



## MLS WEEKLY NEWS & INFO

April 5, 2013

### TOTAL MLS VOLUME FOR THE MONTH OF MARCH, 2013

Net Closed Volume for the month of March, 2013 was \$94,747,780. There were 1,593 listings processed, 553 closed sales. Compared to last month, Net Closed Volume is up \$27,459,742. Listings are up 441, sales are up 159. Compared to last year, Net Closed Volume is up \$12,494,646. Listings are up 142, sales are up 65. Mandatory sales volume was \$75,140,433. Non-Mandatory sales volume was \$19,607,347. Pending sales (figured on list price) were \$108,268,700. There were 641 pending sales processed.

### MANDATORY MLS PROPERTIES

#### MARCH LEADERS

##### TOP TEN SALES

Bernadette Pillar, Keller Williams	\$586,650	Brandon Marchand, Keller Williams	\$374,249
Jack Morse, Windermere North	480,000	Kathy Bixler, Coldwell Banker Tomlinson S	362,690
Jim Lister, Windermere Manito	417,474	Steve James, John L. Scott Spokane	358,250
Teresa Jaynes, Coldwell Banker Tomlinson N	380,843	Michelle Baker, Windermere City Group	354,900
Lisa Hensley, John L. Scott Spokane	374,500	Randy Wells, Windermere City Group	349,950

##### TOP TEN LISTINGS SOLD

Eric Tucker, John L. Scott Spokane	\$1,029,232	Jessica Side, EvoReal	\$599,275
Jim Lister, Windermere Manito	908,636	Denise Fox, Century 21 Beutler & Assoc.	508,750
Melissa Murphy, Prime Real Estate Group	906,450	Pam Fredrick, John L. Scott Spokane Valley	473,150
Jeremy Nichols, Greenstone Real Estate	816,834	Suzette Alfonso, Coldwell Banker Tomlinson N	461,215
Todd Sullivan, Keller Williams Spokane	798,605	Kathy Bryant, Century 21 Beutler & Assoc.	435,350

##### MOST SALES

Jonas Elber, Windermere City Group	2.5
Brandon Marchand, Keller Williams	2.5
Bernadette Pillar, Keller Williams	2.5
Todd Sullivan, Keller Williams Spokane	2.5

##### MOST LISTINGS SOLD

Todd Sullivan, Keller Williams Spokane	6.5
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### YEAR TO DATE LEADERS

##### TOP TEN SALES YEAR TO DATE

Randy Wells, Windermere City Group	\$1,156,903	Greg Benner, Greenstone Real Estate	\$813,276
Brandon Marchand, Keller Williams	1,040,920	Todd Sullivan, Keller Williams Spokane	717,000
Jeff Crane, Crane Real Estate Group	953,233	Brad Boswell, RE/MAX of Spokane	716,744
Jim Lister, Windermere Manito	839,949	Kathy Bixler, Coldwell Banker Tomlinson S	678,365
Bernadette Pillar, Keller Williams	823,400	Gayle Earling, Windermere Valley	667,095

##### TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$2,606,017	Jessica Side, EvoReal	\$1,411,587
Todd Sullivan, Keller Williams Spokane	1,818,080	Jeremy Nichols, Greenstone Real Estate	1,189,598
Greg Benner, Greenstone Real Estate	1,566,626	Denise Fox, Century 21 Beutler & Assoc.	1,108,000
Eric Tucker, John L. Scott Spokane	1,538,839	Jim Powers, Century 21 Beutler & Assoc.	966,175
Melissa Murphy, Prime Real Estate Group	1,447,825	Fritz Nichols, Windermere Manito	941,980



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