



## MLS WEEKLY NEWS & INFO

APRIL 2, 2021

### TOTAL MLS VOLUME FOR THE MONTH OF MARCH, 2021

Net Closed Volume for the month of March, 2021 was \$313,574,466. There were 1,346 listings processed, 909 closed sales. Compared to last month, Net Closed Volume is up \$92,127,776. Listings are up 398, sales are up 240. Compared to last year, Net Closed Volume is up \$84,062,732. Listings are down 104, sales are up 129. Mandatory sales volume was \$290,592,871. Non-Mandatory sales volume was \$22,981,595. Pending sales (figured on list price) were \$403,653,562. There were 1,134 pending sales processed.

### MANDATORY\* MLS PROPERTIES MARCH LEADERS

#### TOP TEN SALES

Shane Bangle, Professional Realty Services	\$1,636,285	Lexi Witherwax, eXp Realty	\$1,055,000
Suzy Dix, Windermere Manito	1,549,950	Joanne Pettit, John L. Scott, Inc.	1,052,813
Lisa Thome, John L. Scott, Inc.	1,440,500	Khalil Beznaiguia, Windermere Manito	1,000,000
Pam Fredrick, John L. Scott Spokane Valley	1,253,997	David Reynolds, Source Real Estate	997,500
Zak Allen, Professional Realty Services	1,092,500	Marcy Martin, R.H. Cooke & Associates	992,250

#### TOP TEN LISTINGS SOLD

Brad Boswell, RE/MAX of Spokane	\$2,064,801	Tracy Penna, Windermere North	\$1,345,000
Mike Bass, Century 21 Beutler & Assoc.	1,662,903	Natalia Seefeldt, Regal Real Estate	1,303,000
David Reynolds, Source Real Estate	1,412,250	Karen O'Donnell, Coldwell Banker Tomlinson N	1,269,628
Wendi Helmick, Live Real Estate	1,370,000	David Lawrence, Windermere North	1,231,250
Mark Jones, Windermere North	1,348,337	Aaron Farr, 4 Degrees Real Estate	1,208,250

#### MOST SALES

Zak Allen, Professional Realty Services	3.5
Shane Bangle, Professional Realty Services	3.5

#### MOST LISTINGS SOLD

Jim Palmer Jr., Real Estate Marketplace NW	6.5
--	-----

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Pam Fredrick, John L. Scott Spokane Valley	\$2,579,370	Suzy Dix, Windermere Manito	\$1,851,450
Zak Allen, Professional Realty Services	2,328,700	Ken Barcus, RE/MAX Select Assoc.	1,806,475
Todd Bunger, Tomlinson Sotheby's Intrntl RE	1,915,500	Tracy Penna, Windermere North	1,733,000
Shane Bangle, Professional Realty Services	1,883,035	Lisa Thome, John L. Scott, Inc.	1,630,000
Khalil Beznaiguia, Windermere Manito	1,867,350	Kim Hagel, Synergy Properties	1,621,200

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Brad Boswell, RE/MAX of Spokane	\$4,320,504	Manny Salinas, Professional Realty Services	\$2,543,882
Karen O'Donnell, Coldwell Banker Tomlinson N	3,018,599	Mike Bass, Century 21 Beutler & Assoc.	2,540,844
Natalia Seefeldt, Regal Real Estate	2,774,000	Pam Fredrick, John L. Scott Spokane Valley	2,354,538
Ken Barcus, RE/MAX Select Assoc.	2,752,275	Seth Maefsky, Keller Williams	2,270,842
Brandon Marchand, Keller Williams	2,687,513	Joel Elgee, Coldwell Banker Schneidmiller	2,248,089



Copyright© 2021 Spokane Association of REALTORS® All rights reserved





## MLS WEEKLY NEWS & INFO

APRIL 2, 2021

### NON- MANDATORY\*\* MLS PROPERTIES MARCH LEADERS

#### TOP TEN SALES

Joel Pearl, Joel Pearl Group	\$1,300,000	Eva Carper, Citibrokers	\$197,097
Luke Brown, Keller Williams CDA	867,500	Julie Salerno, Haven Real Estate Group	133,500
Jessica Sewell, Prime Real Estate Group	500,000	Brenda Burk, CB Schneidmiller	131,500
Jordan Tampien, 4 Degrees Real Estate	225,000	Jadie Workman, Citibrokers	124,950
Ken Luhman, Kelly Right Real Estate	211,875	Nick Morelli, Live Real Estate	117,500

#### TOP TEN LISTINGS SOLD

Joel Pearl, Joel Pearl Group	\$4,373,900	Zac Scott, CB Schneidmiller	\$325,000
Marla McWilliams-Lopez, Estate Properties	1,000,000	Brigette Murphy, Windermere City Group	300,000
Angela Newcomb, Exit RE Professionals	775,000	Brenda Tampien, 4 Degrees Real Estate	250,000
Dawn Porter, Keller Williams	651,250	Jordan Tampien, 4 Degrees Real Estate	250,000
Andrew Graham, CB Schneidmiller	325,000	Jim Orcutt, NAI Black	225,000

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$1,745,000	Jessica Sewell, Prime Real Estate Group	\$500,000
John Beutler, C 21 Beutler & Assoc.	948,500	Brenda Burk, CB Schneidmiller	494,000
Luke Brown, Keller Williams CDA	867,500	Kelly Stravens, C21 Beutler & Assoc.	452,500
Jordan Tampien, 4 Degrees Real Estate	580,000	Zac Scott, CB Schneidmiller	369,750
Karin Kasinger, UC River Rock Realty	550,000	Stephen Barbieri, Goodale & Barbieri	327,500

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$1,745,000	Joel Elgee, CB Schneidmiller	\$620,000
Kevin Warner, Kestell Company	2,875,000	Jordan Tampien, 4 Degrees Real Estate	605,000
Marla McWilliams-Lopez, Estate Properties	1,000,000	Karin Kasinger, UC River Rock Realty	550,000
Angela Newcomb, Exit RE Professionals	775,000	Brenda Burk, CB Schneidmiller	494,000
Dawn Porter, Keller Williams	651,250	Andrew Graham, CB Schneidmiller	493,500

\* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

\*\* Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.



Copyright© 2021 Spokane Association of REALTORS® All rights reserved

