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THE SPOKESMAN-REVIEW

Open Houses offer a window of opportunity

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Hello
neighbors!
As you travel
around Spokane



WASHINGTON STATE-WIDE
OPEN HOUSE
JUNE 27 & 28

listings, a
seasonal
up-tick in
sales and

next weekend, you will see a lot of open houses available for viewing and walking through. There will be plenty of opportunity to stroll by and look inside homes that you may have had your eye on.

How is next weekend different than any other weekend in June? Because there will be hundreds of open houses across the whole state. The market is picking up and REALTORS® working all over Washington are holding the first ever State-wide Open House, Saturday and Sunday, June 27-28. Thousands of people who have listed their home for sale will open their doors with a REALTOR® as host, for you to look around.

This is an incredible opportunity to shop for a new home at a time when interest rates and home prices are lower than they have been in years and with a variety of home choices available. If you haven't heard already, there is an \$8000 First Time Home Buyer's federal tax credit available to certain qualified buyers. All of these opportunities won't be available forever. There are more

in some cases, multiple offers on homes.

Eventually, home prices and interest rates will climb, inventory will become scarce and the tax credit is due to expire on November 30, 2009!

Although times have changed and we are facing new challenges, home ownership is and will continue as our most valuable asset. REALTORS® are working harder than ever to help people buy and keep their homes because that is where families make their memories and establish themselves in a community.

A hallmark of a very good REALTOR® is that we have our clients' very best interests in mind and referrals that follow are made based on trust and results.

Next weekend, there will be a REALTOR® at each home to answer any questions about the housing market, the tax credit, or the home buying process. REALTORS® are not only real estate professionals who subscribe to a strict Code of Ethics, we are

people who know our community better than many others. We know the schools and streets. We live here, raise our kids here and work here, in all neighborhoods. We understand what families care about when they are looking to buy a home.

If you have a neighborhood that you are interested in, call a REALTOR® ahead of time and ask about open houses hosted by their office. Be sure to preview open houses online at www.SpokaneOpen.com, map your areas of interest, and print information from this helpful site, sponsored by the Spokane Association of REALTORS®.

Next Saturday and Sunday, everyone is invited to come out and find the home of your dreams. There's no pressure and you

may find a cool refreshment waiting for you. If the time is right to shop around and find a home you really love and can afford, the Spokane REALTOR® community welcomes you to our statewide open house weekend, June 27-28. See you there, and remember you may preview open houses any time, 24/7 at **SpokaneOpen.com**.

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*Source: National Association of REALTORS®
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