



# SPOKANE ASSOCIATION OF REALTORS®

## MLS WEEKLY NEWS & INFO



January 7, 2011

### TOTAL MLS VOLUME FOR THE MONTH OF DECEMBER, 2010

Net Closed Volume for the month of December, 2010 was \$91,321,768. There were 848 listings processed, 490 closed sales. Compared to last month, Net Closed Volume is up \$20,161,386. Listings are down 138, sales are up 77. Compared to last year, Net Closed Volume is down \$16,225,562. Listings are down 117, sales are down 33. Mandatory sales volume was \$68,170,513. Non-Mandatory sales volume was \$23,151,255. Pending sales (figured on list price) were \$59,762,208. There were 334 pending sales processed.

#### MANDATORY MLS PROPERTIES

#### DECEMBER LEADERS

##### TOP TEN SALES

Yvonne DeBill, Windermere Manito	\$875,500	Jim Parker, EXL Real Estate, LLC	\$393,450
Jim Lister, Windermere Manito	453,901	Jack Couch, Coldwell Banker Tomlinson N	359,750
Colleen Kelley-Kutz, RE/MAX of Spokane	436,030	Marci Tanzer, Coldwell Banker Tomlinson N	354,750
Bob Cooke, R.H. Cooke & Associates	431,800	Mike Crowley, Spokane Home Buyers	350,000
Mollie Sweat, Coldwell Banker Tomlinson S	412,725	Lisa Thome, John L. Scott Spokane	331,897

##### TOP TEN LISTINGS SOLD

Fritz Nichols, Windermere Manito	\$942,275	Julia Marcyes, Keller Williams	\$507,000
Jack Couch, Coldwell Banker Tomlinson N	706,925	Rand Hatch, Hatch Real Estate	459,391
Jim Lister, Windermere Manito	624,336	Lori Peters, Windermere Valley	451,000
Ronald McIntire, Owner Assist Realty	586,396	Bob Travis, Windermere Manito	420,797
Denise Fox, Century 21 Beutler & Assoc.	580,500	Claudia Maefsky, Keller Williams	419,700

##### MOST SALES

Yvonne DeBill, Windermere Manito	2.5
Colleen Kelley-Kutz, RE/MAX of Spokane	2.5
Natalia Seefeldt, RE/MAX of Spokane	2.5

##### MOST LISTINGS SOLD

Fritz Nichols, Windermere Manito	8
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#### YEAR TO DATE LEADERS

##### TOP TEN SALES YEAR TO DATE

Lisa Thome, John L. Scott Spokane	\$3,883,547	Denise Fox, Century 21 Beutler & Assoc.	\$2,357,954
Randy Wells, Windermere City Group	3,010,302	Melissa Murphy, Windermere Manito	2,179,325
Deen Lady, Prudential Spokane R.E.	2,754,788	Colleen Kelley-Kutz, RE/MAX of Spokane	2,120,730
Pam Fredrick, John L. Scott Spokane Valley	2,745,150	Brad Boswell, RE/MAX of Spokane	2,105,797
Jim Lister, Windermere Manito	2,504,029	Jonathan Bich, Coldwell Banker NW Group	2,048,128

##### TOP TEN LISTINGS SOLD YEAR TO DATE

Rand Hatch, Hatch Real Estate	\$7,203,619	Pam Fredrick, John L. Scott Spokane Valley	\$4,336,539
Fritz Nichols, Windermere Manito	6,741,087	Ryan Fuller, Windermere Manito	4,207,055
Denise Fox, Century 21 Beutler & Assoc.	6,354,179	Bob Travis, Windermere Manito	4,007,866
Jim Lister, Windermere Manito	5,149,966	Melissa Murphy, Windermere Manito	3,725,625
Eric Tucker, John L. Scott Spokane	4,655,613	Nancy Wynia, Windermere Manito	3,596,175

