



SPOKANE ASSOCIATION OF REALTORS®

MLS WEEKLY NEWS & INFO



February 3, 2012

TOTAL MLS VOLUME FOR THE MONTH OF JANUARY, 2012

Net Closed Volume for the month of January, 2012 was \$48,222,518. There were 1,468 listings processed, 299 closed sales. Compared to last month, Net Closed Volume is down \$39,874,880. Listings are up 681, sales are down 256. Compared to last year, Net Closed Volume is down \$600,052. Listings are down 115, sales are up 27. Mandatory sales volume was \$37,772,550. Non-Mandatory sales volume was \$10,449,518. Pending sales (figured on list price) were \$63,896,946. There were 385 pending sales processed.

MANDATORY MLS PROPERTIES

JANUARY LEADERS

TOP TEN SALES

Collin Kelley, RE/MAX of Spokane	\$446,600	Eric Johnson, Coldwell Banker Tomlinson N	\$275,000
Jason Walker, Keller Williams Spokane	365,800	Romi Banna, Crane Real Estate Group	270,680
Hollie Smith, Windermere Manito	363,750	Yvonne DeBill, Windermere Manito	270,000
Pam Fredrick, John L. Scott, Spokane Valley	293,750	Melissa Murphy, Choice Realty, LLC	269,937
Nate Gant, Windermere Manito	275,450	Bernadette Pillar, Keller Williams Spokane	258,625

TOP TEN LISTINGS SOLD

Fritz Nichols, Windermere Manito	\$1,152,300	Melissa Murphy, Choice Realty, LLC	\$356,950
Todd Sullivan, Keller Williams Spokane	716,987	DJ Johnson, Coldwell Banker Tomlinson N	355,545
Jim Lister, Windermere Manito	444,820	Bernadette Pillar, Keller Williams Spokane	347,625
Mollie Sweat, Coldwell Banker Tomlinson S	432,500	Rand Hatch, Hatch Real Estate	313,263
Chuck Mehalechko, RE/MAX of Spokane	388,753	Nancy Wynia, Windermere Manito	293,500

MOST SALES

Romi Banna, Crane Real Estate Group 2.5

MOST LISTINGS SOLD

Fritz Nichols, Windermere Manito 8

DUPLICATE LISTINGS - What are the rules?

A property cannot be listed more than once in the MLS except as a duplicate listing. Properties listed at more than one price because of different features or additional work being completed are not allowed.

1. **\$5.00 fee** – both for broker load listings and for MLS input. You may submit payment with the property data sheet or you will be billed by email.
2. **Only across Property Types (not areas).** You can input a stand alone condo with no common walls in as both residential site built and condo.
3. The words **“Duplicate Listing”** must be in the remarks of both listings and the box for Duplicate Listing must be checked.
4. When a change is made on the property, both list numbers must be changed!
5. When the property sells, you must send in a Sold Closed status change on one number **and** notify the MLS of the duplicate listing number. The duplicate listing will be removed from the system.

