



## 2022 SAR Board of Directors Candidate Information

**Name:** Judy Flemmer

**Company:** EXIT Real Estate Professionals

**Position?**  President-Elect  Treasurer  Secretary  Director

**Number of Years in Industry:** 29

**Number of Years as a SAR Member:** 29

**What SAR Committees have you served on?**

Chair of the Annual Food Drive, Professional Development, Member Services, Chair of Special Events, Golf, Poster Contest

**What other organizations are you active with?**

Past treasurer, secretary (2 terms) of our local WCR and state secretary of Women's Council.

**Are you a director or officer of any other organizations?**

**What orgs?** that would be a no

**What position?**

**Events you regularly attend:** quarterly meetings, holiday parties, TACO TUESDAY!

**What do you see as the greatest opportunity for the SAR?**

To continue to grow with it's members to serve them and the community well.

**What do you see as the biggest threat to the MLS industry?**

Complacency in our members. Their lack of interest in the fate of our industry.

**What is your primary motivation for wanting to serve as a SAR director?**

I honestly feel that my first 2 years were a learning process for me. I would like to be more active state-wide but believe that our local BOD is a perfect opportunity for me to be involved with function and change for our local MLS. I care about the direction our association could be going and want to be a part of that process. And hopefully, this can lead to involvement on a state level some day.

**What are your leadership strengths and skills and how will they enhance the SAR Board of Directors?**

I am a strong S (as in DISC) so I don't consider myself to be a true "leader" however I do appreciate the opportunity to be part of some of the decision making for the SAR because I care. I think I am a broad minded person and can listen to the data, facts or evidence presented in a impartial way in order to help make good decisions that will benefit our memebers.



**Short Bio:**

With 29+ years in Real Estate and a good portion of that time being involved with the Spokane Association of Realtors as a member of numerous committees, I am very dedicated to my craft and believe that I have something to contribute to the future and wellbeing of our industry. As the managing broker of my firm, I enjoy mentoring and teaching our new agents and always use that opportunity to try and show them how important it is to be an active member of the SAR. I believe the more successful brokers are the ones who serve the industry in one way or another.