



MLS WEEKLY NEWS & INFO

April 7, 2017

TOTAL MLS VOLUME FOR THE MONTH OF MARCH, 2017

Net Closed Volume for the month of March, 2017 was \$169,430,111. There were 1,637 listings processed, 807 closed sales. Compared to last month, Net Closed Volume is up \$71,712,780. Listings are up 678, sales are up 319. Compared to last year, Net Closed Volume is up \$22,035,321. Listings are down 158, sales are up 65. Mandatory sales volume was \$137,730,514. Non-Mandatory sales volume was \$31,699,597. Pending sales (figured on list price) were \$171,377,739. There were 805 pending sales processed.

MANDATORY MLS PROPERTIES

MARCH LEADERS

TOP TEN SALES

| | | | |
|-----------------------------------|-----------|--|-----------|
| Jim Lister, Windermere Manito | \$928,373 | Steve Jones, Windermere Valley | \$567,879 |
| Natalie Rastall, Keller Williams | 812,550 | Susan Wolford, Century 21 Beutler & Assoc. | 539,000 |
| Brandon Marchand, Keller Williams | 757,006 | Jonathan Bich, Coldwell Banker Tomlinson N | 514,950 |
| Tracy Penna, Windermere North | 632,000 | Brad Boswell, RE/MAX of Spokane | 501,750 |
| Gayle Terry, Windermere Manito | 602,400 | Mindy Yount, Haven Real Estate Group | 486,500 |

TOP TEN LISTINGS SOLD

| | | | |
|--|-------------|---|-----------|
| Jim Lister, Windermere Manito | \$3,114,221 | Mike Bass, Century 21 Beutler & Assoc. | \$661,195 |
| Kristi Green, Greenstone Real Estate | 2,674,680 | Tracy Penna, Windermere North | 626,375 |
| Eric Tucker, John L. Scott Spokane | 1,295,488 | Trevor Windhorst, Windermere Valley | 624,912 |
| Zac Scott, Coldwell Banker Schneidmiller | 798,894 | Denise Fox, Century 21 Beutler & Assoc. | 623,000 |
| Mark Anderson, Keller Williams | 665,620 | Brad Boswell, RE/MAX of Spokane | 620,882 |

MOST SALES

Brandon Marchand, Keller Williams 6

MOST LISTINGS SOLD

Jim Lister, Windermere Manito 8.75

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

| | | | |
|------------------------------------|-------------|--|-------------|
| Jim Lister, Windermere Manito | \$1,693,760 | Garry Cozza, Coldwell Banker Tomlinson S | \$1,005,604 |
| Bernadette Pillar, Keller Williams | 1,482,295 | Jon Ehrlich, Audubon Realty | 934,500 |
| Natalie Rastall, Keller Williams | 1,415,050 | Michael Balogh, RE/MAX of Spokane | 922,690 |
| Brandon Marchand, Keller Williams | 1,111,456 | Randy Wells, Windermere City Group | 888,829 |
| Gayle Terry, Windermere Manito | 1,101,400 | Steve Jones, Windermere Valley | 861,329 |

TOP TEN LISTINGS SOLD YEAR TO DATE

| | | | |
|-------------------------------------|-------------|---|-------------|
| Jim Lister, Windermere Manito | \$4,747,925 | Pam Fredrick, John L. Scott, Spokane Valley | \$1,619,570 |
| Krisi Green, Greenstone Real Estate | 3,312,606 | Todd Sullivan, Keller Williams | 1,367,841 |
| Eric Tucker, John L. Scott Spokane | 2,400,010 | Denise Fox, Century 21 Beutler & Assoc. | 1,302,000 |
| Brad Boswell, RE/MAX of Spokane | 1,639,357 | Joseph Kramer, RE/MAX of Spokane | 1,257,455 |
| Brandon Marchand, Keller Williams | 1,628,317 | John Kirsch, New Home Star Washington | 1,249,358 |



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