TOTAL MLS VOLUME FOR THE MONTH OF MARCH, 2016

Net Closed Volume for the month of March, 2016 was $147,394,790. There were 1795 listings processed, 742 closed sales. Compared to last month, Net Closed Volume is up $48,944,256. Listings are up 424, sales are up 234. Compared to last year, Net Closed Volume is up $14,991,883. Listings are down 39, sales are up 31. Mandatory sales volume was $115,076,552. Non-Mandatory sales volume was $32,318,238. Pending sales (figured on list price) were $192,066,065. There were 920 pending sales processed.

MANDATORY MLS PROPERTIES

MARCH LEADERS

TOP TEN SALES

Gayle Terry, Windermere Manito $1,012,500 Claudia Restrepo, Keller Williams $555,799
Todd Sullivan, Keller Williams 905,712 Natalie Rastall, Keller Williams 517,450
Pam Fredrick, John L. Scott, Spokane Valley 821,650 John Stirling, Windermere Cornerstone 502,900
Brad Boswell, RE/MAX of Spokane 766,622 Marilyn Dhaenens, John L. Scott Spokane Valley 491,000
Lisa Thome, John L. Scott Spokane 741,000 Pamela Novell, Windermere Manito 435,000

TOP TEN LISTINGS SOLD

Pam Fredrick, John L. Scott, Spokane Valley $1,845,820 Eric Tucker, John L. Scott Spokane $800,650
Todd Sullivan, Keller Williams 995,025 Seth Maefsky, Keller Williams 734,650
Gayle Terry, Windermere Manito 960,000 Lisa Thome, John L. Scott Spokane 654,700
Jim Lister, Windermere Manito 876,603 Peggy McCartney, John L. Scott Spokane 644,500
Denise Fox, Century 21 Beutler & Assoc. 821,625 Cambria Henry, Haven Real Estate Group 613,258

MOST SALES

Todd Sullivan, Keller Williams 5

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams 7

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Todd Sullivan, Keller Williams $2,198,662 Lisa Thome, John L. Scott Spokane $1,048,500
Pamela Novell, Windermere Manito 1,637,982 Randy Wells, Windermere City Group 927,450
Pam Fredrick, John L. Scott, Spokane Valley 1,509,500 Brad Boswell, RE/MAX of Spokane 876,572
Gayle Terry, Windermere Manito 1,496,000 Jim Lister, Windermere Manito 867,677
Bernadette Pillar, Keller Williams 1,187,391 Hilary Garber, Windermere Manito 856,945

TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito $2,575,570 Seth Maefsky, Keller Williams $1,545,735
Pam Fredrick, John L. Scott, Spokane Valley 2,336,170 Pamela Novell, Windermere Manito 1,528,700
Eric Tucker, John L. Scott Spokane 2,164,200 Karen O’Donnell, Coldwell Banker Tomlinson N 1,450,656
Todd Sullivan, Keller Williams 2,030,792 Amy Parrish, RE/MAX of Spokane 1,117,036
Gayle Terry, Windermere Manito 1,558,500 Peggy McCartney, John L. Scott Spokane 1,095,950