

March 4, 2016

TOTAL MLS VOLUME FOR THE MONTH OF FEBRUARY, 2016

Net Closed Volume for the month of February, 2016 was \$98,450,534. There were 1,371 listings processed, 508 closed sales. Compared to last month, Net Closed Volume is up \$5,824,602. Listings are down 78, sales are up 11. Compared to last year, Net Closed Volume is up \$17,114,779. Listings are down 21, sales are up 61. Mandatory sales volume was \$74,203,705. Non-Mandatory sales volume was \$24,246,829. Pending sales (figured on list price) were \$121,119,115. There were 597 pending sales processed.

MANDATORY MLS PROPERTIES

FEBRUARY LEADERS

TOP TEN SALES

| Todd Sullivan, Keller Williams | \$912,975 | Steve James, John L. Scott Spokane | \$422,500 |
|---|------------|--|-----------|
| Randy Wells, Windermere City Group | 624,950 | Jack Morse, Windermere North | 388,248 |
| Pam Fredrick, John L. Scott, Spokane Vall | ey 593,600 | Jeremy Nichols, Greenstone Real Estate | 371,188 |
| Matt Pool, John L. Scott Spokane | 501,250 | Marianne Bornhoft, Windermere Manito | 367,500 |
| Dwight Hille, Windermere North | 478,609 | Cathy Dernbach, Windermere City Group | 330,000 |
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TOP TEN LISTINGS SOLD

| Karen O'Donnell, Coldwell Banker Tomlinson N | \$797,157 | Sarah Cline, Kelly Right R.E. of Spokane | \$530,750 |
|--|-----------|--|-----------|
| Jeremy Nichols, Greenstone Real Estate | 767,081 | Ryan Fuller, R.H. Cooke & Associates | 504,748 |
| Eric Tucker, John L. Scott Spokane | 693,095 | Sharlee Perez, New Home Star Washington | 472,172 |
| Amy Parrish, RE/MAX of Spokane | 622,200 | Jim Lister, Windermere Manito | 463,943 |
| Heidi Bollum, Coldwell Banker Tomlinson N | 596,211 | Todd Sullivan, Keller Williams | 436,775 |

MOST SALES MOST LISTINGS SOLD

Todd Sullivan, Keller Williams 5 Eric Tucker, John L. Scott Spokane 5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

| Todd Sullivan, Keller Williams | \$1,292,950 | Pam Fredrick, John L. Scott, Spokane Valley \$687,850 |
|------------------------------------|-------------|--|
| Pamela Novell, Windermere Manito | 1,202,982 | Sabrina Jones-Schroeder, Exit R.E. Professionals 638,500 |
| Bernadette Pillar, Keller Williams | 893,391 | Jennifer Sawyer, Windermere Manito 626,530 |
| Don Hay, Windermere City Group | 773,900 | Dwight Hille, Windermere North 616,109 |
| Randy Wells, Windermere City Group | 764,950 | Karene Loman, Keller Williams 588,750 |

TOP TEN LISTINGS SOLD YEAR TO DATE

| Jim Lister, Windermere Manito | \$1,698,967 | Amy Parrish, RE/MAX of Spokane | \$872,200 |
|--|-------------|---|-----------|
| Pamela Novell, Windermere Manito | 1,401,250 | Sharlee Perez, New Home Star Washington | 849,982 |
| Eric Tucker, John L. Scott Spokane | 1,363,550 | Seth Maefsky, Keller Williams | 811,085 |
| Karen O'Donnell, Coldwell Banker Tomlinson N | 1,214,924 | Jeremy Nichols, Greenstone Real Estate | 767,081 |
| Todd Sullivan, Keller Williams | 1,035,767 | Heidi Bollum, Coldwell Banker Tomlinson N | 727,024 |



