

April 8, 2016

TOTAL MLS VOLUME FOR THE MONTH OF MARCH, 2016

Net Closed Volume for the month of March, 2016 was \$147,394,790. There were 1795 listings processed, 742 closed sales. Compared to last month, Net Closed Volume is up \$48,944,256. Listings are up 424, sales are up 234. Compared to last year, Net Closed Volume is up \$14,991,883. Listings are down 39, sales are up 31. Mandatory sales volume was \$115,076,552. Non-Mandatory sales volume was \$32,318,238. Pending sales (figured on list price) were \$192,066,065. There were 920 pending sales processed.

MANDATORY MLS PROPERTIES

MARCH LEADERS

TOP TEN SALES

Gayle Terry, Windermere Manito	\$1,012,500	Claudia Restrepo, Keller Williams	\$555,799
Todd Sullivan, Keller Williams	905,712	Natalie Rastall, Keller Williams	517,450
Pam Fredrick, John L. Scott, Spokane	Valley 821,650	John Stirling, Windermere Cornerstone	502,900
Brad Boswell, RE/MAX of Spokane	766,622	Marilyn Dhaenens, John L. Scott Spokane Valley	491,000
Lisa Thome, John L. Scott Spokane	741,000	Pamela Novell, Windermere Manito	435,000

TOP TEN LISTINGS SOLD

Pam Fredrick, John L. Scott, Spokane Valley	\$1,845,820	Eric Tucker, John L. Scott Spokane	\$800,650
Todd Sullivan, Keller Williams	995,025	Seth Maefsky, Keller Williams	734,650
Gayle Terry, Windermere Manito	960,000	Lisa Thome, John L. Scott Spokane	654,700
Jim Lister, Windermere Manito	876,603	Peggy McCartney, John L. Scott Spokane	644,500
Denise Fox, Century 21 Beutler & Association	c. 821,625	Cambria Henry, Haven Real Estate Group	613,258

MOST SALES MOST LISTINGS SOLD

Todd Sullivan, Keller Williams 5 Todd Sullivan, Keller Williams 7

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Todd Sullivan, Keller Williams	\$2,198,662	Lisa Thome, John L. Scott Spokane	\$1,048,500
Pamela Novell, Windermere Manito	1,637,982	Randy Wells, Windermere City Group	927,450
Pam Fredrick, John L. Scott, Spokane Va	lley 1,509,500	Brad Boswell, RE/MAX of Spokane	876,572
Gayle Terry, Windermere Manito	1,496,000	Jim Lister, Windermere Manito	867,677
Bernadette Pillar, Keller Williams	1,187,391	Hilary Garber, Windermere Manito	856,945

TOP TEN LISTINGS SOLD YEAR TO DATE

Jim Lister, Windermere Manito	\$2,575,570	Seth Maefsky, Keller Williams	\$1,545,735
Pam Fredrick, John L. Scott, Spokan	e Valley 2,336,170	Pamela Novell, Windermere Manito	1,528,700
Eric Tucker, John L. Scott Spokar	ne 2,164,200	Karen O'Donnell, Coldwell Banker Tomlinson	N 1,450,656
Todd Sullivan, Keller Williams	2,030,792	Amy Parrish, RE/MAX of Spokane	1,117,036
Gayle Terry, Windermere Manito	1,558,500	Peggy McCartney, John L. Scott Spokane	e 1,095,950



