



## October 29, 2021

## CLOSED SALES DEADLINE

Cutoff for October 2021 closed sales will be Monday, November 1, 2021 at 10:00 a.m. All sales and corrected sales **must be entered into the MLS by this date and time** in order to be reported for the month of October.

## **COMMISSIONS REMINDER**

Members of the Spokane Association of REALTORS® are reminded that all compensation of the Professional services of a real estate broker is negotiable between the broker and his or her client.

There are no recommended commission rates, fee schedules, or compensation tables available, endorsed, published, or recognized by any board, association, state association or the NATIONAL ASSOCIATION OF REALTORS®.

The nature and amount of compensation should be agreed to in writing between the broker and the client at the time the broker's services are retained.

The compensation paid by a listing broker to a cooperating broker in respect to any listing is established by the listing broker in his or her offer of cooperation with compensation, and is not fixed, controlled, recommended or maintained by any person other than the listing broker and his or her client.

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## THE BRAND NEW AUTHENTISIGN EXPERIENCE IS HERE!

We're excited to announce an all-new Authentisign. Members have exclusive access to the new experience.

**What's new?** A simple, intuitive interface: all the tools you need in one place, easily drag, drop, delete and rotate pages, and more.

**Faster than ever:** the new framework, combined with a more efficient workflow, also allows you to complete signings in less than half the time. New signing templates allow you to save default annotation properties and create automatic signature blocks. Plus, with an active sync with Transactions (TransactionDesk Edition) you only have to enter contact information once.

**New insights:** Now you can quickly correct rejected signatures and have access into insights, so you know why a signature was not accepted.

The new Authentisign will be running side by side with the classic Authentisign. This will let you get familiar with the new Authentisign, while you can still use the classic Authentisign. To get started with the new Authentisign, be sure to check out these resources:

- Quick Start Guide
- How to Video



