

TOTAL MLS VOLUME FOR THE MONTH OF JANUARY, 2018

Net Closed Volume for the month of January, 2018 was \$154,697,867. There were 1,300 listings processed, 690 closed sales. Compared to last month, Net Closed Volume is down \$57,035,182. Listings are up 495, sales are down 229. Compared to last year, Net Closed Volume is up \$44,249,746. Listings are up 189, sales are up 139. Mandatory sales volume was \$116,978,066. Non-Mandatory sales volume was \$37,719,801. Pending sales (figured on list price) were \$164,068,289. There were 692 pending sales processed.

MANDATORY MLS PROPERTIES

JANUARY LEADERS

TOP TEN SALES

Kristina Bartlett, Keller Williams \$7	08,634	Tim Tonani, John L. Scott Spokane	\$473,726
Russ Dowell, New Home Star Washington 4	195,186	Randy Long, Professional Realty Services	s 470,000
Celeste Jensen, Professional Realty Services 4	187,920	Randy Wells, Windermere City Group	464,950
Bernadette Pillar, Keller Williams 4	81,600	Amy Khosravi, Century 21 Beutler & Assoc.	441,125
Taylor Ward, Synergy Properties 4	180,995	Karen O'Donnell, CB Tomlinson N	434,852
TOP TEN LISTINGS SOLD			
Karen O'Donnell, CB Tomlinson N \$1,1	82,639	Todd Spencer, Windermere Valley	\$669,074
· · · · · · · · · · · · · · · · · · ·	376,367	Jack Morse, Windermere North	668,500
Russ Dowell, New Home Star Washington 8	315,233	David Reynolds, TCT Real Estate	649,405
Jim Lister, Windermere Manito 7	701,192	Eric Tucker, John L. Scott Spokane	522,701
Jonathan Bich, CB Tomlinson N 6	577,600	Dawn McKenna, Windermere Manito	517,318
MOST SALES		MOST LISTINGS SOLD	
Kim Do, Kelly Right Real Estate of Spokane	2.5	Jack Morse, Windermere North	4
Celeste Jensen, Professional Realty Services 2.5		Karen O'Donnell, CB Tomlinson N	4

2.5



Bernadette Pillar, Keller Williams

RETECHNOLOGY.COM - FREE FOR MEMBERS

Want to research new ways to use technology to improve your marketing effectiveness? Here is a comprehensive site with

simple to understand product information, user ratings and product reviews. It will help you find the right tools to give you the tech edge you want! A \$149 value, and it's available to you FREE! Create your free account now. **Just click the banner above, and bookmark it.**



