



## MLS WEEKLY NEWS & INFO

January 5, 2018

### **TOTAL MLS VOLUME FOR THE MONTH OF DECEMBER, 2017**

Net Closed Volume for the month of December, 2017 was \$210,550,400. There were 805 listings processed, 913 closed sales. Compared to last month, Net Closed Volume is down \$26,088,323. Listings are down 97, sales are down 113. Compared to last year, Net Closed Volume is up \$9,161,232. Listings are up 130, sales are down 44. Mandatory sales volume was \$163,569,426. Non-Mandatory sales volume was \$46,980,974. Pending sales (figured on list price) were \$153,977,996. There were 672 pending sales processed.

### **MANDATORY MLS PROPERTIES**

#### **DECEMBER LEADERS**

##### **TOP TEN SALES**

Denise Fox, Century 21 Beutler & Assoc.	\$901,475	Elizabeth Sorensen, Haven Real Estate	\$612,855
Lisa Thome, John L. Scott Spokane	863,772	Brandon Marchand, Keller Williams	565,200
Bernadette Pillar, Keller Williams	785,000	Natalie Rastall, Keller Williams	544,382
Jesse Fox, Fox Property Group	752,025	Chris Canning, Coldwell Banker Tomlinson S	540,780
Jim Lister, Windermere Manito	709,929	Mollie Sweat, Coldwell Banker Tomlinson S	540,000

##### **TOP TEN LISTINGS SOLD**

Jeremy Nichols, Greenstone R.E.	\$2,293,568	Jesse Fox, Fox Property Group	\$939,479
Jim Lister, Windermere Manito	1,861,967	Kristi Green, Greenstone R.E.	929,008
Erika Rayburn, New Home Star Washington	1,154,589	Jessica Side, EvoReal	928,135
Denise Fox, Century 21 Beutler & Assoc.	1,042,000	Karen O'Donnell, Coldwell Banker Tomlinson N	913,137
Gayle Terry, Windermere Manito	1,008,001	Todd Spencer, Windermere Valley	877,906

##### **MOST SALES**

Brandon Marchand, Keller Williams	3.5
Elizabeth Sorensen, Haven Real Estate	3.5

##### **MOST LISTINGS SOLD**

Jeremy Nichols, Greenstone R.E.	6
---------------------------------	---

### **YEAR TO DATE LEADERS**

##### **TOP TEN SALES YEAR TO DATE**

Brandon Marchand, Keller Williams	\$12,216,741	Gayle Terry, Windermere Manito	\$6,114,225
Bernadette Pillar, Keller Williams	9,368,229	Randy Wells, Windermere City Group	6,088,340
Cindy Carrigan, Keller Williams	8,062,900	Jim Lister, Windermere Manito	5,372,592
Natalie Rastall, Keller Williams	6,762,368	Denise Fox, Century 21 Beutler & Assoc.	4,918,003
Lisa Thome, John L. Scott Spokane	6,702,922	Tracy Penna, Windermere North	4,444,987

##### **TOP TEN LISTINGS SOLD YEAR TO DATE**

Jim Lister, Windermere Manito	\$17,645,380	Pam Fredrick, John L. Scott Spokane Valley	\$8,452,604
Denise Fox, Century 21 Beutler & Assoc.	10,222,575	Eric Tucker, John L. Scott Spokane	8,444,505
Cindy Carrigan, Keller Williams	10,179,274	Brandon Marchand, Keller Williams	8,306,893
Lisa Thome, John L. Scott Spokane	9,302,050	Seth Maefsky, Keller Williams	8,129,695
Jeremy Nichols, Greenstone R.E.	8,891,235	Brad Boswell, RE/MAX of Spokane	7,534,264

