



MLS WEEKLY NEWS & INFO

January 6, 2017

TOTAL MLS VOLUME FOR THE MONTH OF DECEMBER, 2016

Net Closed Volume for the month of December, 2016 was \$199,600,344. There were 675 listings processed, 949 closed sales. Compared to last month, Net Closed Volume is up \$16,866,068. Listings are down 293, sales are up 63. Compared to last year, Net Closed Volume is up \$21,557,845. Listings are up 28, sales are up 51. Mandatory sales volume was \$155,213,783. Non-Mandatory sales volume was \$44,386,561. Pending sales (figured on list price) were \$136,777,589. There were 644 pending sales processed.

MANDATORY MLS PROPERTIES

DECEMBER LEADERS

TOP TEN SALES

Bernadette Pillar, Keller Williams	\$975,162	Brad Boswell, RE/MAX of Spokane	\$737,888
Brandon Marchand, Keller Williams	955,950	John LeLand, RE/MAX Inland Empire	688,950
Jeff Paulus, Citibrokers, LLC	870,305	Gayle Terry, Windermere Manito	630,066
Natalie Rastall, Keller Williams	812,425	Bobbie Frank, BHHS First Look R.E.	610,870
Mike Bass, Century 21 Beutler & Assoc.	738,475	Pam Fredrick, John L. Scott Spokane Valley	564,467

TOP TEN LISTINGS SOLD

Jeremy Nichols, Greenstone Real Estate	\$1,738,010	Dawn McKenna, Windermere Manito	\$813,525
Seth Maefsky, Keller Williams	1,033,845	John Kirsch, New Home Star Washington	786,048
Denise Fox, Century 21 Beutler & Assoc.	974,500	Brad Boswell, RE/MAX of Spokane	732,372
Jeff Paulus, Citibrokers, LLC	891,555	Lisa Thome, John L. Scott, Spokane	722,500
Joseph Kramer, RE/MAX of Spokane	846,645	Todd Spencer, Windermere Valley	711,199

MOST SALES

Natalie Rastall, Keller Williams 5.5

MOST LISTINGS SOLD

Jeremy Nichols, Greenstone Real Estate 5.5

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Todd Sullivan, Keller Williams	\$8,165,443	Denise Fox, Century 21 Beutler & Assoc.	\$6,575,658
Cindy Carrigan, Keller Williams	7,118,234	Bernadette Pillar, Keller Williams	6,573,529
Gayle Terry, Windermere Manito	6,869,453	Pam Fredrick, John L. Scott Spokane Valley	5,974,481
Brandon Marchand, Keller Williams	6,662,230	Lisa Thome, John L. Scott, Spokane	5,612,797
Natalie Rastall, Keller Williams	6,604,901	Tracy Penna, Windermere North	4,961,513

TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$15,126,886	Todd Sullivan, Keller Williams	\$8,172,397
Pam Fredrick, John L. Scott Spokane Valley	9,853,521	Denise Fox, Century 21 Beutler & Assoc.	8,102,600
Eric Tucker, John L. Scott Spokane	9,591,615	Karen O'Donnell, Coldwell Banker Tomlinson N	7,990,391
Seth Maefsky, Keller Williams	9,535,308	Brad Boswell, RE/MAX of Spokane	6,812,820
Lisa Thome, John L. Scott, Spokane	8,688,577	Jeremy Nichols, Greenstone Real Estate	6,303,909



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