



MLS WEEKLY NEWS & INFO

November 2, 2018

TOTAL MLS VOLUME FOR THE MONTH OF OCTOBER , 2018

Net Closed Volume for the month of October, 2018 was \$299,941,513. There were 1,429 listings processed, 1,115 closed sales. Compared to last month, Net Closed Volume is up \$20,156,020. Listings are down 58, sales are up 43. Compared to last year, Net Closed Volume is up \$24,550,570. Listings are up 80, sales are down 53. Mandatory sales volume was \$210,332,349. Non-Mandatory sales volume was \$89,609,164. Pending sales (figured on list price) were \$252,472,827. There were 961 pending sales processed.

MANDATORY MLS PROPERTIES

OCTOBER LEADERS

TOP TEN SALES

Jim Lister, Windermere Manito	\$1,128,419	Karin Kasinger, United Country EW Realty	\$773,216
David Lawrence, Windermere North	1,061,219	Kari Aquino-Hayes, John L. Scott, Inc.	768,695
Denise Fox, Century 21 Beutler & Assoc.	1,049,925	Pam Hansen, Professional Realty Services	704,813
Hunter Mackay, Keller Williams	980,475	Randy Wells, Windermere City Group	690,157
Brandon Marchand, Keller Williams	813,000	BethAnn Long, RE/MAX Inland Empire	667,225

TOP TEN LISTINGS SOLD

Jim Lister, Windermere Manito	\$2,487,595	Kathy Bixler, Coldwell Banker Tomlinson S	\$976,500
Kristi Green, Greenstone Real Estate	1,843,517	Suzette Alfonso, Windermere North	888,450
David Lawrence, Windermere North	1,507,357	Lori Hess, Coldwell Banker Schneidmiller	880,677
Seth Maefsky, Keller Williams	1,375,000	Todd Spencer, Windermere Valley	878,567
Heidi Bollum, Windermere City Group	1,154,300	Joe Dinnison, John L. Scott, Inc.	809,750

MOST SALES

Brandon Marchand, Keller Williams 3.5

MOST LISTINGS SOLD

Jim Lister, Windermere Manito 5.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Brandon Marchand, Keller Williams	\$8,637,275	Jonathan Bich, Coldwell Banker Tomlinson N	\$5,204,525
Gayle Terry, Windermere Manito	8,500,944	Hunter Mackay, Keller Williams	4,768,075
Denise Fox, Century 21 Beutler & Assoc.	6,440,983	Kim Hagel, Keller Williams	4,688,657
Bernadette Pillar, Keller Williams	5,563,166	Randy Wells, Windermere City Group	4,613,877
Lisa Thome, John L. Scott, Inc.	5,491,265	Pam Fredrick, John L. Scott Spokane Valley	4,298,926

TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$11,217,655	Seth Maefsky, Keller Williams	\$7,368,920
Gayle Terry, Windermere Manito	10,172,076	Eric Tucker, John L. Scott, Inc.	6,787,610
Brandon Marchand, Keller Williams	8,413,997	Heidi Bollum, Windermere City Group	6,631,217
Todd Spencer, Windermere Valley	8,082,357	Mollie Sweat, Coldwell Banker Tomlinson S	6,457,263
Karen O'Donnell, Coldwell Banker Tomlinson N	7,850,215	Pam Fredrick, John L. Scott Spokane Valley	6,214,676

