



## MLS WEEKLY NEWS & INFO

June 4, 2021

### TOTAL MLS VOLUME FOR THE MONTH OF MAY, 2021

Net Closed Volume for the month of May, 2021 was \$406,017,644. There were 1,541 listings processed, 1,055 closed sales. Compared to last month, Net Closed Volume is up \$53,294,519. Listings are up 66, sales are up 79. Compared to last year, Net Closed Volume is up \$189,080,171. Listings are up 51, sales are up 204. Mandatory sales volume was \$387,329,328. Non-Mandatory sales volume was \$18,688,316. Pending sales (figured on list price) were \$503,838,284. There were 1,261 pending sales processed.

#### MANDATORY\* MLS PROPERTIES MAY LEADERS

##### TOP TEN SALES

Isaac Lanctot, Keller Williams	\$2,520,972	Marcy Martin, R.H. Cooke & Assoc.	\$1,170,750
Shane Bangle, Professional Realty Services	1,736,375	Patricia O'Callaghan, Century 21 Beutler & Assoc.	1,151,727
Tracy Penna, Windermere North	1,512,500	Rich King, Keller Williams	1,141,000
Randy Wells, Windermere City Group	1,408,325	Ryan Fowler, Professional Realty Services	1,121,437
Zac Scott, Coldwell Banker Schneidmiller	1,289,892	Jessica Shaeffer, Professional Realty Services	1,049,250

##### TOP TEN LISTINGS SOLD

Tracy Penna, Windermere North	\$1,998,500	Brynn Rea, Redfin	\$1,308,375
Ken Barcus, RE/MAX Select Assoc.	1,817,663	Kristi Green, Greenstone Real Estate	1,307,081
Aaron Farr, 4 Degrees Real Estate	1,796,850	Sabrina Jones-Schroeder, Exit RE Professionals	1,299,350
Gayle Terry, Windermere Manito	1,613,375	Seth Maefsky, Keller Williams	1,271,250
Lisa Thome, John L. Scott, Inc.	1,391,003	Rachael Meyer, Lexington Homes-DRH	1,223,072

#### YEAR TO DATE LEADERS

##### TOP TEN SALES YEAR TO DATE

Isaac Lanctot, Keller Williams	\$4,556,172	Shane Bangle, Professional Realty Services	\$3,647,410
Tracy Penna, Windermere North	4,280,429	Lisa Thome, John L. Scott, Inc.	3,626,750
Pam Fredrick, John L. Scott Spokane Valley	4,209,370	Suzy Dix, Windermere Manito	3,561,450
Zak Allen, Professional Realty Services	4,019,700	Marie Pence, Windermere North	2,968,959
Tracy Penna, Windermere North	3,973,828	Kim Hagel, Synergy Properties	2,902,950

##### TOP TEN LISTINGS SOLD YEAR TO DATE

Brad Boswell, RE/MAX of Spokane	\$7,360,803	Pam Fredrick, John L. Scott Spokane Valley	\$4,602,155
Ken Barcus, RE/MAX Select Assoc.	5,633,266	Seth Maefsky, Keller Williams	4,562,403
Brandon Marchand, Keller Williams	5,367,563	David Reynolds, Source Real Estate	4,252,950
Tracy Penna, Windermere North	5,200,929	Lisa Thome, John L. Scott, Inc.	4,108,279
Aaron Farr, 4 Degrees Real Estate	4,968,850	Gayle Terry, Windermere Manito	3,966,375



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### NON- MANDATORY\*\* MLS PROPERTIES MAY LEADERS

#### TOP TEN SALES

Cory Barbieri, Goodale & Barbieri	\$1,900,000	Keith Tomblin, CB Schneidmiller	\$537,500
Brenda Burk, CB Schneidmiller	900,000	Aaron Farr, 4 Degrees Real Estate	252,500
Ray Cross, Kelly Right Real Estate	686,500	Luke Engell, Keller Williams	157,500
Joel Elgee, CB Schneidmiller	671,535	Phyllis Herrington, RE/MAX Inland Empire	155,000
Joel Pearl, Joel Pearl Group	597,500	Mike Chambliss, Keller Williams	125,673

#### TOP TEN LISTINGS SOLD

Denny York, CB Tomlinson S	\$1,900,000	Luke Brown, Keller Williams Realty CDA	\$537,500
Joel Elgee, CB Schneidmiller	1,440,535	Marla McWilliams-Lopez, Estate Properties	475,000
Brenda Burk, CB Schneidmiller	900,000	Paula Kamp, Paula's Pocket	467,500
Joel Pearl, Joel Pearl Group	847,500	Dan Hilton, Hilton Real Estate	252,500
Nick Morelli, Live Real Estate	645,000	Angela Newcomb, Exit RE Professionals	182,500

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$2,342,500	Luke Brown, Keller Williams Realty CDA	\$867,500
Cory Barbieri, Goodale & Barbieri	1,900,000	Dallas Lightner, LT Real Estate	741,250
Brenda Burk, CB Schneidmiller	1,394,000	Ray Cross, Kelly Right Real Estate	686,500
Joel Elgee, CB Schneidmiller	1,206,535	Rich King, Keller Williams	680,000
John Beutler, C21 Beutler & Assoc.	948,500	Chris, Di Cicco, Keller Williams Realty CDA	612,500

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$9,169,850	Marla McWilliams-Lopez, Estate Properties	\$1,475,000
Kevin Warner, Kestell Company	2,875,000	Brenda Burk, CB Schneidmiller	1,450,250
Joel Elgee, CB Schneidmiller	2,160,535	Angela Newcomb, Exit RE Professionals	1,185,000
Denny York, CB Tomlinson S	1,900,000	James Baltes, Exit RE Professionals	850,000
Jordan Tampien, 4 Degrees Real Estate	1,897,000	Nick Morelli, Live Real Estate	762,500

\* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

\*\* Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.



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