



## MLS WEEKLY NEWS & INFO

October 3, 2014

### TOTAL MLS VOLUME FOR THE MONTH OF SEPTEMBER, 2014

Net Closed Volume for the month of September, 2014 was \$140,737,473. There were 1,433 listings processed, 757 closed sales. Compared to last month, Net Closed Volume is down \$27,177,141. Listings are down 119, sales are down 96. Compared to last year, Net Closed Volume is up \$6,251,588. Listings are the same, sales are up 27. Mandatory sales volume was \$106,576,693. Non-Mandatory sales volume was \$34,160,780. Pending sales (figured on list price) were \$136,052,939. There were 725 pending sales processed.

### MANDATORY MLS PROPERTIES

#### SEPTEMBER LEADERS

##### TOP TEN SALES

Johnathan Bich, Coldwell Banker Tomlinson N	\$670,600	Don Hay, Windermere Valley	\$467,728
Bernadette Pillar, Keller Williams	666,250	Cathy Dernbach, Windermere City Group	445,000
Cambria Moore, Realteam	529,200	Katie DeBill, Windermere Manito	428,487
Rick Richard, John L. Scott Spokane	519,125	Wendy Kennedy, Windermere North	427,500
Peter Enkema, Coldwell Banker Tomlinson N	498,950	Michael Keller, Windermere Manito	424,800

##### TOP TEN LISTINGS SOLD

Adam Jones, Greenstone Real Estate	\$1,058,439	Denise Fox, Century 21 Beutler & Assoc.	\$658,500
Todd Sullivan, Keller Williams	1,034,062	Mike Bass, Century 21 Beutler & Assoc.	650,933
Lisa Thome, John L. Scott Spokane	924,000	Jim Lister, Windermere Manito	596,120
Seth Maefsky, Keller Williams	854,734	Melissa Murphy, Prime Real Estate Group	583,500
Wendy Kennedy, Windermere North	713,750	Kristi Green, Greenstone Real Estate	574,567

##### MOST SALES

Bernadette Pillar, Keller Williams 4

##### MOST LISTINGS SOLD

Todd Sullivan, Keller Williams 9.5

### YEAR TO DATE LEADERS

##### TOP TEN SALES YEAR TO DATE

Bernadette Pillar, Keller Williams	\$5,397,249	Brad Boswell, RE/MAX of Spokane	\$2,853,850
Lisa Thome, John L. Scott Spokane	4,432,705	Pam Fredrick, John L. Scott Spokane Valley	2,580,777
Cambria Moore, Realteam	3,478,065	Mike Bass, Century 21 Beutler & Assoc.	2,388,728
Brandon Marchand, Keller Williams	3,023,371	Kristina Bartlett, Spokane Home Buyers	2,334,025
Todd Sullivan, Keller Williams	3,021,164	Tracy Penna, Century 21 Beutler & Assoc.	2,300,855

##### TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$7,767,729	Lisa Thome, John L. Scott Spokane	\$4,648,350
Todd Sullivan, Keller Williams	5,906,383	Seth Maefsky, Keller Williams	4,623,313
Eric Tucker, John L. Scott Spokane	5,837,098	Jessica Side, EvoReal	4,596,272
Melissa Murphy, Prime Real Estate Group	5,506,314	Pam Fredrick, John L. Scott Spokane Valley	4,332,165
Denise Fox, Century 21 Beutler & Assoc.	4,789,770	Teresa Jaynes, Coldwell Banker Tomlinson N	4,002,915



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