

December 5, 2014

TOTAL MLS VOLUME FOR THE MONTH OF NOVEMBER, 2014

Net Closed Volume for the month of November, 2014 was \$119,394,162. There were 924 listings processed, 645 closed sales. Compared to last month, Net Closed Volume is down \$59,476,062. Listings are down 365, sales are down 233. Compared to last year, Net Closed Volume is up \$16,896,287. Listings are down 23, sales are up 101. Mandatory sales volume was \$92,840,131. Non-Mandatory sales volume was \$26,554,031. Pending sales (figured on list price) were \$102,646,000. There were 577 pending sales processed.

MANDATORY MLS PROPERTIES

NOVEMBER LEADERS

TOP TEN SALES

| Cambria Moore, Realteam | \$744,144 | John Leland, RE/MAX Inland Empire \$455,000 |
|--|-----------|---|
| Bernadette Pillar, Keller Williams | 705,325 | Lisa Sweeney, Windermere Valley 419,700 |
| Kathy Bixler, Coldwell Banker Tomlinson S | 569,800 | Marilyn Dhaenens, John L. Scott, Spokane Valley 411,950 |
| Brad Boswell, RE/MAX of Spokane | 506,297 | Gayle Terry, Century 21 Beutler & Assoc. 406,500 |
| Bobbi Fowler Greenland, Soleil Real Estate | 475,000 | Rick Keith, RE/MAX of Spokane 391,400 |

TOP TEN LISTINGS SOLD

| Joseph Kramer, RE/MAX of Spokane | \$993,681 | Fritz Nichols, Windermere Manito | \$605,868 |
|--|-----------|---|-----------|
| Pam Fredrick, John L. Scott Spokane Valley | 863,450 | Denise Fox, Century 21 Beutler & Assoc. | 559,100 |
| Brad Boswell, RE/MAX of Spokane | 779,313 | Jim Lister, Windermere Manito | 542,665 |
| Melissa Murphy, Prime Real Estate Group | 656,450 | Doc Williams, Coldwell Banker Tomlinson S | 539,254 |
| Yvonne DeBill, Windermere Manito | 654,950 | Judy Klier, Synergy Properties | 468,950 |

MOST SALES MOST LISTINGS SOLD

Bernadette Pillar, Keller Williams 4 Fritz Nichols, Windermere Manito 5.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

| Bernadette Pillar, Keller Williams | \$6,769,399 | Brandon Marchand, Keller Williams | \$3,482,426 |
|------------------------------------|-------------|---|-------------|
| Lisa Thome, John L. Scott Spokane | 4,627,304 | Pam Fredrick, John L. Scott Spokane Valle | y 3,246,312 |
| Cambria Moore, Realteam | 4,222,209 | Kathy Bixler, Coldwell Banker Tomlinson | S 3,133,475 |
| Todd Sullivan, Keller Williams | 3,630,914 | Cindy Carrigan, Keller Williams | 2,810,057 |
| Brad Boswell, RE/MAX of Spokane | 3,590,097 | Mark Anderson, Soleil Real Estate | 2,747,763 |

TOP TEN LISTINGS SOLD YEAR TO DATE

| Jim Lister, Windermere Manito | \$9,011,523 | Seth Maefsky, Keller Williams | \$5,589,228 |
|--|-------------|--|-------------|
| Eric Tucker, John L. Scott Spokane | 6,933,993 | Denise Fox, Century 21 Beutler & Association | 5,580,845 |
| Todd Sullivan, Keller Williams | 6,906,621 | Kathy Bixler, Coldwell Banker Tomlinson S | 5 5,367,275 |
| Melissa Murphy, Prime Real Estate Group | 6,733,714 | Jessica Side, EvoReal | 5,340,873 |
| Pam Fredrick, John L. Scott Spokane Valley | 6,042,344 | Lisa Thome, John L. Scott Spokane | 4,770,850 |



