



# SPOKANE ASSOCIATION OF REALTORS®

# MLS WEEKLY NEWS & INFO



September 3, 2010

**The SAR/MLS will be closed on Monday, September 6, 2010, in observance of Labor Day.**

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## **TOTAL MLS VOLUME FOR THE MONTH OF AUGUST, 2010**

Net Closed Volume for the month of August 2010 was \$106,391,976. There were 1650 listings processed, 549 closed sales. Compared to last month, Net Closed Volume is up \$5,465,420. Listings are down 73, sales are down 1. Compared to last year, Net Closed Volume is down \$18,002,097. Listings are down 53, sales are down 117. Mandatory sales volume was \$79,870,173. Non-Mandatory sales volume was \$26,521,387. Pending sales (figured on list price) were \$103,831,592. There were 522 pending sales processed.

### **MANDATORY MLS PROPERTIES**

#### **AUGUST LEADERS**

##### TOP TEN SALES

Jessica Johnson, Keller Williams	\$705,411	Jim Lister, Windermere Manito	\$379,517
Deen Lady, Prudential Spokane R.E.	674,794	Michael Balogh, Windermere Manito/S Regal	372,500
Colleen Kelley-Kutz, RE/MAX of Spokane	603,750	Maria Walker, Century 21 Beutler & Assoc. Spo	370,872
Lisa Thome, John L. Scott Spokane	488,700	Kathy Bixler, Coldwell Banker Tomlinson S	324,950
Amy Johnson, John L. Scott Spokane	415,750	Karal Cox, Windermere City Group	309,000

##### TOP TEN LISTINGS SOLD

Denise Fox, Century 21 Beutler & Assoc. Spo	\$1,972,500	Fritz Nichols, Windermere Manito	\$541,500
Lisa Thome, John L. Scott Spokane	805,450	Eva Carper, Windermere City Group	490,000
Rand Hatch, Hatch Real Estate	774,115	Bob Cooke, R.H. Cooke & Assoc.	478,750
Ronald McIntire, Owner Assist Realty	771,899	Bob Travis, Windermere Manito	433,150
Iris Bartzen, Coldwell Banker NW Group	548,750	Brad Boswell, RE/MAX of Spokane	425,750

##### MOST SALES

Jessica Johnson, Keller Williams 3

##### MOST LISTINGS SOLD

Bob Travis, Windermere Manito 4.5

### **YEAR TO DATE LEADERS**

##### TOP TEN SALES YEAR TO DATE

Deen Lady, Prudential Spokane R.E.	\$2,413,388	Rand Hatch, Hatch Real Estate	\$1,785,088
Lisa Thome, John L. Scott Spokane	2,341,900	Brad Boswell, RE/MAX of Spokane	1,720,585
Randy Wells, Windermere City Group	2,223,999	Jessica Johnson, Keller Williams	1,610,821
Jim Lister, Windermere Manito	1,924,628	Peter Enkema, Coldwell Banker Tomlinson N	1,587,500
Melissa Murphy, Windermere Manito	1,837,900	Pam Fredrick, John L. Scott Spokane Valley	1,565,000

##### TOP TEN LISTINGS SOLD YEAR TO DATE

Rand Hatch, Hatch Real Estate	\$4,421,792	Melissa Murphy, Windermere Manito	\$2,719,800
Fritz Nichols, Windermere Manito	4,031,525	James Luster, Coldwell Banker Tomlinson N	2,710,162
Denise Fox, Century 21 Beutler & Assoc. Spo	4,031,425	Ryan Fuller, Windermere Manito	2,708,855
Jim Lister, Windermere Manito	3,833,647	Bob Travis, Windermere Manito	2,389,525
Eric Tucker, John L. Scott Spokane	3,734,720	Pam Fredrick, John L. Scott Spokane Valley	2,308,589



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