



## MLS WEEKLY NEWS & INFO

June 3, 2016

### TOTAL MLS VOLUME FOR THE MONTH OF MAY, 2016

Net Closed Volume for the month of May, 2016 was \$213,179,756. There were 1,947 listings processed, 1,002 closed sales. Compared to last month, Net Closed Volume is up \$36,907,924. Listings are up 72, sales are up 139. Compared to last year, Net Closed Volume is up \$31,501,503. Listings are up 78, sales are up 52. Mandatory sales volume was \$171,341,354. Non-Mandatory sales volume was \$41,838,402. Pending sales (figured on list price) were \$214,589,122. There were 1,022 pending sales processed.

### MANDATORY MLS PROPERTIES

#### MAY LEADERS

##### TOP TEN SALES

Gayle Terry, Windermere Manito	\$1,567,682	Lisa Thome, John L. Scott Spokane	\$638,423
BethAnn Long, RE/MAX Inland Empire	1,038,000	Shelly Monahan Cain, Windermere North	636,500
Kelli Johnson, John L. Scott Spokane	732,135	Denise Fox, Century 21 Beutler & Assoc.	628,450
Tracy Penna, Windermere North	721,625	Jeff Crane, Crane Real Estate Group	609,146
Natalie Rastall, Keller Williams	703,175	Marcy Mongan, Windermere Manito	566,169

##### TOP TEN LISTINGS SOLD

Lisa Thome, John L. Scott Spokane	\$1,277,275	Dyer Davis, Windermere North	\$848,350
Kristi Green, Greenstone Real Estate	1,033,137	Gayle Terry, Windermere Manito	837,550
Jonathan Bich, Coldwell Banker Tomlinson N	949,950	Ronald McIntire, Choice Realty	798,371
Cambria Henry, Haven Real Estate Group	907,286	Jim Lister, Windermere Manito	747,901
Seth Maefsky, Keller Williams	864,075	Eric Tucker, John L. Scott Spokane	743,538

##### MOST SALES

Natalie Rastall, Keller Williams 3.5

##### MOST LISTINGS SOLD

Eric Tucker, John L. Scott Spokane 4.5

### YEAR TO DATE LEADERS

##### TOP TEN SALES YEAR TO DATE

Gayle Terry, Windermere Manito	\$3,197,182	Lisa Thome, John L. Scott Spokane	\$2,041,923
Todd Sullivan, Keller Williams	2,817,566	Pamela Novell, Windermere Manito	1,889,982
Pam Fredrick, John L. Scott, Spokane Valley	2,630,279	Denise Fox, Century 21 Beutler & Assoc.	1,877,650
Natalie Rastall, Keller Williams	2,194,050	Randy Wells, Windermere City Group	1,505,350
Bernadette Pillar, Keller Williams	2,119,291	Kim Hagel, Keller Williams	1,428,017

##### TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$5,247,682	Todd Sullivan, Keller Williams	\$2,734,142
Eric Tucker, John L. Scott Spokane	4,007,028	Gayle Terry, Windermere Manito	2,676,550
Lisa Thome, John L. Scott Spokane	3,691,427	Karen O'Donnell, Coldwell Banker Tomlinson N	2,405,873
Pam Fredrick, John L. Scott, Spokane Valley	3,064,905	Jeremy Nichols, Greenstone Real Estate	2,161,572
Seth Maefsky, Keller Williams	2,829,797	Kristi Green, Greenstone Real Estate	2,143,007

