



# MLS WEEKLY NEWS & INFO

## November 4, 2016

### TOTAL MLS VOLUME FOR THE MONTH OF OCTOBER, 2016

Net Closed Volume for the month of October, 2016 was \$214,543,822. There were 1,218 listings processed, 1,017 closed sales. Compared to last month, Net Closed Volume is down \$32,979,134. Listings are down 222, sales are down 154. Compared to last year, Net Closed Volume is up \$27,101,969. Listings are down 68, sales are up 139. Mandatory sales volume was \$163,324,195. Non-Mandatory sales volume was \$51,219,627. Pending sales (figured on list price) were \$185,638,792. There were 882 pending sales processed.

### MANDATORY MLS PROPERTIES

#### OCTOBER LEADERS

##### TOP TEN SALES

Natalie Rastall, Keller Williams	\$1,249,650	Hal Greene, Windermere North	\$769,250
Brandon Marchand, Keller Williams	941,700	Mollie Sweat, Coldwell Banker Tomlinson S	758,500
Susan Wolford, Century 21 Beutler & Assoc.	831,087	Cindy Carrigan, Keller Williams	713,738
Todd Spencer, Windermere Valley	800,487	Gaye Shumaker, Windermere Manito	651,122
Kristina Bartlett, Spokane Home Buyers	777,000	Gayle Terry, Windermere Manito	630,250

##### TOP TEN LISTINGS SOLD

Jim Lister, Windermere Manito	\$1,811,192	Robert Johnson, Coldwell Banker Tomlinson N	\$933,797
Mollie Sweat, Coldwell Banker Tomlinson S	1,151,925	Eric Tucker, John L. Scott Spokane	880,995
Kathy Bixler, Coldwell Banker Tomlinson S	1,111,725	Darren Lawson, Windermere City Group	812,676
Lisa Thome, John L. Scott Spokane	964,900	Pam Fredrick, John L. Scott, Spokane Valley	779,925
Jeremy Nichols, Greenstone Real Estate	952,288	Todd Spencer, Windermere Valley	730,622

##### MOST SALES

Natalie Rastall, Keller Williams 6.5

##### MOST LISTINGS SOLD

Jim Lister, Windermere Manito 5

### YEAR TO DATE LEADERS

##### TOP TEN SALES YEAR TO DATE

Todd Sullivan, Keller Williams	\$7,318,993	Bernadette Pillar, Keller Williams	\$5,091,992
Cindy Carrigan, Keller Williams	6,374,834	Brandon Marchand, Keller Williams	4,938,249
Denise Fox, Century 21 Beutler & Assoc.	5,537,470	Pam Fredrick, John L. Scott, Spokane Valley	4,927,778
Natalie Rastall, Keller Williams	5,535,277	Lisa Thome, John L. Scott Spokane	4,916,328
Gayle Terry, Windermere Manito	5,390,287	Tracy Penna, Windermere North	4,327,263

##### TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$12,762,044	Todd Sullivan, Keller Williams	\$6,961,853
Eric Tucker, John L. Scott Spokane	8,612,662	Denise Fox, Century 21 Beutler & Assoc.	6,949,100
Pam Fredrick, John L. Scott, Spokane Valley	8,097,686	Karen O'Donnell, Coldwell Banker Tomlinson N	5,980,847
Seth Maefsky, Keller Williams	7,549,513	Brad Boswell, RE/MAX of Spokane	5,748,711
Lisa Thome, John L. Scott Spokane	7,282,577	Kathy Bixler, Coldwell Banker Tomlinson S	4,994,638

