



MLS WEEKLY NEWS & INFO

April 3, 2015

EFFECTIVE MONDAY, APRIL 6, 2015 - For reporting a sold closed on a FSBO a new Non-MLS Sold SubType has been added to the Property Data Forms.

The Property Data Form is now required as well as the following:

- (1) Broker must have written permission from client to enter the information into the MLS;
- (2) All required information must be filled out;
- (3) Must have an exterior photo;
- (4) "See Remarks" is unacceptable for required "Feature" fields unless they actually have the information in the remarks section – Sold Closed will not be processed until this information is filled in;
- (5) The only status available for this SubType is "PBL". Once the MLS receives a notice of Closed Sale, MLS will change the listing office and listing agent to "Non MLS" and enter the sale side of the transaction (sale price, office, agent and terms).

TOTAL MLS VOLUME FOR THE MONTH OF MARCH, 2015

Net Closed Volume for the month of March, 2015 was \$132,004,507. There were 1,834 listings processed, 707 closed sales. Compared to last month, Net Closed Volume is up \$50,963,752. Listings are up 442, sales are up 261. Compared to last year, Net Closed Volume is up \$36,893,514. Listings are up 295, sales are up 173. Mandatory sales volume was \$99,087,118. Non-Mandatory sales volume was \$32,917,389. Pending sales (figured on list price) were \$154,997,721. There were 876 pending sales processed.

MANDATORY MLS PROPERTIES

MARCH LEADERS

TOP TEN SALES

Gayle Earling, Windermere Valley	\$754,185	Cynda Smith, Coldwell Banker Tomlinson N	\$450,250
Todd Sullivan, Keller Williams	500,250	April Gleason, Prime Real Estate Group	432,450
Brad Boswell, RE/MAX of Spokane	492,375	Kristy Hamby, Windermere Cornerstone	424,719
Kirk Holding, Realty Northwest	478,550	Russ Marshall, Coldwell Banker Tomlinson S	421,446
Mike Meyer, Coldwell Banker Tomlinson S	464,250	Scott Tollefsen, Keller Williams	398,950

TOP TEN LISTINGS SOLD

Todd Sullivan, Keller Williams	\$1,615,351	Fritz Nichols, Windermere Manito	\$665,024
Kristi Green, Greenstone Real Estate	1,117,574	Lisa Thome, John L. Scott, Spokane	605,250
Jim Lister, Windermere Manito	1,063,494	Joel Elgee, Coldwell Banker Schneidmiller	543,575
Seth Maefsky, Keller Williams	1,049,064	Kari Hayes, John L. Scott, Spokane Valley	524,250
Gayle Terry, Windermere Manito	675,000	Sharon Windhorst, Windermere Valley	513,684

MOST SALES

Todd Sullivan, Keller Williams 4

MOST LISTINGS SOLD

Todd Sullivan, Keller Williams 13.75





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YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Cindy Carrigan, Keller Williams	\$1,157,500	Todd Sullivan, Keller Williams	\$849,875
Shane Delaney, Coldwell Banker Tomlinson S	1,011,470	Brandon Marchand, Keller Williams	807,320
Mike Bass, Century 21 Beutler & Assoc.	999,626	Cambria Moore, Realteam	772,695
Brad Boswell, RE/MAX of Spokane	974,700	Kelli Johnson, John L. Scott, Spokane	755,092
Gayle Earling, Windermere Valley	922,210	Mike Meyer, Coldwell Banker Tomlinson S	734,250

TOP TEN LISTINGS SOLD YEAR TO DATE

Todd Sullivan, Keller Williams	\$3,363,122	Adam Jones, Greenstone Real Estate	\$1,451,610
Jim Lister, Windermere Manito	2,898,607	Kristi Green, Greenstone Real Estate	1,426,846
Pam Fredrick, John L. Scott Spokane Valley	1,883,385	Cindy Carrigan, Keller Williams	1,322,300
Seth Maefsky, Keller Williams	1,749,920	Jessica Side, EvoReal	1,248,638
Eric Tucker, John L. Scott Spokane, Inc.	1,661,220	Fritz Nichols, Windermere Manito	1,245,820



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