

The SAR/MLS will
be closed on
Monday,
September 6, 2021
in observance of
Labor Day.



MLS WEEKLY NEWS & INFO

September 3, 2021

TOTAL MLS VOLUME FOR THE MONTH OF AUGUST, 2021

Net Closed Volume for the month of August 2021 was \$432,851,899. There were 1,652 listings processed, 1,059 closed sales. Compared to last month, Net Closed Volume is down \$98,425,864. Listings are down 95, sales are down 228. Compared to last year, Net Closed Volume is up \$31,836,832. Listings are up 551, sales are down 185. Mandatory sales volume was \$411,535,298. Non-Mandatory sales volume was \$21,316,601. Pending sales (figured on list price) were \$525,909,790. There were 1,324 pending sales processed.

MANDATORY* MLS PROPERTIES AUGUST LEADERS

TOP TEN SALES

Amber Vietzke, Windermere Valley	\$1,454,950	Susan Conner, Professional Realty Services	\$1,283,500
Christine Sitton, John L. Scott Valley	1,373,000	Hayley Graham, Plese Realty	1,218,825
Crystal Delaney, 4 Degrees Real Estate	1,334,685	Gayle Earling, Windermere Valley	1,119,050
Ryan Fowler, Professional Realty Services	1,332,000	Dorothy Yeaw, Keller Williams Spokane	1,117,250
Pamelle Hansen, Professional Realty Services	1,315,747	Patricia O'Callaghan, Century 21 Beutler & Assoc.	917,750

TOP TEN LISTINGS SOLD

Suzy Dix, Windermere Manito	\$2,188,050	Lisa Thome, John L. Scott, Inc.	\$1,591,500
Kevin Appleton, Source Real Estate	1,902,306	Michael Stinger, Synergy Properties	1,377,501
Elizabeth Boykin, Keller Williams Spokane	1,885,000	Joel Elgee, Coldwell Banker Schneidmiller	1,374,500
David Reynolds, Source Real Estate	1,737,500	Brad Boswell, RE/MAX of Spokane	1,368,770
Karen O'Donnell, Coldwell Banker Tomlinson N	1,622,638	Seth Maefsky, Keller Williams Spokane	1,320,275

MOST SALES

Crystal Delaney, 4 Degrees Real Estate 3.5

MOST LISTINGS SOLD

Karen O'Donnell, Coldwell Banker Tomlinson N 4.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Gayle Terry, Windermere Manito	\$8,776,131	Pam Fredrick, John L. Scott Valley	\$6,135,191
Isaac Lanctot, Keller Williams Spokane	7,867,197	Shane Bangle, Professional Realty Services	5,844,910
Tracy Penna, Windermere North	7,583,929	Randy Wells, Windermere City Group	5,536,068
Lisa Thome, John L. Scott, Inc.	6,773,722	Patricia O'Callaghan, Century 21 Beutler & Assoc.	5,417,227
Erik Dordal, Windermere City Group	6,252,727	Suzy Dix, Windermere Manito	5,200,950

TOP TEN LISTINGS SOLD YEAR TO DATE

Brad Boswell, RE/MAX of Spokane	\$11,976,216	Aaron Farr, 4 Degrees Real Estate	\$8,409,725
Seth Maefsky, Keller Williams Spokane	10,830,215	David Reynolds, Source Real Estate	8,170,700
Ken Barcus, RE/MAX Select Assoc.	9,548,716	Gayle Terry, Windermere Manito	8,091,125
Brandon Marchand, Keller Williams Spokane	9,470,363	Pam Fredrick, John L. Scott Valley	6,925,472
Lisa Thome, John L. Scott, Inc.	8,527,779	Tracy Penna, Windermere North	6,984,929



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NON-MANDATORY** MLS PROPERTIES AUGUST LEADERS

TOP TEN SALES

Kathy Amistoso Main, RE/MAX of Spokane	\$3,267,500	Andrew Carlson, RE Marketplace	\$250,000
Shannon Frank, Lakeshore Realty	625,000	Trevor Windhorst, Windermere Valley	239,500
Brenda Burk, CB Schneidmiller	372,500	Jordan Tampien, 4 Degrees Real Estate	237,500
Joel Pearl, Joel Pearl Group	342,500	Whitney Schumacher, Keller Williams Spokane	235,000
Kevin Scherer, Professional Realty Services	272,500	Natalia Seefeldt, Regal Real Estate	225,000

TOP TEN LISTINGS SOLD

Joel Pearl, Joel Pearl Group	\$2,284,350	Scott Kramer, CB Schneidmiller	\$312,500
Natalia Seefeldt, Regal Real Estate	490,000	Warren Schick, RE Marketplace	250,000
Brenda Burk, CB Schneidmiller	372,500	Jordan Tampien, 4 Degrees Real Estate	237,500
Patrick Libey, Libey Homes at Keller Williams	365,000	Fawn Tipton, Kelly Right Real Estate	225,000
Dani Kramer, CB Schneidmiller	312,500	Chris Di Cicco, Keller Williams CDA	214,500

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$6,685,000	Brenda Burk, CB Schneidmiller	\$1,876,500
Luke Brown, Keller Williams CDA	5,252,500	Tanner Williams, Keller Williams CDA	1,712,250
Jordan Tampien, 4 Degrees Real Estate	4,317,500	Ryan Oberg, Goodale & Barbieri	1,600,000
Kathy Amistoso Main, RE/MAX of Spokane	3,542,500	Joel Elgee, CB Schneidmiller	1,442,535
Cory Barbieri, Goodale & Barbieri	1,900,000	Ray Cross, Kelly Right Real Estate	1,287,000

TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$19,479,950	Brenda Burk, CB Schneidmiller	\$2,533,250
Jordan Tampien, 4 Degrees Real Estate	5,634,500	Denny York, CB Tomlinson S	1,900,000
Luke Brown, Keller Williams CDA	4,922,500	Tanner Williams, Keller Williams CDA	1,712,250
Joel Elgee, CB Schneidmiller	3,611,535	Ryan Oberg, Goodale & Barbieri	1,600,000
Kevin Warner, Kestell Company	2,875,000	Marla McWilliams-Lopez, Estate Properties	1,475,000

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.



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