

**December 4, 2015** 

# **TOTAL MLS VOLUME FOR THE MONTH OF NOVEMBER, 2015**

Net Closed Volume for the month of November, 2015 was \$129,169,031. There were 799 listings processed, 653 closed sales. Compared to last month, Net Closed Volume is down \$57,756.322. Listings are down 487, sales are down 222. Compared to last year, Net Closed Volume is up \$9,449,719. Listings are down 125, sales are up 6. Mandatory sales volume was \$98,558,006. Non-Mandatory sales volume was \$30,611,025. Pending sales (figured on list price) were \$106,492,291. There were 553 pending sales processed.

# **MANDATORY MLS PROPERTIES**

## **NOVEMBER LEADERS**

# **TOP TEN SALES**

Pam Fredrick, John L. Scott Spokane Valley	\$826,948	Gayle Terry, Windermere Manito	\$494,500
Bernadette Pillar, Keller Williams	601,750	Susan Conner, Live Real Estate	474,750
Nick Morelli, Live Real Estate	600,000	Russ Marks, Exit Real Estate North	430,000
Mike Bass, Century 21 Beutler & Assoc.	499,000	Jonathan Walker, Keller Williams	428,200
Hilary Garber, Windermere Manito	497,803	BethAnn Long, RE/MAX Inland Empire	422,900

#### **TOP TEN LISTINGS SOLD**

Jim Lister, Windermere Manito \$	1,248,137	Jeremy Nichols, Greenstone Real Estate	\$705,287
Cat Carrel, Greenstone Real Estate	939,780	Seth Maefsky, Keller Williams	679,433
Nancy Wynia, Windermere Manito	854,250	Mike Bass, Century 21 Beutler & Assoc.	636,500
Todd Sullivan, Keller Williams	793,250	Jim Parker, EXL Real Estate	610,000
Kari Aquino-Hays, John L. Scott Spokane Valley	790,000	Dylan Wittman, Kelly Right Real Estate	600,000

MOST SALES MOST LISTINGS SOLD

Bernadette Pillar, Keller Williams 3 Todd Sullivan, Keller Williams 5

# YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Todd Sullivan, Keller Williams	\$7,023,686	Brandon Marchand, Keller Williams	\$4,501,406
Cambria Henry, Realteam	5,164,688	Denise Fox, Century 21 Beutler & Asso	c. 4,303,728
Cindy Carrigan, Keller Williams	4,918,968	Gayle Terry, Windermere Manito	4,010,958
Brad Boswell, RE/MAX of Spokane	4,738,511	Jim Lister, Windermere Manito	3,862,363
Bernadette Pillar, Keller Williams	4,557,135	Randy Wells, Windermere City Group	3,798,419

## TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$12,538,583	Lisa Thome, John L. Scott Spokane	\$6,223,825
Todd Sullivan, Keller Williams	10,455,848	Melissa Murphy, Prime Real Estate Group	6,098,075
Seth Maefsky, Keller Williams	9,910,847	Jessica Side, EvoReal	5,617,599
Eric Tucker, John L. Scott Spokane	8,795,594	Cindy Carrigan, Keller Williams	5,530,485
Pam Fredrick, John L. Scott Spokane Valley	y 7,252,710	Denise Fox, Century 21 Beutler & Assoc	. 5,429,828



