TOTAL MLS VOLUME FOR THE MONTH OF SEPTEMBER, 2018

Net Closed Volume for the month of September, 2018 was $280,585,186. There were 1,487 listings processed, 1,073 closed sales. Compared to last month, Net Closed Volume is down $67,888,975. Listings are down 290, sales are down 292. Compared to last year, Net Closed Volume is up $11,614,198. Listings are up 7, sales are down 56. Mandatory sales volume was $210,688,858. Non-Mandatory sales volume was $69,896,328. Pending sales (figured on list price) were $230,056,562. There were 880 pending sales processed.

MANDATORY MLS PROPERTIES

SEPTEMBER LEADERS

TOP TEN SALES
Karene Loman, Keller Williams $894,500 Mike Bass, Century 21 Beutler & Assoc. $606,000
Jennifer Clemens, Keller Williams 652,500 Dan Pasby, Windermere North 603,750
BethAnn Long, RE/MAX Inland Empire 621,280 Tim Tonani, John L. Scott 600,865
Dyer Davis, Windermere North 618,750 April Watkins, Keller Williams 599,950
Shanann Bragg, Keller Williams 607,000 Nate Dunham, Professional Realty Services 579,750

TOP TEN LISTINGS SOLD
Jim Lister, Windermere Manito $1,254,495 James Faucett, TCT Real Estate $832,200
Heidi Bollum, Windermere City Group 1,017,200 Khalil Beznaiguia, Windermere Manito 802,500
Pam Fredrick, John L. Scott Spokane Valley 931,373 Jessica Side, Realty One Group Eclipse 782,650
Jessica Granly, John L. Scott Spokane Valley 887,175 Brandon Marchand, Keller Williams 773,000
Mollie Sweat, Coldwell Banker Tomlinson S 872,987 Gayle Terry, Windermere Manito 770,000

MOST SALES
Nate Dunham, Professional Realty Services 2.5
Tim Tonani, John L. Scott 2.5
April Watkins, Keller Williams 2.5

MOST LISTINGS SOLD
Brandon Marchand, Keller Williams 3.5
Jessica Side, Realty One Group Eclipse 3.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE
Gayle Terry, Windermere Manito $8,570,944 Jonathan Bich, Coldwell Banker Tomlinson N $4,957,025
Brandon Marchand, Keller Williams 7,824,275 Kim Hagel, Keller Williams 4,292,157
Lisa Thome, John L. Scott 5,491,265 Pam Fredrick, John L. Scott Spokane Valley 4,181,426
Denise Fox, Century 21 Beutler & Assoc. 5,391,058 Randy Wells, Windermere City Group 3,923,720
Bernadette Pillar, Keller Williams 5,003,916 Melissa Murphy, Prime Real Estate Group 3,858,919

TOP TEN LISTINGS SOLD YEAR TO DATE
Gayle Terry, Windermere Manito $10,172,076 Eric Tucker, John L. Scott $6,370,115
Jim Lister, Windermere Manito 8,728,660 Mollie Sweat, Coldwell Banker Tomlinson S 6,116,813
Brandon Marchand, Keller Williams 7,859,747 Pam Fredrick, John L. Scott Spokane Valley 6,014,676
Karen O’Donnell, Coldwell Banker Tomlinson N 7,549,557 Seth Maefsky, Keller Williams 5,993,920
Todd Spencer, Windermere Valley 7,203,790 David Reynolds, Source Real Estate 5,591,840

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