October 7, 2011

TOTAL MLS VOLUME FOR THE MONTH OF SEPTEMBER, 2011

Net Closed Volume for the month of September, 2011 was $88,240,605. There were 1,292 listings processed, 543 closed sales. Compared to last month, Net Closed Volume is down $15,301,751. Listings are down 268, sales are down 53. Compared to last year, Net Closed Volume is up $41,317. Listings are down 130, sales are up 57. Mandatory sales volume was $70,834,813. Non-Mandatory sales volume was $17,405,792. Pending sales (figured on list price) were $84,710,492. There were 513 pending sales processed.

MANDATORY MLS PROPERTIES

SEPTEMBER LEADERS

TOP TEN SALES

Melinda Denton, Coldwell Banker NW Group  $482,980  Denise Fox, Century 21 Beutler & Assoc, Spo $327,750
Gaye Shumaker, Windermere Manito  451,975  Shay Garvey, Prudential Spokane R.E.  324,700
Lisa Thome, John L. Scott Spokane  399,500  Jesse Fox, Fox Property Group LLC  320,000
Teresa Jaynes, Coldwell Banker NW Group  334,127  JoAnn Zephy, John L. Scott Spokane Valley  317,500
Colleen Kelley-Kutz, RE/MAX of Spokane  327,875  Nick Grishko, Exit R.E. Professionals  292,800

TOP TEN LISTINGS SOLD

Denise Fox, Century 21 Beutler & Assoc, Spo $1,165,500  Chuck Mehalechko, RE/MAX of Spokane $528,150
Todd Sullivan, Keller Williams  1,027,150  Melissa Murphy, Choice Realty LLC  484,250
Rand Hatch, Hatch Real Estate  743,531  Fritz Nichols, Windermere Manito  468,200
Joseph Kramer, RE/MAX of Spokane  620,252  Mollie Sweat, Coldwell Banker Tomlinson S  409,950
Peggy McCartney, John L. Scott Spokane  590,000  Claudia Maefsky, Keller Williams  395,706

MOST SALES

Nick Grisko, Exit R.E. Professionals  2.5
Colleen Kelley-Kutz  2.5

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams  10

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott Spokane  $3,325,975  Dyer Davis, Windermere North  $1,599,985
Denise Fox, Century 21 Beutler & Assoc, Spo $2,367,838  Colleen Kelley-Kutz, RE/MAX of Spokane  1,519,732
Mollie Sweat, Coldwell Banker Tomlinson S  2,353,075  Jonathan Bich, Coldwell Banker NW Group  1,415,025
Randy Wells, Windermere City Group  2,021,988  Pam Fredrick, John L. Scott Spokane Valley  1,399,850
Jim Lister, Windermere Manito  1,650,992  Michael Stinger, Keller Williams  1,368,531

TOP TEN LISTINGS SOLD YEAR TO DATE

Eric Tucker, John L. Scott Spokane  $5,966,777  Jim Lister, Windermere Manito  $4,761,717
Todd Sullivan, Keller Williams  5,758,086  Chuck Mehalechko, RE/MAX of Spokane  3,753,219
Denise Fox, Century 21 Beutler & Assoc, Spo $5,122,650  Ryan Fuller, R.H. Cooke & Associates  2,694,744
Fritz Nichols, Windermere Manito  5,058,225  Lisa Thome, John L. Scott Spokane  2,602,150
Rand Hatch, Hatch Real Estate  4,873,312  Pam Fredrick, John L. Scott Spokane Valley  2,248,500