



MLS WEEKLY NEWS & INFO

April, 2014

TOTAL MLS VOLUME FOR THE MONTH OF MARCH, 2014

Net Closed Volume for the month of March, 2014 was \$94,871,993. There were 1,539 listings processed, 533 closed sales. Compared to last month, Net Closed Volume is up \$22,218,188. Listings are up 492, sales are up 114. Compared to last year, Net Closed Volume is down \$83,677. Listings are down 54, sales are down 22. Mandatory sales volume was \$78,409,648. Non-Mandatory sales volume was \$16,462,345. Pending sales (figured on list price) were \$100,919,512. There were 594 pending sales processed.

MANDATORY MLS PROPERTIES

MARCH LEADERS

TOP TEN SALES

| | | | |
|--|-----------|--|-----------|
| Bernadette Pillar, Keller Williams | \$709,475 | Zac Scott, Coldwell Banker Schneidmiller | \$480,543 |
| Cambria Moore, Realteam | 687,950 | Barbara Frye, Exit Real Estate North | 407,450 |
| Marilyn Amato, Century 21 Beutler & Assoc. | 639,082 | Matt Pool, John L. Scott Spokane | 406,500 |
| Suzette Alfonso, Coldwell Banker Tomlinson N | 552,074 | Michael Balogh, RE/MAX of Spokane | 379,000 |
| Mike Bass, Century 21 Beutler & Assoc. | 487,000 | Jim Lister, Windermere Manito | 367,500 |

TOP TEN LISTINGS SOLD

| | | | |
|---|-------------|--|-----------|
| Jim Lister, Windermere Manito | \$1,223,118 | Eric Tucker, John L. Scott Spokane | \$647,558 |
| Todd Sullivan, Keller Williams | 886,359 | Teresa Jaynes, Coldwell Banker Tomlinson N | 560,866 |
| Joseph Kramer, RE/MAX of Spokane | 722,937 | Pam Fredrick, John L. Scott Spokane Valley | 559,000 |
| Jessica Side, EvoReal | 718,800 | Julie Anne Young, RE/MAX of Spokane | 544,125 |
| Melissa Murphy, Prime Real Estate Group | 667,950 | Kristi Green, Greenstone Real Estate | 476,033 |

MOST SALES

Bernadette Pillar, Keller Williams 4.5

MOST LISTINGS SOLD

Jessica Side, EvoReal 7

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

| | | | |
|--|-------------|--|-----------|
| Cambria Moore, Realteam | \$1,425,700 | Kathy Bixler, Coldwell Banker Tomlinson S | \$755,875 |
| Bernadette Pillar, Keller Williams | 1,334,097 | Brad Boswell, RE/MAX of Spokane | 729,637 |
| Marilyn Amato, Century 21 Beutler & Assoc. | 823,282 | Peggy McCartney, John L. Scott Spokane | 701,950 |
| Mike Bass, Century 21 Beutler & Assoc. | 793,750 | Matt Chapman, Keller Williams | 695,668 |
| Zac Scott, Coldwell Banker Schneidmiller | 775,043 | Suzette Alfonso, Coldwell Banker Tomlinson N | 689,924 |

TOP TEN LISTINGS SOLD YEAR TO DATE

| | | | |
|--|-------------|---|-------------|
| Jim Lister, Windermere Manito | \$2,625,729 | Kristi Green, Greenstone Real Estate | \$1,266,284 |
| Jessica Side, EvoReal | 2,094,500 | Melissa Murphy, Prime Real Estate Group | 1,176,400 |
| Todd Sullivan, Keller Williams | 2,005,158 | Joseph Kramer, RE/MAX of Spokane | 1,155,663 |
| Teresa Jaynes, Coldwell Banker Tomlinson N | 1,988,017 | Fritz Nichols, Windermere Manito | 1,062,193 |
| Eric Tucker, John L. Scott Spokane | 1,271,932 | James Madsen, RE/MAX Inland Empire | 1,030,659 |



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