



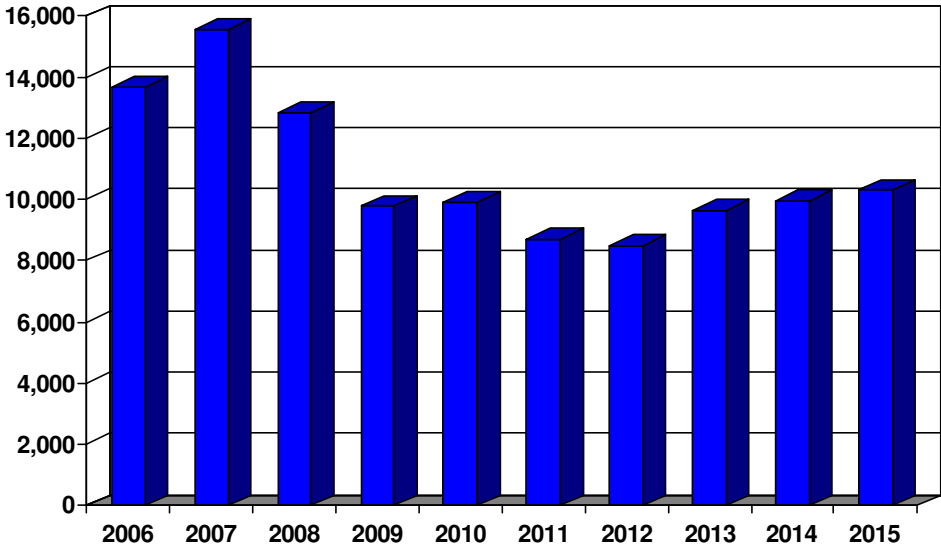
2006–2015 COMPARABLE STATISTICS

Residential Site Built and Condo in Spokane County
(On less than one acre)

**SPOKANE ASSOCIATION OF REALTORS®
MULTIPLE LISTING SERVICE**

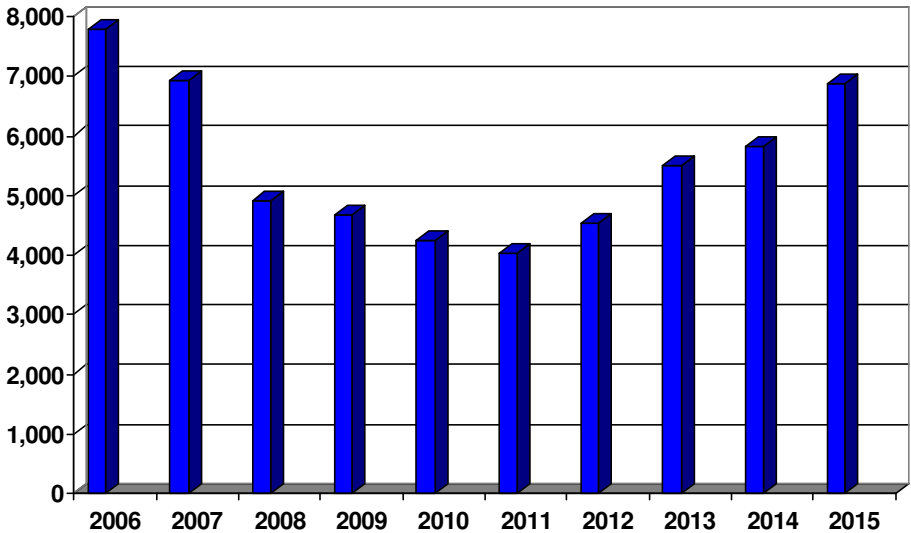
**Residential Listings
2006 - 2015**

| Residential Listings | |
|-----------------------------|--------|
| 2006 | 13,675 |
| 2007 | 15,559 |
| 2008 | 12,833 |
| 2009 | 9,782 |
| 2010 | 9,919 |
| 2011 | 8,706 |
| 2012 | 8,507 |
| 2013 | 9,642 |
| 2014 | 9,954 |
| 2015 | 10,303 |



**Residential Units Sold
2006 - 2015**

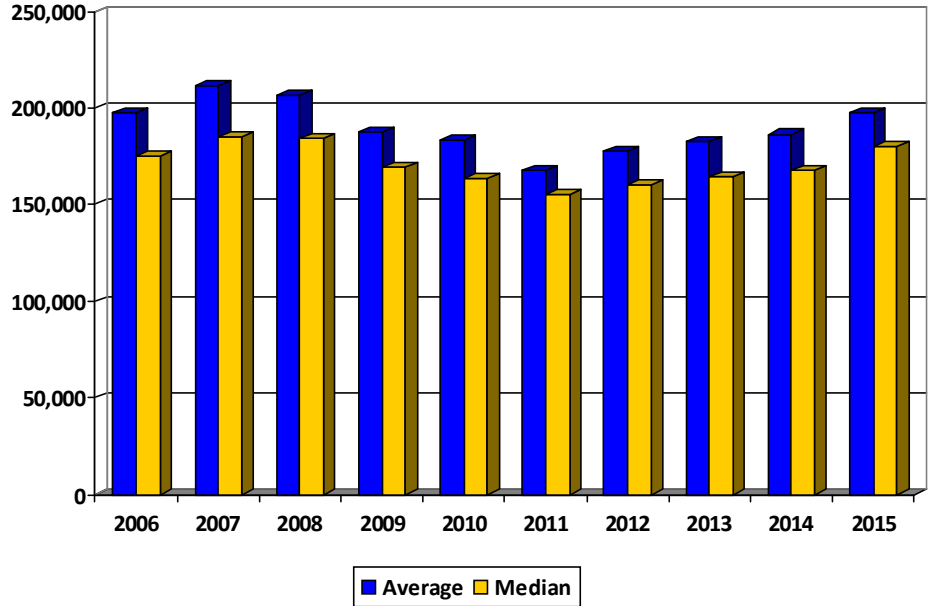
| Residential Units Sold | |
|-------------------------------|-------|
| 2006 | 7,792 |
| 2007 | 6,935 |
| 2008 | 4,910 |
| 2009 | 4,666 |
| 2010 | 4,252 |
| 2011 | 4,025 |
| 2012 | 4,533 |
| 2013 | 5,510 |
| 2014 | 5,820 |
| 2015 | 6,866 |



2005+ statistics include waterfront properties.

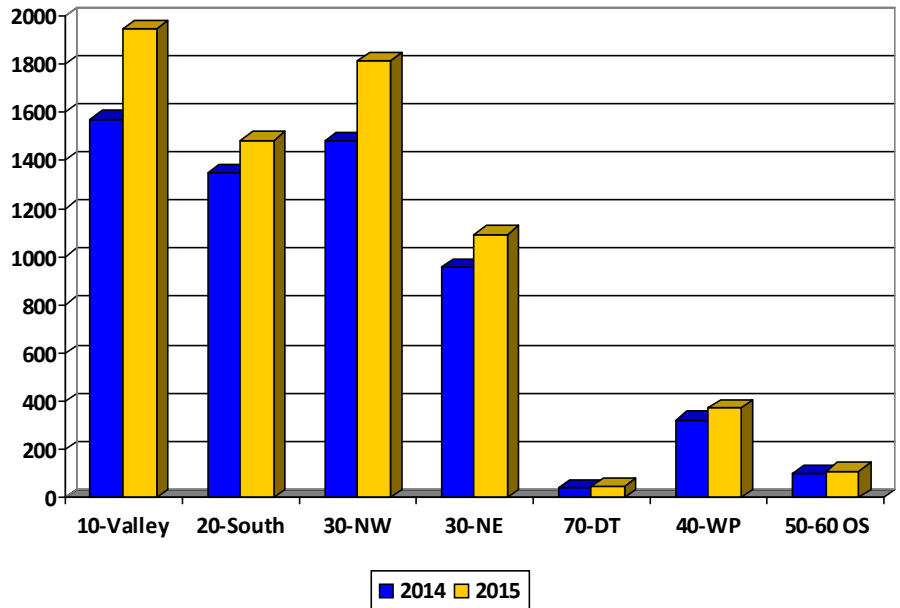
**Average & Median Sales Price
2006 - 2015**

| Residential Average & Median Sales Price | | |
|---|---------|---------|
| Year | Average | Median |
| 2006 | 197,384 | 175,000 |
| 2007 | 211,872 | 185,400 |
| 2008 | 206,303 | 184,000 |
| 2009 | 187,583 | 169,000 |
| 2010 | 183,468 | 163,312 |
| 2011 | 167,456 | 154,300 |
| 2012 | 177,272 | 160,000 |
| 2013 | 182,595 | 164,697 |
| 2014 | 186,275 | 168,000 |
| 2015 | 197,630 | 179,900 |



**Units Sold by Area
2014 v 2015**

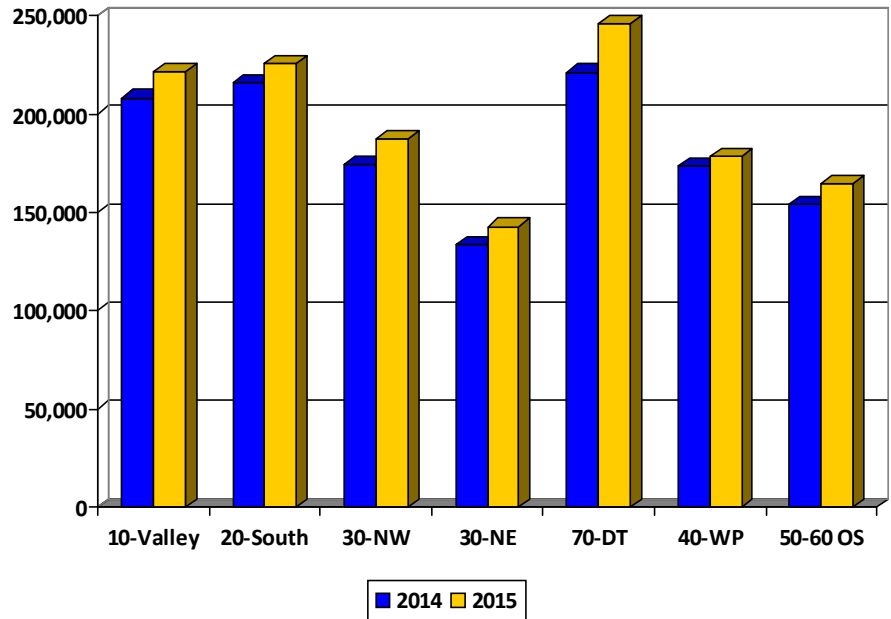
| Units Sold by Area | | |
|---------------------------------|-------|-------|
| | 2014 | 2015 |
| 10-Valley | 1,569 | 1,943 |
| 20-South | 1,349 | 1,483 |
| 30-NW | 1,482 | 1,811 |
| 30-NE | 956 | 1,093 |
| 70-DT | 40 | 49 |
| 40-WP | 324 | 375 |
| 50-60 OS | 100 | 112 |
| See area map on back of handout | | |



*2004+ statistics include waterfront properties.
Area 70—DT: Downtown is a new area.*

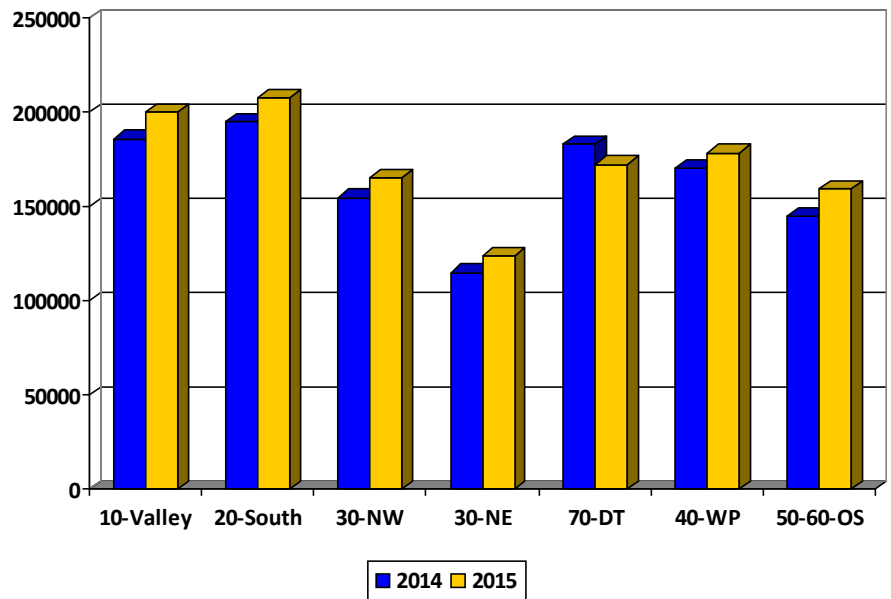
| Average Sale Price by Area | | |
|---------------------------------|---------|---------|
| | 2014 | 2015 |
| 10-Valley | 208,069 | 221,274 |
| 20-South | 216,115 | 225,721 |
| 30-NW | 174,152 | 187,044 |
| 30-NE | 133,397 | 142,910 |
| 70-DT | 221,098 | 245,849 |
| 40-WP | 173,574 | 178,200 |
| 50-60 OS | 154,200 | 164,634 |
| See area map on back of handout | | |

Average Sales Price by Area
2014 v 2015



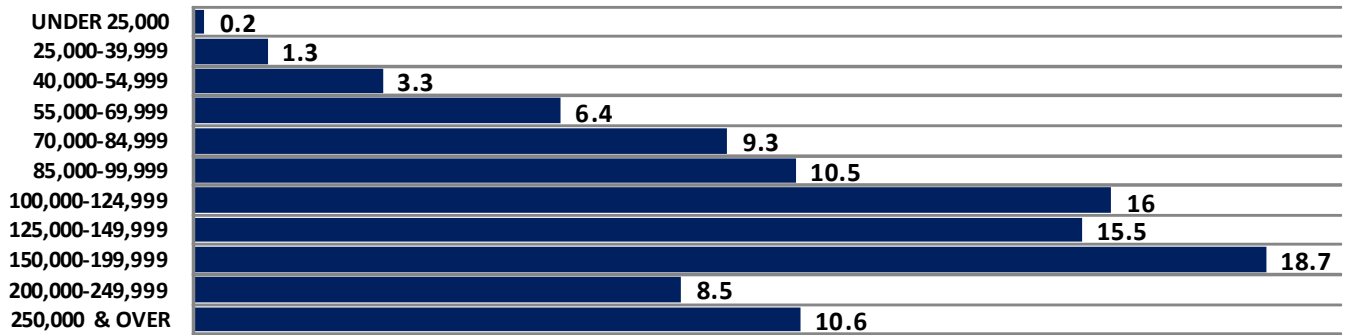
Median Sales Price by Area
2014 v 2015

| Median Price by Area | | |
|---------------------------------|---------|---------|
| | 2014 | 2015 |
| 10-Valley | 186,000 | 199,950 |
| 20-South | 195,000 | 208,000 |
| 30-NW | 154,650 | 165,000 |
| 30-NE | 114,885 | 123,500 |
| 70-DT | 183,250 | 172,500 |
| 40-WP | 170,710 | 178,500 |
| 50-60 OS | 144,750 | 159,500 |
| See area map on back of handout | | |

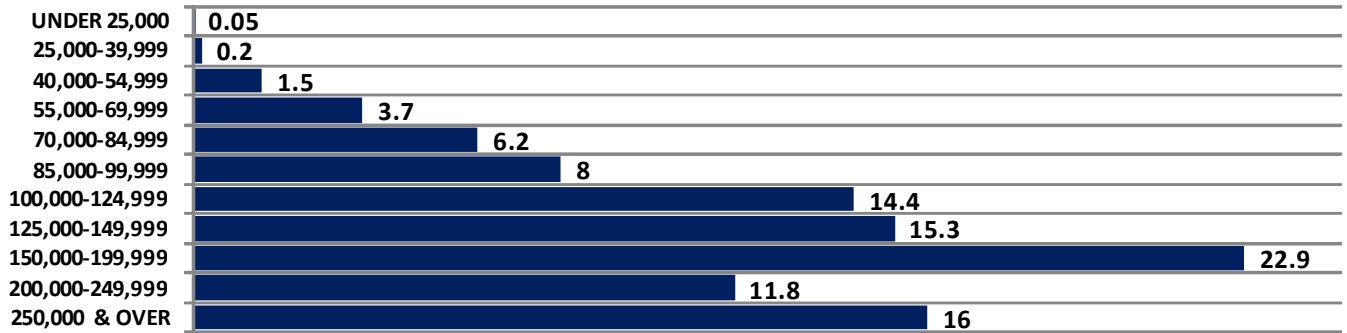


2004+ statistics include waterfront properties.
Area 70—DT: Downtown is a new area.

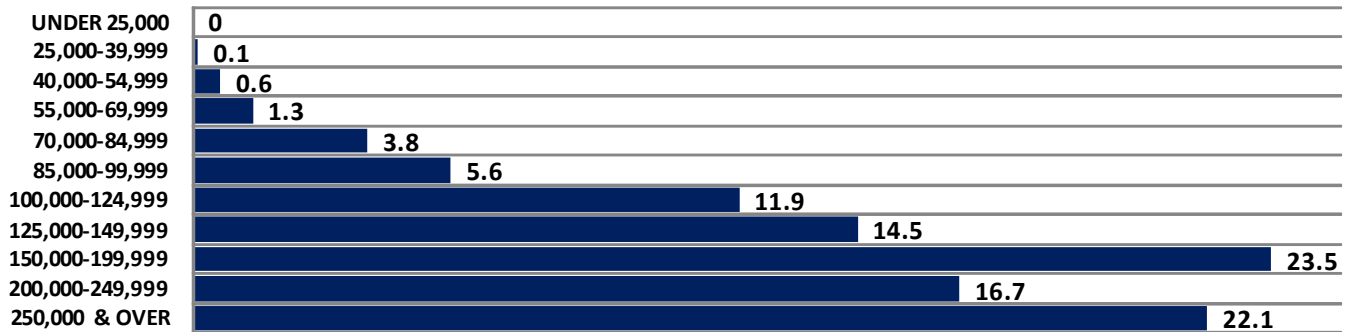
2004
PERCENTAGE OF ALL RESIDENTIAL PROPERTIES BY PRICE RANGE



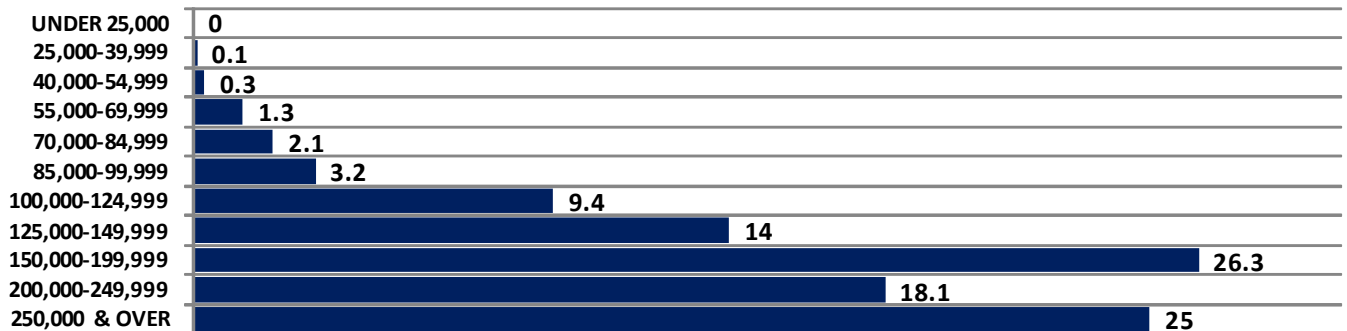
2005
PERCENTAGE OF ALL RESIDENTIAL PROPERTIES BY PRICE RANGE



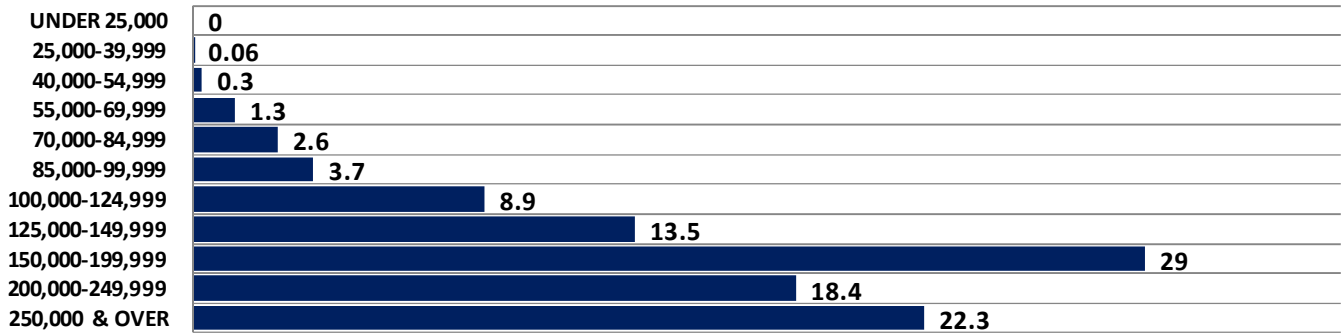
2006
PERCENTAGE OF ALL RESIDENTIAL PROPERTIES BY PRICE RANGE



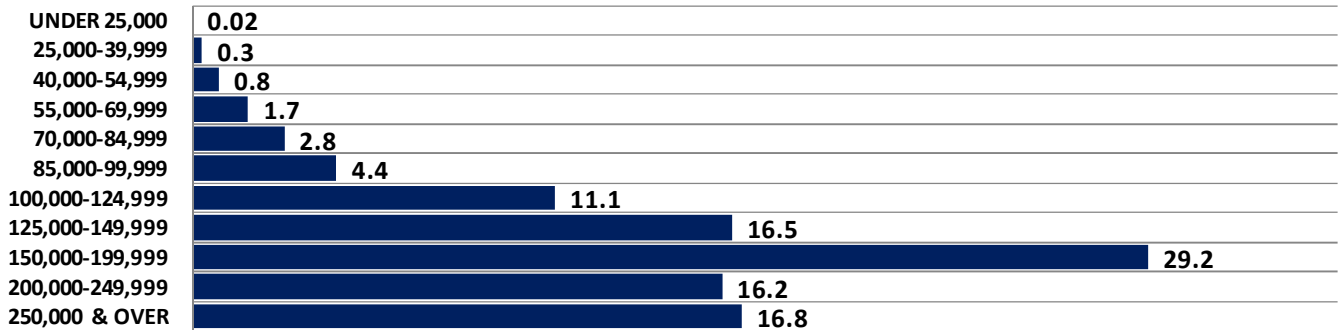
2007
PERCENTAGE OF ALL RESIDENTIAL PROPERTIES BY PRICE RANGE



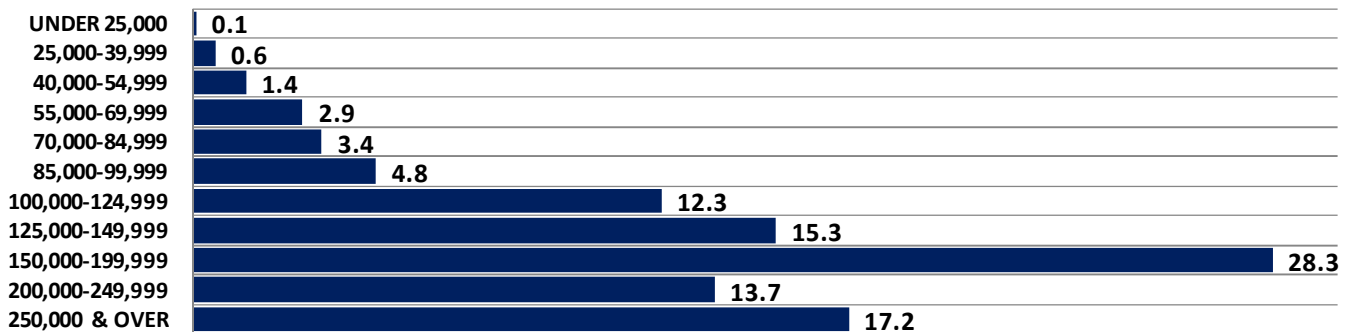
2008
PERCENTAGE OF ALL RESIDENTIAL PROPERTIES BY PRICE RANGE



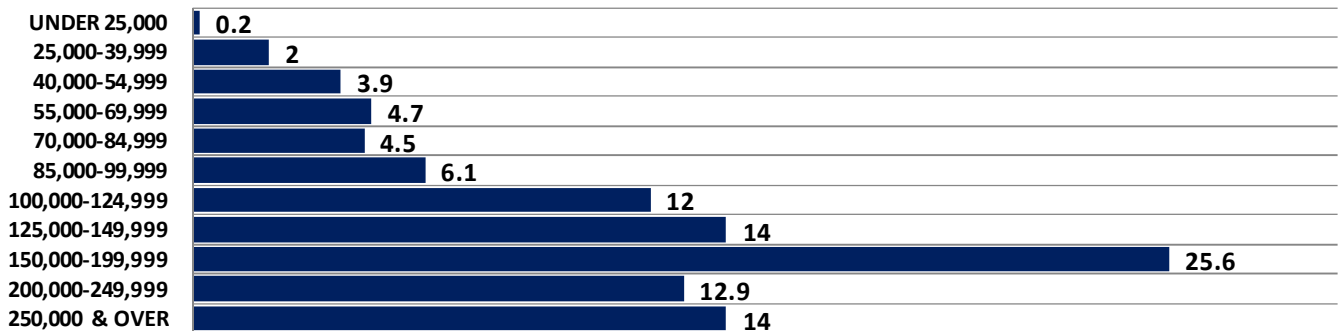
2009
PERCENTAGE OF ALL RESIDENTIAL PROPERTIES BY PRICE RANGE



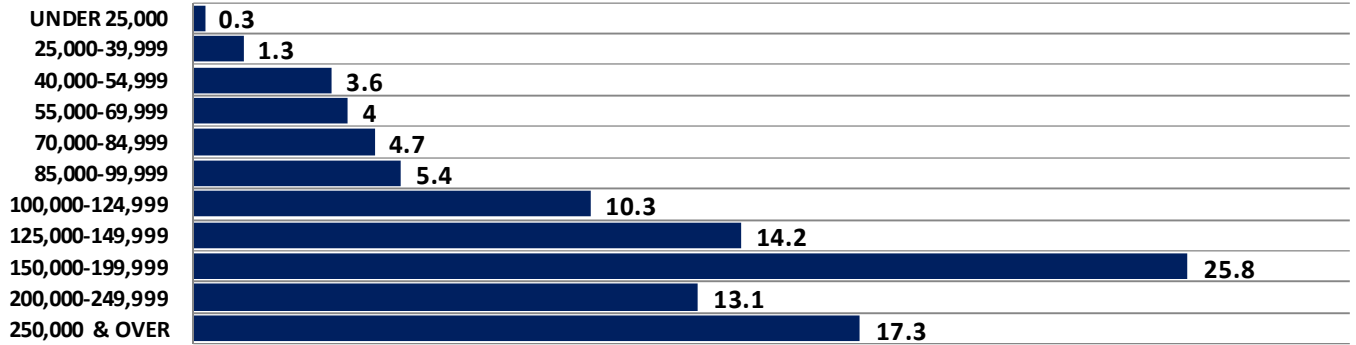
2010
PERCENTAGE OF ALL RESIDENTIAL PROPERTIES BY PRICE RANGE



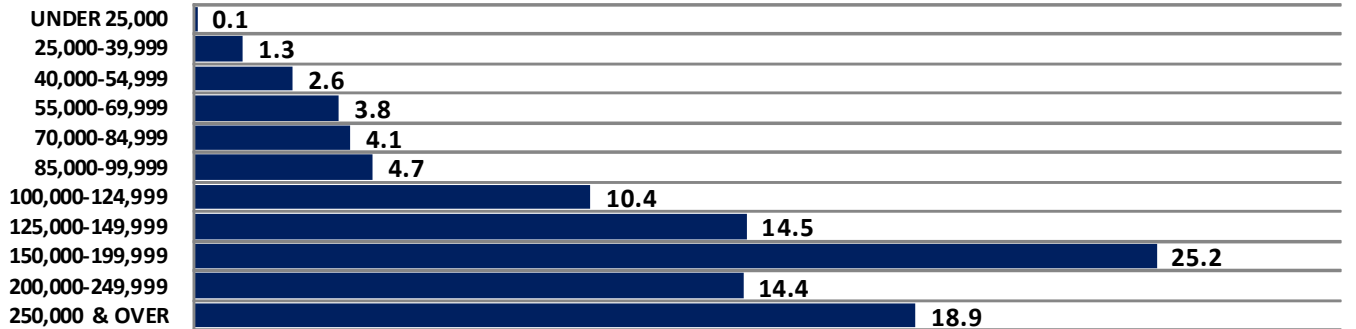
2011
PERCENTAGE OF ALL RESIDENTIAL PROPERTIES BY PRICE RANGE



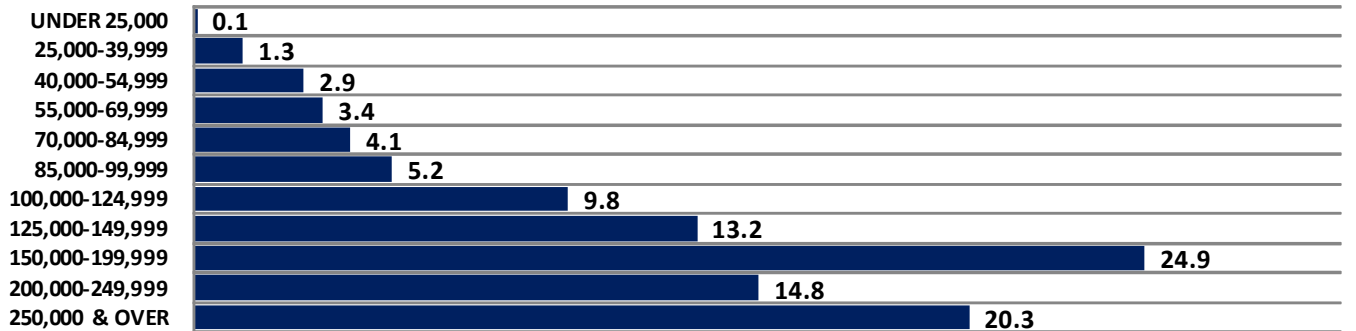
2012
PERCENTAGE OF ALL RESIDENTIAL PROPERTIES BY PRICE RANGE



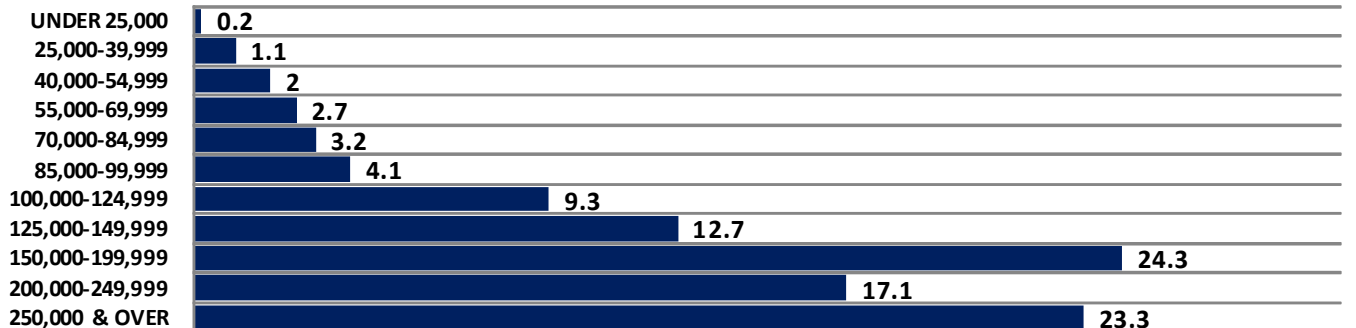
2013
PERCENTAGE OF ALL RESIDENTIAL PROPERTIES BY PRICE RANGE



2014
PERCENTAGE OF ALL RESIDENTIAL PROPERTIES BY PRICE RANGE



2015
PERCENTAGE OF ALL RESIDENTIAL PROPERTIES BY PRICE RANGE



NEW CONSTRUCTION SALES IN SPOKANE COUNTY

| YEAR | SALES | AVERAGE PRICE | MEDIAN PRICE |
|------------------|-------|---------------|--------------|
| ALL AREAS | | | |
| 2015 | 714 | 283,873 | 260,713 |
| 2014 | 651 | 273,494 | 254,199 |
| 2013 | 692 | 258,414 | 237,603 |
| 2012 | 540 | 245,691 | 219,594 |
| 2011 | 498 | 228,572 | 204,930 |
| 2010 | 553 | 232,013 | 206,500 |
| 2009 | 568 | 262,460 | 219,925 |
| 2008 | 805 | 286,677 | 248,944 |
| 2007 | 1,259 | 292,644 | 251,000 |
| 2006 | 1,424 | 278,791 | 249,150 |

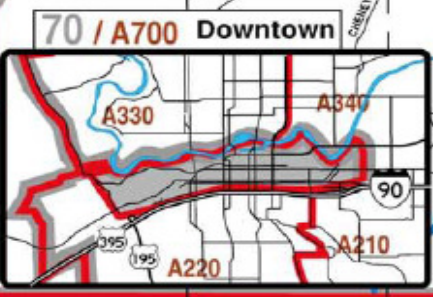
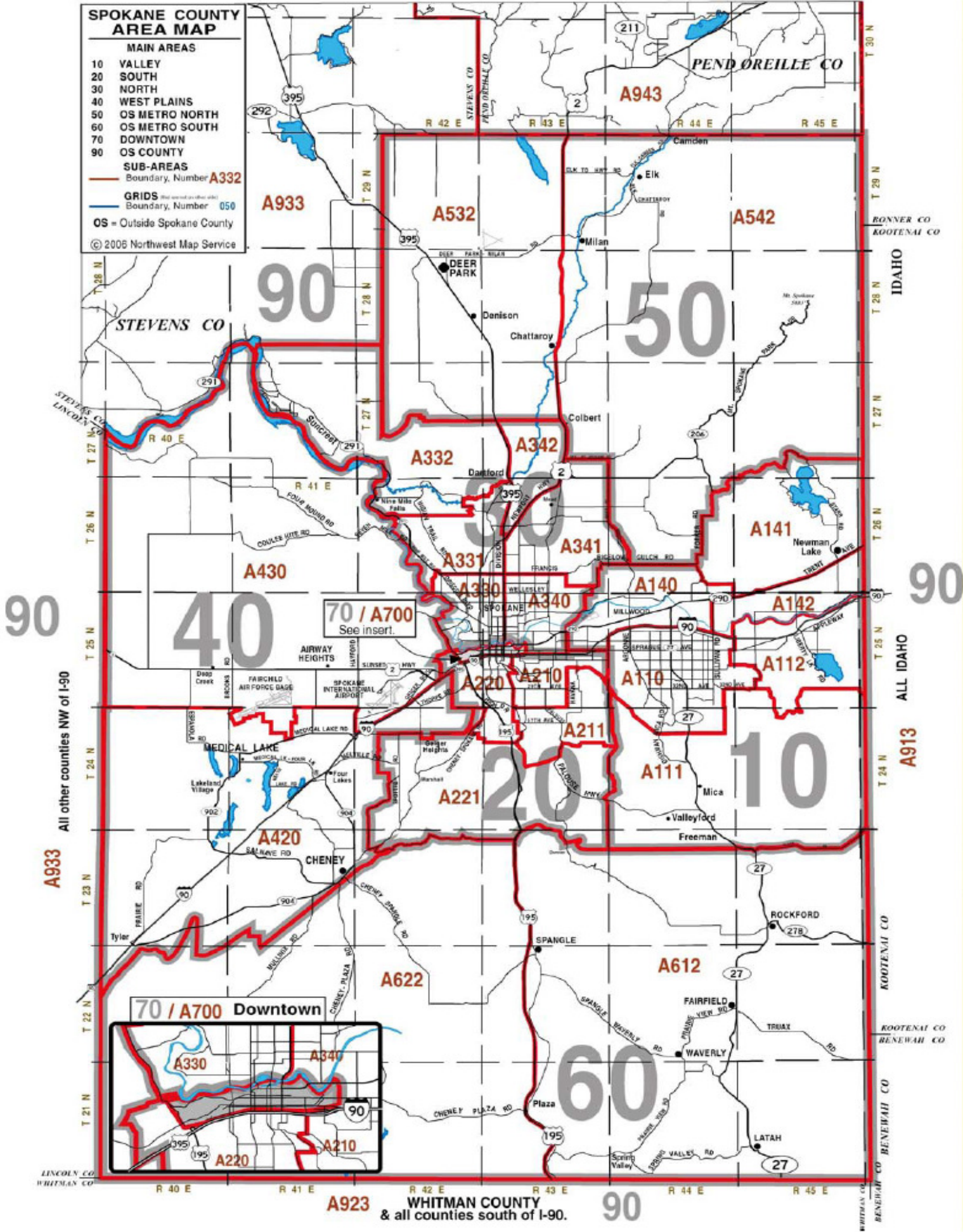
| YEAR | SALES | AVERAGE PRICE | MEDIAN PRICE | YEAR | SALES | AVERAGE PRICE | MEDIAN PRICE |
|-----------------------|-------|---------------|--------------|----------------------|-------|---------------|--------------|
| AREA 10—VALLEY | | | | AREA 20—SOUTH | | | |
| 2015 | 318 | 286,423 | 259,645 | 2015 | 118 | 308,886 | 293,542 |
| 2014 | 255 | 281,504 | 255,964 | 2014 | 113 | 298,372 | 280,000 |
| 2013 | 290 | 270,953 | 251,628 | 2013 | 120 | 270,907 | 248,522 |
| 2012 | 224 | 250,798 | 229,450 | 2012 | 65 | 292,638 | 279,990 |
| 2011 | 227 | 233,125 | 200,000 | 2011 | 55 | 284,001 | 226,447 |
| 2010 | 192 | 242,216 | 219,945 | 2010 | 43 | 320,480 | 289,000 |
| 2009 | 202 | 260,387 | 209,074 | 2009 | 55 | 344,855 | 320,000 |
| 2008 | 328 | 277,635 | 232,637 | 2008 | 97 | 336,791 | 305,950 |
| 2007 | 450 | 293,434 | 242,095 | 2007 | 156 | 341,502 | 329,900 |
| 2006 | 559 | 278,036 | 239,990 | 2006 | 170 | 318,088 | 291,061 |

| YEAR | SALES | AVERAGE PRICE | MEDIAN PRICE | YEAR | SALES | AVERAGE PRICE | MEDIAN PRICE |
|----------------------|-------|---------------|--------------|----------------------------|-------|---------------|--------------|
| AREA 30—NORTH | | | | AREA 40—WEST PLAINS | | | |
| 2015 | 208 | 289,111 | 277,018 | 2015 | 59 | 208,262 | 207,000 |
| 2014 | 193 | 279,111 | 262,636 | 2014 | 74 | 204,295 | 193,875 |
| 2013 | 177 | 267,466 | 257,192 | 2013 | 79 | 194,331 | 192,457 |
| 2012 | 159 | 257,775 | 230,925 | 2012 | 69 | 182,075 | 175,700 |
| 2011 | 141 | 222,256 | 211,371 | 2011 | 68 | 185,724 | 180,075 |
| 2010 | 174 | 231,793 | 209,450 | 2010 | 130 | 180,796 | 171,440 |
| 2009 | 185 | 277,367 | 251,500 | 2009 | 112 | 200,250 | 194,500 |
| 2008 | 238 | 307,385 | 280,000 | 2008 | 110 | 201,608 | 185,367 |
| 2007 | 426 | 308,044 | 281,750 | 2007 | 181 | 206,673 | 200,000 |
| 2006 | 492 | 290,256 | 267,165 | 2006 | 164 | 210,130 | 203,600 |

SAR/MLS 2006 AREA & SUB-AREA MAP

SPOKANE COUNTY AREA MAP

| MAIN AREAS | |
|---|------------------------------|
| 10 | VALLEY |
| 20 | SOUTH |
| 30 | NORTH |
| 40 | WEST PLAINS |
| 50 | OS METRO NORTH |
| 60 | OS METRO SOUTH |
| 70 | DOWNTOWN |
| 90 | OS COUNTY |
| SUB-AREAS | |
|  | Boundary, Number A332 |
| GRIDS (that extend over area) | |
|  | Boundary, Number 050 |
| OS = Outside Spokane County | |
| © 2006 Northwest Map Service | |



A933 All other counties NW of I-90

ALL IDAHO A913

A923 WHITMAN COUNTY & all counties south of I-90.

90