



1911-2011 MLS WEEKLY NEWS & INFO

November 4, 2011

DON'T FORGET TO "FALL BACK"! TIME CHANGE ON NOVEMBER 6, 2010.

TOTAL MLS VOLUME FOR THE MONTH OF OCTOBER, 2011

Net Closed Volume for the month of October, 2011 was \$81,122,270. There were 1,076 listings processed, 494 closed sales. Compared to last month, Net Closed Volume is down \$7,118,335. Listings are down 216, sales are down 49. Compared to last year, Net Closed Volume is down \$3,531,217. Listings are down 225, sales are up 15. Mandatory sales volume was \$63,600,287. Non-Mandatory sales volume was \$17,521,983. Pending sales (figured on list price) were \$85,153,207. There were 523 pending sales processed.

MANDATORY MLS PROPERTIES

OCTOBER LEADERS

TOP TEN SALES

Zac Scott, Coldwell Banker Schneidmiller	\$590,925	Lori Peters, Windermere Valley	\$390,690
Bernadette Pillar, Keller Williams	528,250	Kristina Bartlett, Spokane Home Buyers	349,000
Julianne Lease, Windermere North	502,750	Cindy Hicks, Keller Williams	315,000
Denise Fox, Century 21 Beutler & Assoc.	492,500	Jim Lister, Windermere Manito	292,295
DJ Johnson, Coldwell Banker Tomlinson N	399,334	Mary Marlow, Windermere Cornerstone	282,100

TOP TEN LISTINGS SOLD

Denise Fox, Century 21 Beutler & Assoc.	\$833,000	Jeff Jordan, Coldwell Banker Tomlinson N	\$563,500
Randy Wells, Windermere City Group	749,925	Joseph Kramer, RE/MAX of Spokane	560,354
Jim Lister, Windermere Manito	730,462	Fritz Nichols, Windermere Manito	475,900
Todd Sullivan, Keller Williams	672,300	Peter Enkema, Coldwell Banker Tomlinson N	432,875
Eric Tucker, John L. Scott Spokane	634,460	Rand Hatch, Hatch Real Estate	425,627

MOST SALES

Julianne Lease, Windermere North	2
Ryan Stoker, Spokane R.E. & Property Mgmt.	2
Leif Tangvald, Exit Real Estate Valley	2

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams	6
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YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott Spokane	\$3,480,970	Dyer Davis, Windermere North	\$1,802,235
Denise Fox, Century 21 Beutler & Assoc.	2,860,338	Melissa Murphy, Choice Realty LLC	1,595,800
Mollie Sweat, Coldwell Banker Tomlinson S	2,374,950	Colleen Kelley-Kutz, RE/MAX of Spokane	1,519,732
Randy Wells, Windermere City Group	2,090,488	Pam Fredrick, John L. Scott, Spokane Valley	1,499,850
Jim Lister, Windermere Manito	1,943,287	Hal Greene, Windermere North	1,488,157

TOP TEN LISTINGS SOLD YEAR TO DATE

Eric Tucker, John L. Scott Spokane	\$6,604,237	Rand Hatch, Hatch Real Estate	\$5,298,939
Todd Sullivan, Keller Williams	6,430,386	Chuck Mehalechko, RE/MAX of Spokane	4,101,994
Denise Fox, Century 21 Beutler & Assoc.	5,955,650	Randy Wells, Windermere City Group	2,946,024
Fritz Nichols, Windermere Manito	5,534,125	Ryan Fuller, R.H. Cooke & Assoc.	2,865,514
Jim Lister, Windermere Manito	5,492,179	Lisa Thome, John L. Scott Spokane	2,789,650



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