

October 6, 2017

# **TOTAL MLS VOLUME FOR THE MONTH OF SEPTEMBER, 2017**

Net Closed Volume for the month of September, 2017 was \$268,970,988. There were 1,480 listings processed, 1,124 closed sales. Compared to last month, Net Closed Volume is down \$31,376,179. Listings are down 389, sales are down 165. Compared to last year, Net Closed Volume is up \$21,150,442. Listings are up 40, sales are down 50. Mandatory sales volume was \$203,941,579. Non-Mandatory sales volume was \$65,029,409. Pending sales (figured on list price) were \$227,288,607. There were 1,011 pending sales processed.

# **MANDATORY MLS PROPERTIES**

### SEPTEMBER LEADERS

## **TOP TEN SALES**

Mike Bass, Century 21 Beutler & Assoc. \$1,328,250		Eric Etzel, Choice Realty	\$654,250
Bernadette Pillar, Keller Williams	1,302,465	Gayle Terry, Windermere Manito	642,950
Brandon Marchand, Keller Williams	1,169,775	Natalie Rastall, Keller Williams	632,225
Matt Raby, Kelly Right Real Estate	779,150	David Dowers, Dowers Commercial R.E.	630,000
Lisa Thome, John L. Scott Spokane	664,410	Robert Miller, Coldwell Banker Tomlinson N	622,062

### **TOP TEN LISTINGS SOLD**

Lisa Thome, John L. Scott Spokane	\$2,142,700	Brandon Marchand, Keller Williams	\$1,051,450
Jim Lister, Windermere Manito	2,109,041	Karen O'Donnell, Coldwell Banker Tomlinson N 892,633	
Cindy Carrigan, Keller Williams	1,547,900	Todd Spencer, Windermere Valley	850,416
Denise Fox, Century 21 Beutler & Asso	oc. 1,487,625	Tracy Penna, Windermere North	845,000
David Reynolds, TCT Real Estate	1,061,150	Suzy Dix, Windermere Manito	817,500

MOST SALES MOST LISTINGS SOLD

Brandon Marchand, Keller Williams 7 Cindy Carrigan, Keller Williams 6.5

#### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Brandon Marchand, Keller Williams	\$8,613,183	Gayle Terry, Windermere Manito	\$4,635,775
Bernadette Pillar, Keller Williams	6,094,136	Lisa Thome, John L. Scott Spokane	4,426,650
Cindy Carrigan, Keller Williams	5,981,100	Jim Lister, Windermere Manito	3,792,607
Natalie Rastall, Keller Williams	4,949,786	Kristina Bartlett, Keller Williams	3,695,785
Randy Wells, Windermere City Group	4,694,181	Mike Bass, Century 21 Beutler & Assoc.	3,327,012

### **TOP TEN LISTINGS SOLD YEAR TO DATE**

Jim Lister, Windermere Manito	\$13,295,634	Pam Fredrick, John L. Scott Spokane Valle	y \$6,316,303
Cindy Carrigan, Keller Williams	8,646,799	Lisa Thome, John L. Scott Spokane	6,237,250
Eric Tucker, John L. Scott Spokane	7,143,688	Seth Maefsky, Keller Williams	6,115,417
Brandon Marchand, Keller Williams	6,713,592	Brad Boswell, RE/MAX of Spokane	5,779,983
Denise Fox, Century 21 Beutler & Ass	oc. 6,601,125	Tracy Penna, Windermere North	5,204,200



