

# **TOTAL MLS VOLUME FOR THE MONTH OF JANUARY, 2021**

Net Closed Volume for the month of January, 2021 was \$233,586,380. There were 977 listings processed, 714 closed sales. Compared to last month, Net Closed Volume is down \$134,404,466. Listings are up 206, sales are down 422. Compared to last year, Net Closed Volume is up \$49,596,339. Listings are down 119, sales are up 97. Mandatory sales volume was \$223,041,681. Non-Mandatory sales volume was \$10,123,199. Pending sales (figured on list price) were \$267,077,825. There were 825 pending sales processed.

### **MANDATORY MLS PROPERTIES JANUARY LEADERS**

#### **TOP TEN SALES**

Jenna Norris, CENTURY 21 Waterfront	\$1,228,000	Ken Barcus, RE/MAX Select Associates	\$835,500		
Mark Anderson, eXp Realty	1,021,750	Heidi Bollum, Windermere City Group	785,124		
Sharon Jones, Jones Real Estate	1,000,000	Amy Parrish, RE/MAX of Spokane	772,935		
Don Hay, Windermere City Group	926,000	Kim Hagel, Synergy Properties	762,500		
David Stanley, Windermere Manito	890,000	Lindsay Dunham, Home Sales Spokane	755,000		

Brad Boswell, RE/MAX of Spokane	\$1,726,253	Karen O'Donnell, Coldwell Banker Tomlinson N \$1	,005,857
Pam Fredrick, John L. Scott Spokane Valley	1,514,885	Kathy Bixler, Coldwell Banker Tomlinson S 1	,002,000
Brandon Marchand, Keller Williams	1,273,750	Lorraine Kirkpatrick, North County Realty	962,500
Ken Barcus, RE/MAX Select Associates	1,231,500	James Faucett, 4 Degrees Real Estate	847,500
Natalia Seefeldt, Regal Real Estate	1,008,000	Courtney Davis, Windermere Manito	824,099

#### **MOST SALES**

Mark Anderson, eXp Realty

#### MOST LISTINGS SOLD

Ken Barcus, RE/MAX Select Associates

## **NON- MANDATORY MLS PROPERTIES** JANUARY LEADERS

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#### **TOP TEN SALES**

Karin Kasinger, United Country River Rock Realty \$550,000 Joel Pearl, Joel Pearl Group 445,000 Jordan Tampien, 4 Degrees Real Estate 355,000 Stephen Barbieri, Goodale & Barbieri 327,500 Amy Delducco, Tomlinson Sotheby's Intrntl RE 302.000 Megan Leary, Windermere Coeur d'Alene Realty \$225,500 202,500 Ken Barcus, RE/MAX Select Associates Russ Marshall, Coldwell Banker Tomlinson S 172,500 Zac Scott, Coldwell Banker Schneidmiller 168,500 Steven Silbar, John L. Scott, Inc. 152.500

#### TOP TEN LISTINGS SOLD

Joel Pearl, Joel Pearl Group \$882.500 Karin Kasinger, United Country River Rock Realty 550,000 Jordan Tampien, 4 Degrees Real Estate 355,000 Amy Delducco, Tomlinson Sotheby's Intrntl RE 302,000 Joel Elgee, Coldwell Banker Schneidmiller 261,250

David Reynolds, Source Real Estate	\$225,500
Isaac Lanctot, Keller Williams	215,000
Ken Barcus, RE/MAX Select Associates	202,500
Stacy Anderson, Keller Williams	172,500
Andrew Graham, Coldwell Banker Schneidmiller	168,500



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