L. Scott, Inc.	1,619,950

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Jennifer Kaiser, Lexington Homes-DRH, LLC	\$3,785,012	Ken Barcus, RE/MAX Select Assoc.	\$2,869,450
Brad Boswell, RE/MAX of Spokane	3,646,590	John Kirsch, New Home Star Washington	2,866,122
Nathalie Batty, Redfin	3,409,726	Jessica Rule, John L. Scott, Inc.	2,477,172
Brandon Marchand, Keller Williams Spokane	3,140,636	Ryan Buth, Executive R.E. Group	2,007,485
Pam Fredrick, John L. Scott Valley	3,056,460	Cindy Carrigan, Keller Williams Spokane	1,928,250



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**NON- MANDATORY\*\* MLS PROPERTIES  
MARCH LEADERS**

**TOP TEN SALES**

Tim Todd, Windermere North	\$700,000	Steve Jones, Windermere Valley	\$250,000
Jon Ehrlich, 4 Degrees Real Estate	625,000	Shael Larson, Realty One Group Eclipse	155,000
Bob Cooke, R.H. Cook & Assoc.	500,000	Brian Monk, Keller Williams Spokane	100,000
Mike Bass, Century 21 Beutler & Assoc.	395,000	Jeff Crane, Crane Real Estate Group	95,000
Mark Townsend, Keller Williams Spokane	251,000	Gene Arger, G. Arger Company	62,500

**TOP TEN LISTINGS SOLD**

Joel Elgee, Avalon 24 Real Estate	\$1,443,500	Mike Bass, Century 21 Beutler & Assoc.	\$395,000
Tim Todd, Windermere North	700,000	Joshua Thosath, NuKey Realty & Property Mgmt.	312,500
Kelly Davis, C-21 Kelly Davis	500,000	Tyson Young, NuKey Realty & Property Mgmt.	312,500
Kevin McKee, G.K. Hansen Real Estate	500,000	Bambi Burrus, Kelly Right Real Estate	301,250
Brenda Burk, Coldwell Banker Schneidmiller	410,000	Kadee McGwier, Kelly Right Real Estate	297,500

**YEAR TO DATE LEADERS**

**TOP TEN SALES YEAR TO DATE**

John Beutler, Century 21 Beutler & Assoc.	\$2,527,500	Gene Arger, G. Arger Company	\$532,500
Bruce Baldwin, Windermere Cornerstone	1,625,000	Bob Cooke, R.H. Cook & Assoc.	500,000
Tim Todd, Windermere North	700,000	Chris Di Cicco, Keller Williams CDA	467,500
Jon Ehrlich, 4 Degrees Real Estate	625,000	Mike Bass, Century 21 Beutler & Assoc.	395,000
Anne Anderson, Lakeshore Realty	571,000	Luke Brown, Keller Williams CDA	364,950

**TOP TEN LISTINGS SOLD YEAR TO DATE**

Joel Pearl, Joel Pearl Group	\$6,092,450	Tim Todd, Windermere North	\$700,000
Joel Elgee, Avalon 24 Real Estate	1,982,750	Anne Anderson, Lakeshore Realty	571,000
Bruce Baldwin, Windermere Cornerstone	1,625,000	Gene Arger, G. Arger Company	532,500
Brenda Burk, Coldwell Banker Schneidmiller	987,500	Kadee McGwier, Kelly Right Real Estate	502,500
Mark Shapori, City Asset Group	899,500	Kelly Davis, C-21 Kelly Davis	500,000

\* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

\*\* Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.