



SPOKANE ASSOCIATION OF REALTORS®

MLS WEEKLY NEWS & INFO



July 6, 2012

TOTAL MLS VOLUME FOR THE MONTH OF JUNE, 2012

Net Closed Volume for the month of June, 2012 was \$111,488,305. There were 1,673 listings processed, 635 closed sales. Compared to last month, Net Closed Volume is down \$5,126,437. Listings are up 12, sales are up 12. Compared to last year, Net Closed Volume is down \$12,805,156. Listings are down 98, sales are down 38. Mandatory sales volume was \$91,705,227. Non-Mandatory sales volume was \$19,783,078. Pending sales (figured on list price) were \$115,193,185. There were 631 pending sales processed.

MANDATORY MLS PROPERTIES

JUNE LEADERS

TOP TEN SALES

Lisa Thome, John L. Scott Spokane	\$725,000	Jessica Friedland, Keller Williams	\$543,825
Kathy Bixler, Coldwell Banker Tomlinson S	631,250	Heidi Bollum, Coldwell Banker Tomlinson N	540,271
Kari Aquino, John L. Scott Spokane Valley	625,000	Ronald McIntire, Choice Realty	527,300
Kathi Pate, Windermere Manito	566,000	Greg Barkley, Keller Williams	507,500
Pam Fredrick, John L. Scott Spokane Valley	554,175	Denise Fox, Century 21 Beutler & Assoc.	505,000

TOP TEN LISTINGS SOLD

Denise Fox, Century 21 Beutler & Assoc.	\$1,191,000	Melissa Murphy, Prime Real Estate Group	\$604,475
Jim Powers, Century 21 Beutler & Assoc.	958,121	Todd Sullivan, Keller Williams	600,227
Lisa Thome, John L. Scott Spokane	937,500	Eric Tucker, John L. Scott Spokane	579,649
Mike Bass, Century 21 Beutler & Assoc.	780,000	Joseph Kramer, RE/MAX of Spokane	578,621
Todd Kavanagh, Coldwell Banker Schneidmiller	645,252	Lori Peters, Windermere Valley	536,200

MOST SALES

Jessica Friedland, Keller Williams 3

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams 6.25

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott Spokane	\$2,364,767	Todd Sullivan, Keller Williams	\$1,328,950
Pam Fredrick, John L. Scott Spokane Valley	2,262,620	Jonathan Bich, Coldwell Banker Tomlinson N	1,285,657
Melissa Murphy, Prime Real Estate Group	1,790,549	Bernadette Pillar, Keller Williams	1,255,866
Kathi Pate, Windermere Manito	1,651,900	Jeff Crane, Crane Real Estate Group	1,249,650
Collin Kelley, RE/MAX of Spokane	1,420,203	Denise Fox, Century 21 Beutler & Assoc.	1,184,500

TOP TEN LISTINGS SOLD YEAR TO DATE

Todd Sullivan, Keller Williams	\$4,984,756	Jim Lister, Windermere Manito	\$2,496,814
Denise Fox, Century 21 Beutler & Assoc.	4,601,800	Rand Hatch, Hatch Real Estate	2,292,995
Fritz Nichols, Windermere Manito	4,055,100	Lisa Thome, John L. Scott Spokane	2,105,000
Melissa Murphy, Prime Real Estate Group	2,729,700	Collin Kelley, RE/MAX of Spokane	1,942,257
Eric Tucker, John L. Scott Spokane	2,695,242	Chuck Mehalechko, RE/MAX of Spokane	1,828,165

