



SPOKANE ASSOCIATION OF REALTORS®

MLS WEEKLY NEWS & INFO



August 3, 2012

TOTAL MLS VOLUME FOR THE MONTH OF JULY, 2012

Net Closed Volume for the month of July, 2012 was \$113,680,005. There were 1,462 listings processed, 614 closed sales. Compared to last month, Net Closed Volume is up \$2,191,700. Listings are down 211, sales are down 19. Compared to last year, Net Closed Volume is up \$19,803,666. Listings are down 77, sales are up 83. Mandatory sales volume was \$91,172,430. Non-Mandatory sales volume was \$22,507,575. Pending sales (figured on list price) were \$107,149,197. There were 573 pending sales processed.

MANDATORY MLS PROPERTIES

JULY LEADERS

TOP TEN SALES

Collin Kelley, RE/MAX of Spokane	\$802,737	Denise Ashcroft, R.H. Cooke & Assoc.	\$483,985
Lori Peters, Windermere Valley	776,630	Tracy Penna, Century 21 Beutler & Assoc.	475,218
Gayle Earling, Windermere Valley	774,000	Denise Fox, Century 21 Beutler & Assoc.	458,500
Bernadette Pillar, Keller Williams	528,850	Scott Carr, Coldwell Banker Schneidmiller	432,500
Hal Greene, Windermere North	514,150	Deen Lady, Prudential Spokane R.E.	427,375

TOP TEN LISTINGS SOLD

Jim Powers, Century 21 Beutler & Assoc.	\$1,043,330	Eric Tucker, John L. Scott Spokane	\$606,540
Denise Fox, Century 21 Beutler & Assoc.	764,400	Melissa Murphy, Prime Real Estate Group	600,753
Pam Fredrick, John L. Scott Spokane Valley	763,375	Ronald McIntire, Choice Realty	599,750
Bernadette Pillar, Keller Williams	641,600	Jim Lister, Windermere Manito	594,500
Gayle Earling, Windermere Valley	607,200	Rand Hatch, Hatch Real Estate	585,797

MOST SALES

Collin Kelley, RE/MAX of Spokane	3.5
Lori Peters, Windermere Valley	3.5

MOST LISTINGS SOLD

Bernadette Pillar, Keller Williams	4.5
Eric Tucker, John L. Scott Spokane	4.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Pam Fredrick, John L. Scott Spokane Valley	\$2,600,255	Kathi Pate, Windermere Manito	\$1,714,400
Lisa Thome, John L. Scott Spokane	2,364,767	Denise Fox, Century 21 Beutler & Assoc.	1,643,000
Collin Kelley, RE/MAX of Spokane	2,222,940	Gayle Earling, Windermere Valley	1,638,025
Melissa Murphy, Prime Real Estate Group	1,790,549	Jeff Crane, Crane Real Estate Group	1,535,650
Bernadette Pillar, Keller Williams	1,784,716	Lori Peters, Windermere Valley	1,533,045

TOP TEN LISTINGS SOLD YEAR TO DATE

Todd Sullivan, Keller Williams	\$5,483,367	Jim Lister, Windermere Manito	\$3,091,314
Denise Fox, Century 21 Beutler & Assoc.	5,366,200	Rand Hatch, Hatch Real Estate	2,878,792
Fritz Nichols, Windermere Manito	4,168,100	Jim Powers, Century 21 Beutler & Assoc.	2,780,151
Melissa Murphy, Prime Real Estate Group	3,330,453	Lisa Thome, John L. Scott Spokane	2,566,500
Eric Tucker, John L. Scott Spokane	3,301,782	Pam Fredrick, John L. Scott Spokane Valley	2,337,600

