

September 6, 2019

## **TOTAL MLS VOLUME FOR THE MONTH OF AUGUST, 2019**

Net Closed Volume for the month of August 2019 was \$363,887,751. There were 1,792 listings processed, 1,303 closed sales. Compared to last month, Net Closed Volume is down \$13,980,816. Listings are up 7, sales are up 6. Compared to last year, Net Closed Volume is up \$11,273,190. Listings are up 15, sales are down 80. Mandatory sales volume was \$284,820,842. Non-Mandatory sales volume was \$79,066,909. Pending sales (figured on list price) were \$502,866,572. There were 1,777 pending sales processed. (Pending sales now include PNDI – Pending-Inspection.)

### **MANDATORY MLS PROPERTIES**

### **AUGUST LEADERS**

## **TOP TEN SALES**

Gayle Terry, Windermere Manito	\$1,471,818	Sharon Jones, Jones Real Estate	\$945,500			
Bernadette Pillar, Bernadette Pillar RE	1,142,000	James Faucett, TCT Real Estate	912,894			
Nichole Decker, John L. Scott, Spokane Valle	y 1,043,050	Peggy McCartney, John L. Scott, Inc.	895,522			
Brad Boswell, RE/MAX of Spokane	956,766	Dyer Davis, Windermere North	853,086			
Brandon Marchand, Keller Williams	946,325	Lisa Thome, John L. Scott, Inc.	816,050			
TOP TEN LISTINGS SOLD						

Jeremy Nichols, Greenstone RE \$2,	,573,372	Lisa Thome, John L. Scott, Inc.	\$1,326,451
Denise Fox, CENTURY 21 Beutler & Assoc. 2,	,091,400	Cambria Henry, Haven RE Group	1,181,910
Brandon Marchand, Keller Williams 1,	,485,725	Katie Finch, New Home Star WA	1,086,554
Mollie Sweat, Coldwell Banker Tomlinson S1,409,750		Gayle Terry, Windermere Manito	1,048,250
Pam Fredrick, John L. Scott, Spokane Valley 1,	,369,770	Brad Boswell, RE/MAX of Spokane	1,039,662

# MOST SALES MOST LISTINGS SOLD

Nichole Decker, John L. Scott, Spokane Valley 4 Brandon Marchand, Keller Williams 6.5

Jeremy Nichols, Greenstone Real Estate 6.5

### YEAR TO DATE LEADERS

# **TOP TEN SALES YEAR TO DATE**

Brandon Marchand, Keller Williams	\$10,053,121	Randy Wells, Windermere City Group	\$3,851,438
Bernadette Pillar, Bernadette Pillar RE	5,411,059	Kim Hagel, Keller Williams	3,776,589
Hunter Mackay, Keller Williams	4,171,987	Brad Boswell, RE/MAX of Spokane	3,626,677
Gayle Terry, Windermere Manito	4,161,980	Ryan Fowler, Professional Realty Services	3,554,350
Melissa Murphy, Prime RE Group	3,880,936	Steve Jones, Windermere Valley	3,315,400

### TOP TEN LISTINGS SOLD YEAR TO DATE

Jeremy Nichols, Greenstone RE	\$9,245,623	Eric Tucker, John L. Scott, Inc.	\$6,246,903
Jim Lister, Windermere Manito	8,189,720	Todd Spencer, Windermere Valley	5,908,891
Brandon Marchand, Keller William	s 6,932,675	Katie Finch, New Home Star WA	5,373,647
Lisa Thome, John L. Scott, Inc.	6,925,301	Pam Fredrick, John L. Scott, Spokane Valle	ey 5,310,715
Brad Boswell, RE/MAX of Spokan	e 6,553,189	Gayle Terry, Windermere Manito	4,905,725



