

# TOTAL MLS VOLUME FOR THE MONTH OF SEPTEMBER, 2018

Net Closed Volume for the month of September, 2018 was \$280,585,186. There were 1,487 listings processed, 1,073 closed sales. Compared to last month, Net Closed Volume is down \$67,888,975. Listings are down 290, sales are down 292. Compared to last year, Net Closed Volume is up \$11,614,198. Listings are up 7, sales are down 56. Mandatory sales volume was \$210,688,858. Non-Mandatory sales volume was \$69,896,328. Pending sales (figured on list price) were \$230,056,562. There were 880 pending sales processed.

## MANDATORY MLS PROPERTIES

# SEPTEMBER LEADERS

### TOP TEN SALES

Karene Loman, Keller Williams	\$894,500	Mike Bass, Century 21 Beutler & Assoc.	\$606,000
Jennifer Clemens, Keller Williams	652,500	Dan Pasby, Windermere North	603,750
BethAnn Long, RE/MAX Inland Empire	621,280	Tim Tonani, John L. Scott	600,865
Dyer Davis, Windermere North	618,750	April Watkins, Keller Williams	599,950
Shanann Bragg, Keller Williams	607,000	Nate Dunham, Professional Realty Services	579,750

### **TOP TEN LISTINGS SOLD**

Jim Lister, Windermere Manito \$1,254,495	James Faucett, TCT Real Estate \$832,200			
Heidi Bollum, Windermere City Group 1,017,200	Khalil Beznaiguia, Windermere Manito 802,500			
Pam Fredrick, John L. Scott Spokane Valley 931,373	Jessica Side, Realty One Group Eclipse 782,650			
Jessica Granly, John L. Scott Spokane Valley 887,175	Brandon Marchand, Keller Williams 773,000			
Mollie Sweat, Coldwell Banker Tomlinson S 872,987	Gayle Terry, Windermere Manito 770,000			
MOST SALES	MOST LISTINGS SOLD			
Nate Dunham, Professional Realty Services 2.5	Brandon Marchand, Keller Williams 3.5			
Tim Tonani, John L. Scott 2.5	Jessica Side, Realty One Group Eclipse 3.5			
April Watkins, Keller Williams 2.5				

# YEAR TO DATE LEADERS

### TOP TEN SALES YEAR TO DATE

Gayle Terry, Windermere Manito\$8,570,944Brandon Marchand, Keller Williams7,824,275Lisa Thome, John L. Scott5,491,265Denise Fox, Century 21 Beutler & Assoc. 5,391,058Bernadette Pillar, Keller Williams5,003,916

Jonathan Bich, Coldwell Banker Tomlinson N	\$4,957,025
Kim Hagel, Keller Williams	4,292,157
Pam Fredrick, John L. Scott Spokane Valley	4,181,426
Randy Wells, Windermere City Group	3,923,720
Melissa Murphy, Prime Real Estate Group	3,858,919

## TOP TEN LISTINGS SOLD YEAR TO DATE

Gayle Terry, Windermere Manito	\$10,172,076
Jim Lister, Windermere Manito	8,728,660
Brandon Marchand, Keller Williams	7,859,747
Karen O'Donnell, Coldwell Banker Tomlinson	n N 7,549,557
Todd Spencer, Windermere Valley	7,203,790
	n N 7,549,557 7,203,790

Eric Tucker, John L. Scott	\$6,370,115
Mollie Sweat, Coldwell Banker Tomlinson S	6,116,813
Pam Fredrick, John L. Scott Spokane Valley	6,014,676
Seth Maefsky, Keller Williams	5,993,920
David Reynolds, Source Real Estate	5,591,840



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