



MLS WEEKLY NEWS & INFO

September 2, 2016

The SAR/MLS will be closed on Monday, September 5, 2016 in observance of Labor Day.

TOTAL MLS VOLUME FOR THE MONTH OF AUGUST, 2016

Net Closed Volume for the month of August, 2016 was \$255,574,931. There were 1,715 listings processed, 1,169 closed sales. Compared to last month, Net Closed Volume is up \$14,939,969. Listings are down 50, sales are up 70. Compared to last year, Net Closed Volume is up \$49,634,427. Listings are up 171, sales are up 151. Mandatory sales volume was \$198,478,453. Non-Mandatory sales volume was \$57,096,478. Pending sales (figured on list price) were \$246,414,638. There were 1,158 pending sales processed.

MANDATORY MLS PROPERTIES

AUGUST LEADERS

TOP TEN SALES

Tracy Penna, Windermere North	\$1,105,450	Abbey Parsons, Coldwell Banker Tomlinson S	\$697,580
Natalie Rastall, Keller Williams	883,332	Khalil Beznaiguia, Windermere Manito	690,000
Lisa Hensley, John L. Scott Spokane	869,950	Shane O'Neill, RE/MAX Inland Empire	677,616
Brandon Marchand, Keller Williams	719,250	Denise Fox, Century 21 Beutler & Assoc.	641,520
Lisa Thome, John L. Scott Spokane	712,200	Debbie Zimmerman, John L. Scott Spokane	638,625

TOP TEN LISTINGS SOLD

Jim Lister, Windermere Manito	\$1,418,132	Russ Dowell, New Home Star Washington	\$940,543
Denise Fox, Century 21 Beutler & Assoc.	1,081,750	Suzette Alfonso, Windermere North	897,998
Matt Chapman, Keller Williams	1,049,200	Jessica Side, EvoReal	862,300
Todd Sullivan, Keller Williams	1,026,534	Karl Kennedy, Keller Williams	804,250
Pam Fredrick, John L. Scott, Spokane Valley	997,275	Pamela Novell, Windermere Manito	722,450

MOST SALES

Natalie Rastall, Keller Williams 5

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams 6.25

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Todd Sullivan, Keller Williams	\$5,389,543	Bernadette Pillar, Keller Williams	\$3,612,897
Gayle Terry, Windermere Manito	4,340,287	Pam Fredrick, John L. Scott, Spokane Valley	3,545,178
Denise Fox, Century 21 Beutler & Assoc.	4,094,545	Brandon Marchand, Keller Williams	3,440,812
Lisa Thome, John L. Scott Spokane	4,046,378	Tracy Penna, Windermere North	3,320,113
Natalie Rastall, Keller Williams	3,864,682	Lisa Hensley, John L. Scott Spokane	3,025,200

TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$9,975,376	Todd Sullivan, Keller Williams	\$5,681,928
Eric Tucker, John L. Scott Spokane	6,792,500	Denise Fox, Century 21 Beutler & Assoc.	5,339,625
Pam Fredrick, John L. Scott, Spokane Valley	5,989,486	Brad Boswell, RE/MAX of Spokane	4,647,556
Seth Maefsky, Keller Williams	5,881,411	Gayle Terry, Windermere Manito	4,373,550
Lisa Thome, John L. Scott Spokane	5,783,927	Karen O'Donnell, Coldwell Banker Tomlinson N	4,317,410



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